



Hunt Institute for Botanical Documentation
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About the Institute

The Hunt Institute for Botanical Documentation, a research division of Carnegie Mellon University, specializes in the history of botany and all aspects of plant science and serves the international scientific community through research and documentation. To this end, the Institute acquires and maintains authoritative collections of books, plant images, manuscripts, portraits and data files, and provides publications and other modes of information service. The Institute meets the reference needs of botanists, biologists, historians, conservationists, librarians, bibliographers and the public at large, especially those concerned with any aspect of the North American flora.

Hunt Institute was dedicated in 1961 as the Rachel McMasters Miller Hunt Botanical Library, an international center for bibliographical research and service in the interests of botany and horticulture, as well as a center for the study of all aspects of the history of the plant sciences. By 1971 the Library's activities had so diversified that the name was changed to Hunt Institute for Botanical Documentation. Growth in collections and research projects led to the establishment of four programmatic departments: Archives, Art, Bibliography and the Library.

Dear Pennington =

There has been a long delay in writing you again, as we have been too busy & much. A prolonged drought (certain) since late April & terrific heat have kept our major activities at watering etc.

About the balance due -

Dwight is understandably sympathetic to lack of funds! We agree we have no interest, but it would be a definite help here, if you could start doing something by September 1st.

About the autumn order, we can answer better when we find what other orders amount to. For indication yet & I am still slow in preparing list. We plan to issue a retail list with descriptions & one page with whole sale prices to be added for those who should have it. We'll make the relatively few kinds we have in quantity. Many sorts, very short.

Hope all is well & getting better.

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

At work
4/21/59

My Dear Mr. Marrison -

was so glad to receive your last letter and I am pleased to know of the beauty of Lumnay. This plant I do not have so I would like for you to send me at least 10 some time this fall. I am going to mail you a complete list of all the *Gleason* *Sales* I have and if you will be kind enough to accept the job and responsibility I would like for you to suggest and ship me the plants I should have ^(this fall or winter) I would appreciate it so much if you will do this because I realize more and more that I need counsel and guidance in this venture. Kathryn and I have both talked this over and if you will do this for us it will be so deeply appreciated. I have a great deal of confidence in you because I know you will help in any way you can. I have plants from Tangle that I am just not sure

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

Know that is where your heart is
no matter where you are.

Things are going nicely for me. I
am working awfully hard, don't
have time for any thing else these
days - But again no matter how hard
the work I firmly believe that these
are the days of happiness for most
of us mortals.

Please give my best to Mr. Anderson
and again I can't recall his name your
helper.

Again let me thank you Mr. Morrison
for your confidence and trust - I feel
so badly about putting you in position
to where you had to make the decision
as to whether to mail it or not - Please
forgive me for that.

My wife and I both send best wishes.
Sincerely, Ralph Thompson.

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

5/4/59

My Dear Mr. Morrison -

I had intended
to write you not to send me your
Ridgway - because I do know the
value of the book - But as usual I
procrastinated to much and failed
to write - I had hoped you had
a less valuable color guide - But
I would like to say this - I appreciate
so much the confidence and trust
you have in me - Thank you so
much for that and thank you for
letting me have it for a day or two.
To know that you have this much
confidence in almost a total stranger like
myself make me feel very humble indeed
I am returning it today under separate cover.
Hope you had a nice trip up
to Washngtn and will soon be
back in your garden because I do

E. V. CAMP STEEL WORKS

ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

that they are true, properly are cuttings that were taken from sports etc. I realize too that I could have thus enormously some plants. So many things can happen - But I do feel that when I sell a person a plant that is out in bloom that I can sell him exactly what he asked for.

And so help me Mr. Morrison when I can't sell the best plants sold in this area I am ready to get out of the business. That is one thing I have promised myself so many-many times. To you I am sure is not strange language because I know you believe and operate that way but for my competitors here - well that's just becoming an idiot. Their idea is sell a plant no matter what. Now I would not be stupid enough to sell all of my competitors but less say 80% any way. You may think I'm spoofing but in reality the honesty and integrity of the sales yards and nurseries here is pretty low.

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

Well so much for the Crooks, it appears
I am the only honest mureyn now in town today.

Could you tell me where I can get
a color fan or some chart - I feel
that I need one every now and then -
Do you have one I might borrow until
I can purchase one? and would you
mind lending it for a few days -

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If so it will be greatly appreciated

My wife sends her best wishes to you
and to Mr. Anderson - Please give Mr
Anderson my best wishes also - and

I still can't recall your mans name but
say Hello to him for me also -

With thanks again for showing me
around your garden - It is something I'll
never forget -

Sincerely -

Ralph Lunn.

23 April 1959

Dear Mr. Pennington:

Your letter presents some problems that I do not think I can solve immediately. For example, we have not propagated Luminary so I cannot do anything for you on that one now.

I found this season that there were any number of things we are not growing for sale that visitors wanted or said they did! Some of them we are going to work on, some I shall have to forget.

Certainly I'll be glad to look over your list and to offer suggestions but I'd not like to say positively - now - that we would have all that you might need. I'll aim for it, and if need be we can work toward it for you, but you have seen what we have and know that we do not have all that we should.

As for errors, we all makethem. We too. We propagated without having checked the plants in bloom two kinds, Bravo and Rising Sun. Both plants had been here for years too, and we have not caught the fact that both were wrong. They came from USDA too, in the original shipment of stuff. Fortunately we had sent out only two orders with Rising Sun which I could inform at once, and only a few of Bravo, all of which have now been informed and offered a refund.

Color fan. The Nickerson Fan, is available at 5.00 from Donald Wyman, at the Arnold Arboretum, Jamaica Plain, Mass. I have not found it good for azaleas. My own chart is the out of print Ridgway Color Standards and Nomenclature. The only other that has been used in azalea work is the RHS affair, in two volumes, and I think about 15.00. This can be had in this country but I will have to find out from whom, for you.

I'll lend you my Ridgway but treat it as if it were solid gold please, as it rarely comes on the second hand book market and I have used it so long that its colors and names are almost part of my mind and memory.

Your ambitions for the top flight nursery in your area are certainly fine and what I should expect. The only battle you will meet I suspect is that new people will not believe that the Glenn Dale azalea is any better than Coral Bells!

Best wishes to you and Mrs. Pennington, from all of us.

Sincerely,

B.Y. Morrison



TENNESSEE
PRODUCTS & CHEMICAL

Corporation
NASHVILLE, TENNESSEE

PIG IRON — COKE — FERRO ALLOYS — CHARCOAL
CHEMICALS "TENSULATE" ROCK WOOL AND PERLITE

10/27/1958

Dear Mr. Marston -

Thank you so much for your most friendly letter. My wife and I both enjoyed it so much. The friendliness and the courtesy of this letter made me feel that you are just the person I had always thought you were - you see I've only known you thru the beauty of your Glen Dale Agalcaes.

Now let me try to explain to you that when I wrote you about buying the Agalcaes at retail I was only trying to try to give you an idea of how I had tried

TENNESSEE PRODUCTS & CHEMICAL CORPORATION, Nashville, Tenn.



TENNESSEE
PRODUCTS & CHEMICAL
Corporation
NASHVILLE, TENNESSEE

PIG IRON — COKE — FERRO ALLOYS — CHARCOAL
CHEMICALS "TENSULATE" ROCK WOOL AND PERLITE

the not spending to much money
and by taking 1 or 2 plants of a
kind I had propagated, pampered
and have accumulated I believe
the finest collection of *Oxalis*
in Georgia. - So please don't
send me a refund or any plants.
I could not be so stupid as
to expect you to sell me 12
plants at whole sale. - How ever
I do appreciate your feeling the
way you do about it.

Speaking of the propagating & selling
of *Oxalis* - The intent of my going
into this line is just to make a
living - Second - I have seen the

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TENNESSEE
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Corporation

NASHVILLE, TENNESSEE

PIG IRON — COKE — FERRO ALLOYS — CHARCOAL

CHEMICALS "TENSULATE" ROCK WOOL AND PERLITE

"Sales yards" here sell so many
Southern Indian Hybrids ~~that~~
~~that~~ that are not so well suited
to the Atlanta area. I knew one
who bought some and after all
the hard work - see all my plants
gradually die or become so
sickly looking I dug them up
and ~~brush~~ ^{brushed} ~~peeled~~ ^{peeled} them.

So I feel that if I could
then my efforts give people here
the hardiness and beauty of a
a good healthy adaptable plant that
I would receive a lot of satisfaction
and of course make a living for
my family - Besides I know that

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Corporation
NASHVILLE, TENNESSEE

PIG IRON — COKE — FERRO ALLOYS — CHARCOAL
CHEMICALS "TENSULATE" ROCK WOOL AND PERLITE

Any one who loves plants as I do
(and I know you do) would
have such fun growing them.

Was very much interested in
your family - Must tell you
about mine of which I am
so proud and justly so -

I married a girl from my home town
a wonderful person with whom
I am just as much in love
as the night she said "yes" to
my proposal of marriage - 24
years ago - I have two wonderful
daughters - The oldest a senior
at the University of Ga and the
youngest a sophomore there.
So while you live in a bachelor

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Corporation
NASHVILLE, TENNESSEE

PIG IRON — COKE — FERRO ALLOYS — CHARCOAL
CHEMICALS "TENSULATE" ROCK WOOL AND PERLITE

house hold - Believe me it has
advantages - Did you ever try
to visualize 1 mere man in
a house with 3 females -
and for a long time only 1 bath -
rather rough at times. Now
it has improved I only have the
3 with about 2 to 5 of my
daughters classmates every other
week end - Some times I
think "you aal" on the ones who
are getting the breaks.

Thank you for the invitation
to come out and talk plants
with you. I'm coming - I would
like to come when your garden

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NASHVILLE, TENNESSEE

PIG IRON — COKE — FERRO ALLOYS — CHARCOAL
CHEMICALS "TENSULATE" ROCK WOOL AND PERLITE

is in good bloom - I would
like to try to make some selections
for fall delivery - 1954.

I do enjoy hearing from you
Mr. Marion - Any time you have
the urge to write to some one
you know is interest in garden
please let it be me -

Sincerely yours friend -

Ralph Lemmon -

P.S. Please excuse this paper - My daughters
carried all my stationery back to Athens
with them last week end - Oh for the
life of a batchelor house hold - ??

TENNESSEE PRODUCTS & CHEMICAL CORPORATION, Nashville, Tenn.

23 October 1958

Dear Mr. Pennington,

Really, may I say that I am vexed with you that you bought retail? There is no reason in the world why you should have and I'd like very much to send a rebate, or would you prefer plants instead?

The only local place with Gumpo, is Silver Bay Nursery, Daphne Alabama.

I got my "pink Gumpo" from the Bovees in Portland and the "Fancy Gumpo" from JOseph Lincoln in Portland; neäther of the addresses is at hand and as the rest of the household is asleep, I'll not stir things up but add the addresses on the bottom of the sheet in the morning. I do not know the Kingsland Nursery in Virginia nor the Girado Nursery in Ohio, so you are ahead of me there too!

There are plenty of things that I can tell you that have happened here, but whether or not they are significant of anything other than our ignorance of local conditions, etc. is something I dare not say. They fall into two categories, one related to production and one related to sales. Again, on a count of the hour, I'll not expand, but I'll be happy to pass on to you what we have learned the hard way and if it is of any use to you, fine. If not, sorry.

Do come by when you can, and plan to spend as much time talking as you feel like. This is a bachelor household. Anerson, who owns the place is a friend of some thirty years standing whom I knew in Washington, and the other factor and very important is our dachshund! We are very simple folk, no butler, no finger bowls, etc. but a warm welcome to plant lovers.

Some time if you can tell me which Glenn Dales you have, I might make some suggestions about some that seem to me important that you have not yet chosen. I may also be able to add some points as to why they have not been picked up by "the trade".....

More soon, and meantime, do let me send you either more plants or a cheque!

Cordially,

PS. You can see I'm no typist!

The Bovees, 1735 SW Coronado, Portland, Oregon.
Irving B. Lincoln, 637 Northwest Skyline Crest, Portland Ore.

6 October 1958

Mr. Ralph W. Pennington,
156 Superior Street,
Decatur, Georgia

Dear Mr. Pennington:

Your crate of plants went off this morning as indicated by my post card.

We substituted Polar Sea for Driven Snow, as the plants are much better, but if you needed a small flowered variety rather than a large flowered sort, do let us know.

It will be particularly helpful to us, if you could let us know on the inclosed post card, about the condition of the crate and its contents when they reach you, particularly the date which might indicate if there were delays en route.

Until this season most of our shipments have been picked up on the place by the nurserymen who ordered. This is our first year with a retail list, agreed to on account of the insistence of the nurserymen who wanted to have a nursery that offered many kinds. Whether or not we repent of the decision will be determined in part, by our success in packing for that type of shipment.

Very truly yours,

Pass Christian Nurseries,
by B.Y. Morrison.

m:s:incl.

10/3/58

Ralph W. Pennington
156 Superior Street
Decatur, Georgia

2 season growth: 1 EACH

Altair
Arctic
Beacon
Boldface
Bravo
Buccaneer
Catawba
Commando
Cordial
~~Driven Snow~~
Helen Gunning
Helen Fox

If any of above are out, (or poor- BYM)

substitute from

Glee
Aviator
Creamcup
Killarney
Picador
Polar Sea *in place of Driven Snow*

No indication of type of shipment.

Asks to be notified when shipment will start.

My only query would be re Driven Snow?

[Thurs 10/6/58]

16 October 1958

Mr. Ralph W. Pennington,
156 Superior Avenue,
Decatur, Georgia

Dear Mr. Pennington:

Thank you for your post card telling me that the azaleas had arrived and were acceptable. Most people never tell us, and on e had the feeling that the plants were sent off to the moon, or were NOT satisfactory and so....

I have only a few Satsuki(Chugai) plants that are available. My collection is large but we did not try to do anything about propagation until last autumn and those are not large enough to tell about. I prefer to bloom every one, as most of them are so given to sporting, that one cannot be sure until he sees the flower. I'll list at the bottom of the sheet the few that I have in the three year size from the older propagation, that was made for another purpose, but of which we now have duplicates.

From my recent correspondence with Japan, I feel almost confident that many of my "late" bloomers would not be considered Satsukis in Japan. Most of them have one of the Japanese cōdōes as one parent, and a macrantha(atsuki) as the other. To mention a few, Aztec, Fountain, Eros, Sterling, and so on.

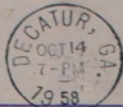
I imported a few new "Satsukis" last year, and had a dreadful time with them, as they were prepared by a very kind man, but one who had no experience with such shipments, for air, etc. and all bare root! I lost about 50% of the plants and more than 50% of the varieties, but it will take a year or so to see what they are like.

The only place in the South that I know with them, is the Silver Bay Nursery, Daphne, Alabama, and they have some clones that I had not had before. They grow their plants in pine woods, do not feed them, and the plants look skinny to me, but they are healthy and I did not lose one that I bought. I also got the two colored strains of Gumpo from Portland last year, very expensive shipping costs, but nice plants. If you would like the addresses, will send with pleasure.

Very truly yours,

B. Y. Morrison

m:s



THIS SIDE OF CARD IS FOR ADDRESS

Pass Christian Nurseries

P.O. Box 21

Pass Christian

Mississippi

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10/14/58

Dear Mr. ~~Warrior~~ -

~~=====~~ The plants arrived
on October 8th in good order.
No complaints. By the
way, do you have any Chugai
or Satsuma Hybrids - If so
please advise -
Ralph W. Pennington
156 Superior Ave Decatur GA.

Ralph W. Pennington

Aug 14, 1959

Phone EV 5364

156 Superior Ave.

Decatur, Georgia

Thursday Night
at home.

My Dear Mr. Mansor -

was so good
to hear your voice tonight even if only
on the phone. Am glad to know you
are doing fine.

This letter will confirm my order
for 100 4 yr olds at \$1.20 120.00
130 3 4 " " 123.50

If you are short any, routey substitute what
you think best.
Also in 7 yr old please ship me 15
each of the routey on next page -

PROPAGATOR

The best in AZALEAS

DEALER

Ralph W. Pennington

Phone EV 5364

156 Superior Ave.

Decatur, Georgia

Arctic	Sofraus	
Aviator	Seafair	
Cremone	Stealing	
Crimson	Wisdom	
Delos	Wisdom	
Eros	Woonbeam	
Fountain		
Kenwood	270 @ 60	\$ 16 2.00
M. Hitchcock		
Masquerade		
Megan		
Nobility		
Picotee		

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PROPAGATOR

The best in AZALEAS

DEALER

Ralph W. Pennington

Phone EV 5364

156 Superior Ave.

Decatur, Georgia

I presume I heard you correctly
about the weight of 4 yr 6 pounds
each - approximate. If I am not
correct in this assumption please
advise at once so I might recall
order -

I would like them to be shipped
as follows

4 yr olds Sept 20 -

3 " Oct 1st

2 " Oct 15th if can be

arranged that way -

Please confirm by return mail -

PROPAGATOR

The best in AZALEAS

DEALER

Ralph W. Pennington

Phone EV 5364

156 Superior Ave.

Decatur, Georgia

I am enclosing check in amount
of 405.00 to cover.

Please bill me for packaging -
"With all the best wishes for
you all"

Sincerely,

The Penningtons -

Ralph

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PROPAGATOR

The best in AZALEAS

DEALER

28 December 1959

Mr. Ralph Pennington,
156 Superior Avenue,
Decatur, Georgia.

Dear Ralph:

Mr. Dowdle has been over our inventory with me this morning and we inclose the total.

We are not willing to exhaust our 2 year stuff indefinitely, and part of it we are not willing to sell at all. As I told you rains delayed all the early transplanting and most of the stuff not listed is too small to sell to any one at any price.

I have made a separate column in red, under the heading available, which means that you can have all of them or any part.

From our point of view we are much more interested in selling the 10 year stuff than the 4 season stuff, and in the 4 season stuff if possible and as much of the three season as we can.

Thinking ahead for you, what about hiring a truck and getting a load? We cannot get any Hertz trucks here but Avis has them. The Avis agent figured the Atlanta round trip from here, at 3 days and about 144.00. They furnish the initial tank of gas, and the balance he estimated as about 40.00. One or two nights on road. The Avis truck is licenced for 5 tons, in the load. Each plant weighs about 5-6 lbs. (i.e. 3 and 4 season stuff).....

If you are interested in this at all, and we would be willing to wait on payment, we will make you a special price, per 1000. But the quotation will be for you only and you will not be allowed to quote it elsewhere.

The only item of expense not noted above would be for the burlaps, which will be exactly what they cost us, 3 ¢ for the smaller and 5 ¢ for the larger.

In this letter may I acknowledge the receipt of your check for three hundred fifty dollars on account? (\$350.00)

So you may have a story to tell? Man alive, I have lived long enough to know that the world is full of stories, most of them amazing.

Every good wish,

Sincerely,

B.Y. Morrison

ms;incls.

PASS CHRISTIAN NURSERIES
P. O. Box 21
Pass Christian, Mississippi

Glenn Dale Azaleas ----- Wholesale List, 1959-60

This list cancels all previous lists.

TERMS OF SALE: Orders are accepted in order of receipt. The right is reserved to refuse orders in whole or in part. Packing at cost.

Shipments are made from late September through the winter months, as may be possible. Buyers are requested to indicate method of Shipment.

Payments: Cash with order from those who have not established credit, otherwise accounts payable within 30 days of billing. Complaints must be received within ten (10) days of receipt of plants.

Every effort is made to provide plants true to name but in case of varieties with striped flowers an occasional plant will come that has flowers of self color. These cannot be replaced, as in the purchase of young plants that have not bloomed in the nursery there is no possible way to determine this sporting.

NO BUSINESS ON SUNDAYS.

THE PLANTS: The plants are grown in soil that is treated with Dowfume and Dieldrin, and are inspected and certified by the Mississippi Plant Board. The entire property is sprayed regularly with Dithane during all flowering periods and no White Fringed Beetle occurs in the area. No Fire Ants!

No liners are sold and no whips. All plants have been fed and pruned to insure branching. There will be some bloom buds but a maximum bloom will not show until the plants have made a mature top. This is particularly true for all varieties that bear large flowers.

While all plants offered have been grown for the time indicated, they vary in height and spread according to the variety, since there is wide variation among the clones.

THE VARIETIES: Descriptions are given in the briefest form possible, so that many may appear identical. They are not, but vary in growth habits, time of bloom, leaf characters, and flower types. In clones with striped flowers there is the widest range of striping. In garden effect they will appear as whites or very pale tinted whites.

The varieties were originally bred for use in the climatic range of Washington, D.C. but have proved themselves in a much wider range. In the South, they are proving most useful in those areas where the "Southern Indicas" are not wholly dependable. In addition they offer a color range not available in that group as well as a longer flowering range.

PLANTS WITH TWO SEASON'S GROWTH

- Figures sent R.R.*
m
attached sheet
- | | | |
|-----|-----|---|
| 160 | 167 | Abbot, large rose pink, perfect form, midseason. |
| | 175 | Arctic, large white, greenish blotch, low growing, late midseason. |
| 240 | 242 | Aviator, large white striped Eugenia red, green blotch, late midseason. |
| | 160 | Boldface, large, lavender pink, white throat, reddish blotch, early. |
| | 261 | Coppersmith, brilliant red, large, slow grower, midseason to late. |
| 210 | 225 | Cremona, rose color self, large flower, midseason to late. |
| 206 | 238 | Crinoline, large ruffled flower, rose pink, white eye in some flowers, midseason to late. |
| 320 | 330 | Delos, rose pink double, midseason. |

List of 2 yr. for Pennington if he prefers these
to the 3 yr.

Abbot	50
Arctic	50
Aurifer	50
Cremona	50
Crisoline	50
Drum Snow	200
Sawn	200
Mountain	50
Glacier	100
Helen Punning	25
Kenwood	25
Mary Margaret	100
Nobility	25
Shoe (Small 3 yr.)	50
Picotee	50
Radiance	50
Refrain	50
Rhapsody	100
Seafoam	50
Tesserae	100
Trophy	100
Vesper	100
Vestal	50
Wisdom	50

Approx total of 3 yr. for Sale

6,500

Approx total of 4 yr. for Sale

800

1725

12/28/59

List of 2yr Available for Pennington

20
2 21
223
180
387
53
22
433

Teacup	✓	100	✓	
Veppers	✓	100	✓	
Tawn	✓	200	✓	7300
Trophy	✓	100	✓	25
Rhapsody	✓	100	✓	36500
Cresoline	✓	50	✓	51100
Wisdom		50	✓	5475.00
Glacier	✓	100	✓	
Radiance	✓	50	✓	
Nobility	✓	25	✓	988
Aviator	✓	50	✓	3532
Kennwood	✓	25	✓	2010
Mary Margaret	✓	100	✓	6530
Cremona	✓	50	✓	
Helen Gunning	✓	25	✓	
Fountain	✓	50	✓	4820 Plts
Refrain	✓	50	✓	
Arctic	✓	50	✓	347
Vestal	✓	50	✓	453
Abbot	✓	50	✓	802
Seafoam	✓	50	✓	
Phoebe	✓	50	small 2yr. ✓	
Picotee	✓	50	✓	
Driven Snow	✓	200	✓	

3yr. plants left for Sale

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PLANTS WITH TWO SEASON'S GROWTH (Continued)

- 436 508 Driven Snow, medium size white, good foliage, early to midseason.
 137 Eros, large salmon pink, late, good foliage like box, slow.
 353 435 Fawn, medium size bloom, rosy purple white throat, dark blotch, early to midseason.
 385 340 Fountain, very late, large ruffled pink, fine foliage.
 494 567 Glacier, medium white, midseason, very fine large foliage.
 280 290 Helen Gunning, large pale pink, white eye, slow grower, tall, late, poor habit when young.
 180 195 Kenwood, double tawny rose pink, medium size, midseason.
 360 Martha Hitchcock, large brilliant magenta border, white throat, dark blotch, late, poor habit when young.
 384 450 Mary Margaret, rose red, yellow undertone, large, earlier than Copperman, taller and faster growing, midseason.
 250 Masquerade, large white flowers, striped, sanded, flaked rose, midseason.
 380 Megan, lavender pink, purple blotch, large, midseason.
 186 265 Nobility, white margins, lavender flush, some darker stripes, hardier than G. L. Taber, midseason to late.
 197 Phoebe, large salmon pink, late midseason to late, slow grower.
 377 Picotee, medium white, lavender edges, striking, midseason to late.
 240 250 Radiance, large frilled rose pink, darker blotch, midseason.
 169 221 Refrain, hose-in-hose, looks like strawberry ice cream, early.
 211 284 Rhapsody, large frilled rose pink, dark blotch, midseason, a different shaped flower from that of Radiance.
 400 Safrano, large pure white, rare flowers, flaked lavender, midseason.
 388 Sarabande, large, white shaded from border to center with lavender, early to midseason, lasts long in bloom.
 290 302 Seafair, large, frilled white, chartreuse in throat, late midseason.
 190 203 Sterling, very late, (with Eros), rose pink, large, low and slow.
 253 378 Treasure, fine midseason white, large flowers, tall.
 250 340 Trophy, large light mallow purple that carries as pink, midseason.
 243 329 Vespers, large frilled white, some flowers only with a few purple flakes, very free blooming, early. (with Kurumes)
 498 Vestal, large white, fine foliage, slow growth, very late.
 105 Wildfire, medium size, salmon scarlet, almost orange, early.
 230 316 Wisdom, medium white, dark anthers, fine foliage, slow, late.

In addition there are a few plants each of:

Epicure, late almost salmon orange.
 Grace Freeman, early, very pale pink to white.
 Moonbeam, midseason superb white.
 Red Robe, tall, early bright red.
 Teresa, midseason to late, fine pink, type of Helen Fox, but coloring of Masquerade.

PLANTS WITH THREE SEASON'S GROWTH

- 84 85 Altair, large white, few dots of rose purple, late midseason.
 45 46 Anchorite, medium pale pink, rather late midseason.
 14 32 Antique, white striped lavender, rose blotch, late midseason.
 37 40 Aphrodite, medium size pale rose pink, very early midseason.
 56 64 Arctic, large white greenish blotch, low growing, late midseason.
 38 70 Aviator, large white striped Eugenia red, green blotch, midseason.
 12 14 Beacon, medium, nearly scarlet, tall growth, early.
 104 121 Boldface, large lavender pink white throat, darker blotch, early
 55 90 Buccaneer, medium flower, early, orange red.

PLANTS WITH THREE SEASON'S GROWTH (Continued)

- ~~57~~ 64 Camelot, large Tyrian pink darker blotch, midseason.
~~91~~ 95 Catawba, medium, early, Tyrian pink darker blotch.
~~25~~ 28 Cinnabar, white striped and sanded Spinel red, late.
~~223~~ 330 Commando, large rosy purple, midseason.
~~92~~ 120 Copperman, large, almost scarlet, midseason to late, slow grower.
~~80~~ 88 Cordial, large frilled pink, no hint of lavender, late.
~~18~~ 25 Cranford, large deep rose pink, very late, spreading.
~~46~~ 49 Cream Cup, medium white heavily shaded chartreuse, rare red stripes, early, sunburns.
~~70~~ 80 Cremona, rose color self, large, midseason to late.
~~40~~ 45 Dazzler, large frilled rose pink, darker blotch, midseason.
~~54~~ 56 Defiance, medium white, heavily striped Eugenia red, late.
~~47~~ 55 Delilah, medium, begonia rose (salmon), midseason.
~~209~~ 220 Driven Snow, medium white, early to midseason, good foliage.
~~46~~ 80 Eros, very late, salmon pink, large, slow growing.
~~46~~ 63 Eucharis, frilled white, large, late.
~~44~~ 63 Everest, medium to large white, midseason, excellent.
~~31~~ 44 Fairy Bells, medium, hose-in-hose, coral salmon, early.
~~570~~ 596 Fawn, medium, rosy purple, white throat, dark blotch, early midseason.
~~17~~ 31 Freedom, medium, coral salmon, late midseason, free blooming.
~~11~~ 25 Gaiety, large pale rose, darker blotch, midseason.
~~106~~ 110 Gallant, medium white, very few red stripes, early.
~~498~~ Glacier, medium white, greenish throat, midseason, fine foliage.
~~179~~ 190 Glee, large white, lightly striped mallow purple, midseason.
~~33~~ 39 Goblin, medium, white flaked Eugenia red, midseason.
~~83~~ 84 Grandam, large frilled whites, rare purple stripes, midseason.
~~83~~ 44 Grace Freeman, large, light pink, rarely striped darker, midseason.
~~46~~ 51 Greeting, medium, salmon pink, very free flowering.
~~33~~ 45 Helen Gunning, late, medium to large, pale pink white center, ragged growth when young.
~~103~~ 111 Jamboree, medium size, almost scarlet, early midseason.
~~104~~ 112 Janet Noyes, large flower, pure rose, tall, midseason.
~~33~~ 35 Jeannin, medium, rose flushed with scarlet, midseason.
~~59~~ 60 Joya, large rose pink, early midseason, must develop bush to show.
~~46~~ 50 Jubilee, late salmon pink, large, straggling growth when young.
~~31~~ 35 Kathleen, medium, rose pink darker blotch, midseason to late.
~~18~~ 25 Kenwood, double, tawny rose, medium size, midseason.
~~238~~ 278 Killarney, large frilled white, with few purple stripes, chartreuse blotch, rather early midseason here.
~~5~~ 32 Lacquer, large, white stripes and sanding old rose, midseason to late.
~~34~~ Louise Dowdie, large frilled rose pink, midseason to late.
~~32~~ 35 Mandarin, medium rose pink, darker blotch, spreading habit, late.
~~16~~ 45 Martha Hitchcock, large brilliant magenta, white throat, dark blotch, late, straggling habit only when young.
~~31~~ 34 Mary Helen, fine large white, chartreuse blotch, slow, late.
~~135~~ Mary Margaret, large rose pink yellow undertone, midseason, taller and faster than Copperman.
~~8~~ 65 Masquerade, white striped, sanded, flaked with rose, large, midseason.
~~36~~ 50 Masterpiece, large brilliant pink, darker blotch, midseason to late.
~~101~~ 118 Megan, large midseason, lavender pink with darker blotch.
~~13~~ 27 Melanie, hose-in-hose, old rose, flushed salmon, early midseason.
~~61~~ 60 Meteor, large frilled, light purplish rose, early.
~~87~~ 90 Omen, medium size, white, chartreuse blotch, late midseason.
~~34~~ 48 Orison, medium, white, few magenta stripes, midseason to late.
~~24~~ 28 Paradise, medium, hose-in-hose, salmon rose, early midseason.
~~108~~ 130 Phoebe, large salmon pink, late midseason to late, slow.

PLANTS WITH THREE SEASON'S GROWTH (Continued)

- 22 -128 Picador, medium size, almost scarlet, late midseason to late.
 29 -68 Picotee, medium, white edged lavender, striking, midseason.
 29 -115 Polar Sea, very large white, chartreuse blotch, late.
 29 -27 Red Robe, medium, red, early rather erect growth.
 66 Refrain, hose-in-hose, medium, looks like strawberry ice cream.
 73 -103 Revery, large midseason, pale rose pink blooms over long season.
 118 -252 Rhapsody, large frilled pink with darker blotch, midseason.
 161 -162 Rogue, large white with very few mallow purple flakes, midseason.
 35 -50 Sebastian, hose-in-hose, rose pink, tall, early.
 204 -230 Sheila, fine large tinted white, the pink fading out, early.
 31 -47 Silver Moon, large frilled white, chartreuse blotch, midseason.
 97 -102 Silver Lace, large white, green blotch, purple stripes, midseason.
 60 -73 Suwanee, rose pink, medium, early midseason.
 125 Sterling, very late, with Eros, rose pink, large.
 23 -25 Swagger, frilled white, medium to large, sanded Eugenia red, midseason.
 353 -570 Treasure, fine midseason, large white, tall.
 352 -480 Trophy, light mallow purple that carries as pale pink, midseason.
 26 -30 Trouper, Kurume type, brilliant red, early.
 171 -344 Vespers, large frilled white, rare purple flakes, early.
 33 -38 Vestal, late, large white, slow grower.
 38 -40 Violetta, medium rosy purple, darker blotch, early midseason.
 50 Wildfire, medium, almost orange, early midseason.
 31 -35 Yeoman, medium, white with chartreuse blotch, red stripes, late.
 46 -49 Youth, medium, lavender, late midseason.
 out -115 Zulu, large beautifully marked aster purple, poukhanense hybrid.

In addition, in smaller quantities than 25 we have the following:

Abbot, Anthem, Cadenza, Carmel, Chameleon, Cocktail, Conquest, Coral Sea, Demask, Delos, Galathea, Grandee, Harbinger, Helen Close, Helen Fox, Jongleur, Kohinbor, Lillie Maude, Lyric, Magic, Minstrel, Minuet, Mollra, Morning Star, Mountebank, Mother of Pearl, Muscadine, Nerissa, Niagara, Niphotos, Paprika, Pirate, Punchinello, Radiance, Sea Shell, Silver Mist, Surprise, Talisman, Tomboy, Ursula, Undine, Wanderer, Wisdom.

PLANTS WITH FOUR SEASON'S GROWTH

- 101 -105 Araby, medium size flower, bright red, midseason, tall.
 50 -55 Cadenza, large ruffled white, some magenta stripes, late, midseason.
 9 -11 Catawba, Tyrian pink, medium early, darker blotch.
 11 -12 Chameleon, large white, very few stripes purple, midseason.
 1 -15 Commando, large rosy purple midseason.
 30 -55 Copperman, large almost scarlet, midseason to late, slow grower.
 12 Driven Snow, medium white, early to midseason, good foliage.
 6 -14 Evangeline, amaranth pink, darker blotch, early tall.
 4 -13 Fawn, medium, rosy purple, white throat, dark blotch, early midseason.
 13 -16 Gawain, medium, lavender, darker blotch, midseason.
 103 Glacier, medium white, greenish throat, midseason, fine foliage.
 17 -33 Grace Freeman, large light pink, rarely striped darker, midseason.
 45 -58 Grandam, large frilled white, rare purple stripes, midseason.
 27 -39 Janet Noyes, large flower, pure rose, tall, midseason.
 11 -13 Joker, large white, sanded and striped purple, midseason.
 22 -27 Joya, large rose pink, early midseason, must develop bush to show.
 11 -12 Katinka, medium, rose pink, early midseason, tallish.

PLANTS WITH FOUR SEASON'S GROWTH (Continued)

- 14 18 Mary Margaret, large rose pink yellow undertone, midseason, taller
and faster than Copperman.
64 65 Megan, large midseason, lavender pink, darker blotch.
13 15 Niagara, medium, frilled white, chartreuse blotch, quality, midseason.
24 31 Omen, medium white, chartreuse blotch, late midseason.
24 25 Orison, medium white, few magenta stripes, midseason to late.
35 40 Picotee, medium, white edged lavender, midseason, striking.
15 20 Radiance, large frilled rose pink, darker blotch, midseason.
13 14 Rogue, large white with very few mallow purple stripes, midseason.
85 Sheila, fine large tinted white, the pink fading out, early.
21 23 Swagger, frilled white, medium to large, sanded Eugenia red, midseason.
156 260 Treasure, fine midseason, large white, tall.
55 61 Violetta, medium rosy purple, darker blotch, early midseason.
22 28 Zulu, large beautifully marked aster purple, poukhanense hybrid.

In addition we have less than ten (10) plants each of the following:

~~Andros, Angela Place, Anthem, Antique, Buccancer, Captivation, Caraval,~~
~~Cavatina, Cherry Spot, Cinnabar, Cordial, Cremona, Damask, Defiance,~~
~~Demure, Dulcimer, Effective, Eros, Eucharis, Fanfare, Fountain,~~
~~Galaxy, Glee, Goblin, Grenadier, Guerdon, Hopeful, Jamboree, Jessica,~~
~~Kathleen, Kohinoor, Litany, Lustre, Madcap, Medeira, Masquerade,~~
~~Masterpiece, Nerissa, Niphetos, Oracle, Padre, Peerless, Picador,~~
~~Pinnocchio, Polar Sea, Predigal, Red Bird, Ravey, Rhapsody, Robinhood,~~
~~Satyr, Scholar, Sea Shell, Sebastian, Sentinel, Silver Mist, Silver~~
~~Moon, Spangles, Swashbuckler, Swansong, Tembo, Trophy, Ursula,~~
~~Vanity, Vestal, Viking, Winner.~~

This is a fine list for landscape architects, propagators and collectors,
as the plants while not "specimens" are almost that.

PRICES

All are F. O. B. Pass Christian
Packing strictly at cost.

<u>Prices per plant</u>	<u>10</u>	<u>100</u>	<u>1000</u>
Two season's growth	.75	.60	.50
Three season's growth	1.10	.95	.85
Four season's growth	1.35	1.20	1.10

Remember

A Glenn Dale azalea is not "just an azalea"!
It is something special, and the retail
demand is growing in many places,
so why not get ahead of the
other nurseries in your
AREA????

Altair 84 — 50

Andromeda 45 — 25

Aphrodite 37 — 25

Arctica 567

Buccareer 85 — 50

Camelot 17 — 50

Catawba 91 — 50

Commanche 223

Cordial 80 50

Cremor 70 50

Diana Inn 209

Faun 170

Gallant 106

Glee 179

Janet Nye 104

Killarny 238

Meter 61 50

Oran 87 50

Pharos 115 400

Rogue 161

Sheila 204

Treasure 353

Tropy 355

Vesper 172

Arctica²⁶⁷ 167 300

Commanche²³ 223 200

Diana Inn⁵⁹ 209 150

Faun²⁷⁰ 170 300

Gallant⁶ 106 100

Glee²⁹ 179 150

J. Nye¹⁴ 104 100

Killarny³⁸ 238 200

Pharos¹⁵ 115 100

Rogue¹ 161 150

Sheila⁵⁴ 204 150

Treasure¹⁰³ 353 250

Tropy¹⁰⁵ 355 250

Vespero²² 172 150

26 00

4 00

30 00

@ 50

\$ 1500.00

These data
not quoted



TENNESSEE
PRODUCTS & CHEMICAL

Corporation
NASHVILLE, TENNESSEE
PHONE ALPINE 4-1651

RADIANT FOUNDRY COKE

FERRO SILICON PIG IRON FERRO MANGANESE

10/22/59

Dear Mr. Morrison -

The 2nd
shipment arrived in good
order on Monday this week.
We are still having lots of
rain -

Have been real busy here
at the plant and at home. Cane
showers do hold up.

Just wanted you to know I
received the plants in good
condition & order. Regards to all
Rayph.

COKE PLANT
CHATTANOOGA, TENNESSEE
4800 CENTRAL AVE.
PHONE Taylor 1-7511
G. FRANK ANDERSON

I don't want to be insistent
about you spending some time
with me but I would like so
much for you to just because
my wife and I, well we would
just like to see you.

And I do have some business
I would like to talk over with
you. To me this is important.

Please try to arrange your schedule
so you can spend a day or 1/2 day
and 1 night with us. We would so
much like to have you. How ever
if you don't see fit to I'll understand.
Because I know you are a busy
person.

Not much news my friend Please
give my regards to your "family" for
both of us -

The Humphreys,
Ralph & Kathryn.

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

At work
Nov 3, 1954

Dear Mr. Morrison -

The 3rd shipment
was delivered today. All in good shape
and good order.

We have had plenty of rain
and are about a month behind. But
we are very hopeful of a good year.

My rootings this year were very good -
above the average I would say. We
are trying to get them in beds as fast
as we can. Some we will have to carry
over in flats tho I am afraid. I hope to
come thru the winter with about 12,000 to
14,000 liners.

How are your new hybrids doing?
When they are ready to market please
remember me among the first in Atlanta.

Am looking forward to seeing you when
you are here in December.

With our best wishes to you both -

The Camps -
Ralph -

Oct 10, 1959

My Dear Mr. Morrison -

I ran across some pictures of some of my plants that I thought perhaps you would be interested in seeing. - Since you are going to talk on the Glen Dales in Atlanta Dec 1st. These plants grew the entire year with out cover. The wire is to keep rodents and dogs out of beds.

Also some pictures of plastic (cold) house. I grow part under this as insurance in case something should happen to outside plants. I think I told you about the use of 0-14-14 on these plants before so I want go into that.

Please return these to me when convenient.

I believe I wrote you that the plants had arrived - I bone them all bedded or heeled out. They are really nice plants -

Seems we have nothing but rain here - However it was so badly needed - My plants really do look good now.

Decatur Ga
Sunday, 1/6, 1959

My Dear Mr. Marston.

Your letter received today at noon - was glad to hear from you. Please don't feel so badly about your more dreary days - Mine has them too - Last Saturday, I know I felt just as you do. What mine thinks about is beyond me - I often just stop and ask the Lord for more understanding so that I don't run him (my man) off the place - I can tell him to do this and he does any thing but that. Why, I don't know. I don't think he does even.

Mr. Rushin came over to see me Saturday. Spent the morning with me. He is a very nice person and as you already know very devoted to B.Y.M. I hated for him to see our place in the shape it is in due to my shiftlessness and the dry weather - But when he called I said Sure, Come on over. We did both I think enjoy the time we spent together - Was so glad he came.

I am ready for the plants at any time I can ^{keep} ~~put~~ them out or place them in the beds.

We have been working on the garden area all summer. We ~~found~~ ^{finished} it the final smoothing off yesterday - I put 1 load (16 large) of old saw dust and 4 large loads of oak leave mold in before the final breaking.

We will add 10-14-14 + some

Cotton seed meal (a very small amount
after the plants are set. Then a
mulch of 2 year old leaf mold.

I plant to grass the walks with
a fescue mixture that my brother
sells under the trade name of ^{Thompson's} Green.
I don't know whether I told you about him
but he is a whole sale seedsmen -
sells plants in Madison & Vidalia La
and Columbia S.C. Has done real well
made an awful lot of money and
has a very good reputation as
a seedsmen. He has been quite a
thorn in Donald Hastings' side for
the past year or two - There is
no love at the Hastings household
either for him or for myself. I
have spoken rather harshly about the
quality of their plants & where and
some one has so informed them
of my opinion of them. But I sure
don't care - I'd rather have them against
me than for me. I think more and
more people are finding out yearly
what a bunch of Kite's the Hastings
are. I forgot to include Charley Hudson
but he goes along too.

What I am trying to say is to tell
with all the Hastings crowd - just
to be real plain about it.

More to follow later. With
my best wishes to you both.

Sincerely,
Ralph

P.S. My wife says she expects for you
to divide your time - Some with her
and I concur. Please advise how much.

Aug. 25, 1959
On the Bos's time

My Dear Mr. Morrison:

I suppose that by now you have received the so called platt for dourmy and that you are just as mixed up as I am about how to plant the area it represents. To be frank with you I am at a loss as to just how to begin - however I've always heard to be a success you must fail at least 3 times - before you usually do succeed in your aims. So it appears to me I have the chance of failing to do a proper job here at least that many times. So I presume that eventually I will get something like I want. But it will be a wonderful experience trying this project out and I am sure I will be at least a wiser person after it is finished. I'll be happy trying so what?

Things look good here - we haven't had much rain but my plants are doing nicely. - As the fall comes nearer I do honestly feel I've made a lot of progress with my project. My health is excellent better than it has been in years and I have had a wonderful time working on our nursery, plants here. I wonder how many people in this universe know how much fun it is to plan a garden, a nursery, and just what a wonderful time a person can have while doing it? I wonder how many people who are ill who all they need to do is to garden

a little to find a cure for the
melancholy, depressed feelings and
or even just feeling sorry for themselves.
But I suppose all of us do not have
the same ways of spending our time
and I am sure that some would be
as unhappy as I am happy doing
this job.

Well all is well I suppose -
I'll be expecting the 1st shipment
around the 20th of September.

My wife says to tell you both
hello - and that she would like
to have you come up as our
guest for a day or two when we
formally open this garden. Don't
want you to do a thing but just
be our guest and look over my
project and make suggestions
and meet some of our closest friends -
She is no intent to "commercialize" you
in ~~this~~ any way.

Sincerely,

Ralph Hemmelf.

From the land of the *Trinidadia* and
the Coral Bell - New Lee!

8/14/59
Arlwood -

My Dear Mr. Morrison -

I am sorry that I did not clearly state what I needed but believe you me I am as busy I wonder if I know what I am. actively clowning - Please forgive my stupidity

I had reason for duplication - where there are some 2-3-4 season plan. I have an educational problem here so with the 3 different age plants I hope to illustrate how the plants develop as they grow older.

Remember I am in the land of the *Andigera* and *Carol Bell* (your old favorite) so I am trying to ~~illustrate~~ ^{illustrate} the idea that an azalea can be an ugly duckling when young but turn out to be the Swan at the end of the story - viz Martha Hitchcock and some of the others that are not so well shaped when young.

As to 4 yr ship 100 plants - duplicate as you think best. ^{SAME} same with 3 season plants.

As for 1 yr substitute with a good azalea any color. you check few *Sophora* & *Morone* - Sorry I was so much trouble -

Sketch and more to follow - when I have time -

Best wishes
Ralph H. Fung

July 30, 1959
At Newark. (?)

My Dear Mr. Morrison.

First I wish to be excused for using this type of paper and then for being ^{so} delinquent in writing. But for a fact I have been about the busiest person around.

Work at the plant has been heavy and I am doing my best to try and get my money in shape to open this Company spring. However I don't know how the boss feels about my work here but I am proud of the progress made at home. I have in the neighbor hood of 9000 to 10,000 Alycia I rooted last fall. They are beautiful plants. The older 6000 to 8000 look awfully good too. So far we have over 1500 cuttings in the slot house and hope to get at least 15,000 more before we stop.

We are building a shade 100 x 100 net that my plants have not done well in sun but it would be less watering and care under 47% shade I feel. We are going to use Saran cloth. So I hope in the very near future you will see a lot of advertising and we are going to really feature the Glenn Dales.

I've been growing them for 7 years and really Mr. Morrison they still amaze me with their charm and beauty.

Now that the progress report has been made there is something I wish that you and Mr. Anderson would do for me.

not say.

We will
still grow
a good
number in
field too

I would like very much to feature one or two
of your seedlings (now) I give my word I
don't propose to get one out of any one else.

I'm afraid that you will better understand
my request I am sketching on another
piece of paper a rough outline of the
property where the nursery is.

You will note the entrance is thru
a vacant lot. On this lot I would
like for you two to plan a planting
arrangement for Glen Dale of alders. They
will be the only ones placed there
and I would like for you to supply
all the plants 2 year old if you have
them. With your permission I would
like to state on a small sign that these
came from the man responsible for their
creation as being. I think probably
the early bloomers with a few later ones
should be on the front. (Just my idea)
might be all wrong.

We plan to use this ~~as~~ as display
and as an exhibition garden. We
will use it for that only. I do not
expect this service free. I expect to
pay for your advice and help.

~~When convenient~~ I will mail you a
sketch drawn to scale with elevation
etc if you think you can or you
have time to do this. I would like
to have this all planted by 15th of Oct if
we can work it out.

I would like to include all ~~of~~ the different
Glen Dales you have in this exhibit.

Well I just got to go to work and try and
earn my salt for the Boss. With kindest
regards to Mr. Anderson and best wish for
a good year for you all

Sincerely
Ralph Pennington

Prospective
Slide 100x100

Water in Field

Stock Plants

SLAT

Bees

Plastic
Greenhouse

Stock Plants

Stock
Plants

This is
before 2
line.

Plastic

G U T

G U T

150
(Shrub)

ENTRANCE

Road

Backkullu

This is recent
lat.

← Decative (square) Superior Ave

50

31 March 1959

Dear Mr. Pennington:

On your memo you listed Vestal when I think you meant Vespers? I am including Vespers as Gratis and I think you should really have it and I think you already have Vestal which is proving very cold hardy in the north and west.

We enjoyed your visit and hope you got home safely.

Next time, and we hope there will be a next time, please plan your time so you can have dinner with us at NOON. This is country style I know, but you can surely pretend that you do not mind?

I'm sorry the day was so poor when you were here, but there were some flowers. Now there are even more, and each day brings others, and various new visitors, some of them not too well informed about azaleas of ANY kind!

All good wishes, and our remembrances to Mrs. Pennington.

Sincerely,

B. Y. Morrison

m:s: incl. statement.

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

that perhaps would interest you. I would like to know what you think about it.

I root my cuttings in Vermiculite or Fumalite and as soon as they have a fairly good root I place them in beds of pine peat as soon in the late summer or early fall as I can. In full sun (of course they are shaded the 1st week or two) by wooden lothes (budders) These lothes are gradually removed as the plants toughen.

When the peat is put in the beds I add by sprinkling and stirring in ^{light} ~~not~~ as soon as the lothes are removed I apply about every two or 3 weeks another application of 0-14-14 and water it in well. I never cover these plants with any thing except paultry netting (to keep out squirrels & rodents)

I was very successful last year with this method even with the terrific winter we had (if you recall) The beds are about 36 to 40 inches wide and the sides are made of 2 6 inch boards battened together

The weather ~~was~~ was rather cold here last week about 21 to 22°. I have seen

Route 1 Box 24,
Pass Christian, Miss.,
30 October 1958

Dear Mr. Pennington,

Thank you for your nice letter! There really is no reason why you should worry to weigh the pros and cons of bachelorhood against matrimony! I hold not one single reservation against it, believe me, and my only reason for telling you about it all, was the fact that I discovered that another man who wanted to visit here, and who did, would really have liked to have brought his wife along, but did not know whether to or not! As he had never indicated whether he was married or not, I had not had the wit to ask, although our letters had been informal enough. So, my dear sir, if Mrs. Pennington comes along or would like to come along, please do!

Now about the nursery set-up here. My own personal objection to the whole thing is that we did not get all the mutual understandings clearly and out in the open from the very beginning! It was proposed to me, when I was north the last time that there should be formed a group to make a nursery (on Anderson's land) with my stock, my know how, and all, (and I blush to add, my reputation), and that one family would provide certain monies and another man who had worked with me in the USDA be brought down to do all the work, and that the income would allow me to keep up the place and finance my breeding work. The man of the family and the former colleague had presumably worked out all the details, to their mutual satisfaction. I told them on the first day that I wanted no work in it all, and that I had no money to invest. "Do not give it a thought."..... Well it turned out the the family man and the other did NOT understand things mutually, with the result that there has been bad blood between the two, since 1955, and I have been in the middle! It has also turned out that I have done more manual labor, and general drudgery than I have in years and I have always worked and have always believed in work. I have also expended all my savings and borrowed to keep the thing afloat. I have now reached the limit of my willingness to borrow, at my age, which will be 67 next month. I am in excellent health, but at my age there is no point in assuming that I shall live forever.... This summer, I brought things to a head, and got rid of the family group, who still remain friends, and who still have not the dimmest idea of what they have done that has been damaging to the other chap. I am old enough so I can shrug my shoulders and hose my rowand forget the rest. The younger man cannot.

So, IF you plan to have any one in with you, whatever you do, have everything in writing early in the game so there can be no possible misunderstanding.

Next. You may or may not realize it but once in a nursery, you are never free to go or come anywhere when you might like it, sometimes not even with advance planning.... Never! You are tied to the spot. There is no place that I particularly would like to go, but I do not like the idea of not being able to pick up and go, should I wish it! I am very serious about this aspect of the work.

Next, unless you have already established a clientele, do have enough money to live on for three years, without depending on sales.

I do not know how much soil preparation you have to do, but here we have to have from 100 to 200 jumbo bales of peat a year. Fertilizers are not so dear. Our peat comes wholesale of course, trucked from the importer in Mobile who has given excellent service.

If you plan on shipping, containers are important and we had to find our type of crate by trial and error, as the manufacturers of crates would not consider making one to our specification unless we had about 5 thousand at one time. We get our burlap squares from Philadelphia, and as they come by motor freight the cost is not as unreasonable as it might seem. No local suppliers.

There is practically no local market in these parts. We knew that in advance and foolishly thought we could swing it all on the wholesale level, but we could not grow enough to warrant such a program.

Our initial propagation was almost 100% successful. The next year for no reason that I can understand even now with hindsight, it was practically 100% a failure in the usual midsummer, or late summer, early autumn time; and pretty good with the winter propagation. Now, we find that it is better to contract with Mr. Tingle, to grow cuttings of the things we want, and put our whole attention to the things that we are propagating of my new seedlings and such Glenn Dales as he has in short quantities. The first year all such are grown in one area, where we have facilities for reed mat shade, that can be rolled back whenever work and rolled over in winter for protection. We do not mulch with leaves as we found too much blowing resulted in killing a fair lot of well rooted cuttings.

Now we depend on winter propagation in the cold greenhouse that I had built for entirely different uses, and have had to give over, with electric cables in the beds for bottom heat. This works very well here.

My own breeding work has been brought practically to a standstill. This year I had time and energy for only about 10 pollinations, and very few of them "took" which did not surprise me. I have a fair lot of small seedlings from last year's work, a moderately good lot from the year before and those from 1954 and 1955 are right this moment buried in weeds, not irrevocably, but buried just the same.

Help is almost impossible in this area, and we could not afford it if we could find it! So it is one man, and myself who count more or less as half a man now! We have about 28,000 plants for sale, and about 22,000 coming on, with smaller numbers of various things that we will not offer for sale for several years now. The small plants have all the flowers removed as soon as they open and show that the plant is correctly named. All the rest of the place has to be sprayed for petal blight, nursery and garden, about three times a week for about three months. Power sprayer of course.

I have kept my assistant at 400.00 a month, and I have had NOTHING.....

He has earned it all too, as he is a fine worker and never spares himself. He has had a phenomenal amount of sickness in his family and the hospitalization has by no means covered the costs. So, though unmarried myself, I know all about family details, even to lengths that would astonish you!

I do our simple bookkeeping and all the letter writing. I have had to plan what little advertising we have attempted and now have to plan the follow ups. This year we are selling at retail, and thank God most of it, little enough has been by mail.

I have no the least doubt about the value of the plant and varieties and I have some new things coming along that are truly spectacularly new and different. They include a lot of things that beat the Chugais, and are in that category and also several series of true doubles that are quite handsome. This and the beauty of the whole place do compensate.

Nevertheless I tell you all this stuff, so that you will consider very carefully whether or not you want to tie yourself down, for that is what it will be. Your finances may be quite adequate to cover all the needful, but if you do not foresee, all the needful, there can be surprises at the wrong moment.

In normal seasons, our garden is at its best, from mid-March through the early part of May, after which the number of varieties in bloom decreases steadily. The most lovely new things are early May.

Route 1 Box 24,
Pass Christian, Miss.,
15 December 1958

Dear Mr. Pennington:

Our thermometer is low this morning, 28 at 7:30 a.m. and that means that my helper is a total loss, in spite of the fact that there are still things he could do. But, poor man, his wife is ailing this morning and I have sent him off, and plan to devote the morning at least to catching up on various letters that I have acknowledged but not answered most of them letters that I should have preferred to answer on the moment!

Yours of December 3rd. By now, you must be full of plans for Christmas and the wedding in the offing, so this letter can be laid aside with a perfectly clear conscience. Nothing in it that will not "keep". That I can guarantee.

Re your experiment. All of it sounds fine to me. My only personal objection to any of it, is the use of pure peat in any bed. There is absolutely no question but that the plants grow superbly in it; but when the plants go on to John Doe, who probably will not prepare the ground properly for them, there is always the chance that either of two things may happen: one, that the hole he digs will become a sump and the plant will drown; or that the peat mass may dry out sometime when he is not fully aware of it, and then it is pretty difficult to get moisture into the center of the root mass again. John Doe won't know any of this and But I may be crying in the dark. There is absolutely nothing wrong with your theory re the salts. I know another nurseryman who does approximately the same thing. Merely a variation in the routine. My assistant here, was raised to grow all cuttings in pure sand, under the hand of a New Trained man who was a martinet. In the USDA greenhouses, it worked like a charm so.... There is another nurseryman near here who raises all his in vermiculite; but I am up against a prejudice and when I am peremptory, there is a - balking, shall I say, that is comical if it were not so aggravating.

Our plants here raised in such sandy soil face something of a similar problem when they go off to live in heavier soils, and it is for that reason that on the catalogues to retail people, I made the point for preparing the soil to offset this. In my old garden I had the benefit of a mica schist soil, that was easily permiable, but when I bought plants from Tingle who lives on sand, if I did not remove most of his soil and get the roots well established in mine, the plants died 100%. I had a similar experience in USDA with a shipment of material grown in sphagnum for air transport during the war, that went to a country with heavy soil. The idiots there did not remove the sphagnum mass and the plants died almost to the last one, drowned in the soggy mass of moss.

The one nursery detail that I have not mentioned to you that perhaps you should think about, is that all the Glenn Dales do not grow at the same rate of speed. Helen Close is so slow, I doubt if she will ever be a commercial item, and there are many others that are what I call normally slow. They are not dwarfs, E.g. Eros.

I find that people who do not know azaleas, about 98% of my callers, will not look at them. If I want to sell Eros, I should grow it for 4 years in order to get a plant comparable in size to, say, Vespers in two growing seasons. Jubilee which is valuable ONLY because of its late bloom, makes a very poor looking plant in the first bedding, and not much better in the second move, but in time it is a very decent bush blooming here in JUNE, later in the north. No one looks at it.

Then there is another set that are nearly erect in habit when young, e.g. Copperman. In time this makes a fine flat top, but not when young. People do not look at it, unless it is in bloom!

Another lot, particularly Helen Gunning and Martha Hitchcock, make stringy

2-looking little plants and no one will look at them. They also lose more leaves when young than they do when old and established, another point against them, but the flowers are so wonderful, any one would be a fool to pass them by, but pass them by, the average buyer will and does!

Of course there are plenty of other clones that lose more leaves in winter when young than they do later in life, but those mentioned are conspicuously naked!

So far, most of the people who have wanted later flowering azaleas have been people who knew something about azaleas. While I was still in USDA, Fruitlands to whom we had sent plants of the Glenn Dales, said that in their area no one wanted any azalea that bloomed after roses came into flower. I do not know the validity of that judgment, but you might keep it in mind.

Then of course, people have had a wonderful time, telling me that there are "too many" Glenn Dales. There are for the average person, and I will never go on record to any one, which I consider the "best" a ridiculous request at best, as people have already made it plain on occasion, that they did not agree with me! I heartily endorse, that practice, one of the pleasures of living in the U.S.A.

I also know, from reading the trade papers, for the last few years, that the trade when it is "successful" looks to a factory type production, in huge quantities of a very small number of almost fool proof items. The average nursery trade list that comes to me, might be almost identical whether the address is Texas or Tennessee, or in some cases, Florida. This is more or less the doom, of good nurseries except in the cases of people who grow only one item, and I often wonder how well they fare. There are endless iris lists, hemerocallis lists, camellia lists and of course the "orchid" people are famous for their lists and their prices, but from what I have seen of them, far from a wide survey, they, the nursery people are in the same pattern as the bearded iris and the hemerocallis people, every man producing his own seedlings and clamoring for attention! (In a way, I am in the same position re azaleas, but what I look forward to is a time, when I can close the door on the dear public and be like the old recluse in Japan, who collected and improved the Kurumes, and died safe from all attention.) Actually there is no chance for me arriving at that state.

If you plant to sell retail and from the yard, when the plants are in flower, many of my type of problems will not arise, but just for the record, here they are. If I should think of others, I'll add to these.

Meantime, do have a fine Holiday time and a Happy wedding.

Every good wish to you and yours,

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

no damage to the first cuttings after going over them all very carefully-

My theory is that enough "salts" of potash and phosphate have built the sugar content high enough that the plants are hard enough to take the cold. When you "feel" these cuttings they are as hard and firm as the tips of the stock plant that were not cut. While I was waiting for documentation

last years results I am anxious to see how my theory works out this year.

However I did put 50% of my cuttings under a plastic quonset type house just ~~not~~ to gamble too greatly on this theory again this year. I continue to grow these cuttings the next summer in full sun - I do not have a single variety that does not do well in full sun under these conditions.

Any comments favorable or unfavorable will be appreciated.

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

My family is fine - Hope that yours
is also.

My wife and I are looking forward
to calling by and seeing you and
your nursery some time this Spring -
It will be a rather hurried trip but
do want to spend as much time
with you as possible -

With the very best of wishes.

Sincerely

Ralph W. Pennington.

Received the box "lost" back OK - Am looking
forward to your letter you promised -

R.P.

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

Dec 3, 1958-

Dear Mr. Morrison -

I have some idle time on my hands here at the plant so thought perhaps it might be a good time to write to a dear friend whom I've never had the pleasure of seeing and know him only thru his very nice friendly letters. I am most appreciative of the time that you have given in writing Mr. Morrison. You have been generous to me both in time and advice and it makes me feel very humble when I realize that a person as learned as wise in agriculture would spend so much of your time ~~with~~ ⁱⁿ writing a person like myself.

By the way, I have received from Linda Gaden in Portland the Fancy Gumpo's and from Silver Bay the McCraiths Hybrids as they call them - one of the later was blooming nicely (2033) pretty!

I have been doing a little experimental work -

1 December 1958

Dear Mr. Pennington:

It seems that I am doomed at present to write you only the most perfunctory short notes, which is not at all the way I'd like it.

I am returning herewith the list of cartons from the manufacturer in Chicago. It is a most interesting list and one that I could not have known about. Thank you! My only fear, is that plants do not always travel well in closed cartons, but to work that is just one more problem to find an answer for, as the cost of the cartons is about half that of the wooden crates that we now use.

We have had our first frosts, Nov. 29 and 30, and the flowers that were out, are now a sodden mess, wherever they had not protection from over head, which is in most of our garden. No damage to plants of course at the temperatures we had, 30 and 34.

There is nothing of great interest or importance to report now and if I can get through the day, with my one helper, hanging on my heels and feeling that I must lead him on, I'll see if I can settle down to work this evening and enjoy writing you a letter!

Hastily,

M:s

Zimmer Box company, Inc.
2515 North Elston Avenue,
Chicago 47, Illinois

Excellent prices on carton, and many of sizes quite suitable to our use in small orders, even on larger orders, as the tested weights far exceed our needs.

Ralph W. Pennington

Phone 5364

156 Superior Ave.

Decatur, Georgia

DR. 8-5364

10/22/1958

Dear Mr. Morrison-

Thank you so much for your letter of October 16th concerning the Chugias. I have some 16 clones and amongs these I have the ones you noted in your letter. These I obtained from Kingsland Nursery ^{in Va} this spring. However as your propagation continues and you have a few to spare I would appreciate hearing from you. I am also interested in the address of the people who have the Gumpo. I have a white Gumpo and a pink that I obtained from Grady Nursery in Ohio some year ago. They both do well here and are very beautiful. I suppose you think it rather strange

PROPAGATOR

The best in AZALEAS

DEALER

Ralph W. Pennington

Phone EV 5364

156 Superior Ave.

Decatur, Georgia

my purchasing plants from you at retail
but I started this little business of mine
some 5 years ago - By buying 1 or 2 of
a variety ~~and~~ from here and there I
have some 135 different azaleas - I'm
not meaning to flatter you Mr. Morrison but
among the Glens Dale I find that I have
the most beautiful of all my azaleas.
I have some 43 or 44 different ones at present.

To date I think I have some 14,000
azaleas (propagated most of them) of course
they are small 1st 2nd 3rd year plants.

I have not pushed the sale of these
since I think I am the only person in
Atlanta area who has branched out
in a field beyond the Knees and Sons Indus.

PROPAGATOR

The best in AZALEAS

DEALER

Ralph W. Pennington

Phone EV 5364

156 Superior Ave.

Dacula, Georgia

that are grown in the Mobile Area and shipped here for sale in sales yards - while the Kums are hardy here the climate is just not right for the Sawtooth Indian Hybrids - When I do start I want ample stock on hand -

At the present this is getting to be quite a job for me - I am a personnel Director at one of the Steel Co's here and I have handled this little business as a side line I hope that next year I will be in position to devote all my time to my garden -

My only reason for telling you all this Mr. Morrison is that if there is any advice or help (not financial) you

PROPAGATOR

The best in AZALEAS

DEALER

Ralph W. Pennington

Phone EV 5364

156 Superior Ave.

Decatur, Georgia

Could pass along to me to assist me
to make this a going business I would
appreciate it. I have found your letter
in the past both interesting and helpful.

I hope some time in the summer
to come to Pass Christian to meet you
and spend some time with you.

Again let me thank you.

Sincerely,
Ralph W. Pennington

Digitized by Hunt Institute for Botanical Documentation

PROPAGATOR

The best in AZALEAS

DEALER

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

156 Superior Ave
Decatur Ga.

Dear Mr. Morrison - Thank you so much
for your last letter. Please rest assured
that what you wrote in confidence will
certainly be kept so. I appreciated the
advice and I am old enough now to
heed it and try to profit by some one
else's error.

I had intended answering sooner but
due to press of business here at the plant and
work that necessarily must go on at home
I have not had much time to call my
own -

I had written Mr. Creech at USDA in
Glen Dale and requested that I be put on
list to receive any azalea introductions.
I had letter today saying I would receive
15 plants similar to the Chicago introductions.
Satsukis I imagine - I know you are
familiar with this operation there - so

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

may I ask you a question? Will I remain on their list or do I request each year? Do they have at the station any plants already introduced that are distributed upon request? I mean some thing rare or unusual that would benefit my operations here -

I ~~was~~ am fortunate in this years (~~year~~ summer) propagation - I believe I have something over 9000 - successfully rooted cuttings - A great many are already in sheds and in the cold green house -

I have heard from Silver Bay regarding their gumpo and McConthia's - Have not heard from the Oregon people - (I believe that is right)

Mr. Morrison do you have any of your new hybrids that I could ^{perhaps} obtain 1 or 2 of a kind ~~or~~? ~~The reason I~~ would appreciate it if you have since I do intend to try to lose my operation

E. V. CAMP STEEL WORKS

ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

here on rare and beautiful plants as
a dourmy card to my place -

So much for business talk - My oldest
daughter ~~and~~ is to be married some time
around Christmas or the 1st of the year.
Her ~~husband~~ ^{husband to be} is in the Air force and
the date is dependent upon his leave.

He is a fine young man and I am
so glad to add him to my family.

So that will leave us with the youngest
one. They are both fine girls, Mr. Morrison
and my wife and I are so proud of them
both - Before you me my wife did a
wonderful job in forming the lives of
these two young people. Both are among the
top of their classes at the University being ~~top~~
A. students -

I talked over with my wife concerning our
visit to your place - I can not give you
the exact date but ~~yet~~ but it will be

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

properly in April. Will let you know
more at a later date.

With all my best wishes to you

Sincerely
Raymond L.

E. V. CAMP STEEL WORKS
ATLANTA, GA.

PHONE DEARBORN 5742

P. O. BOX 27, STA. E.
ATLANTA, GA.

156 Superior Bldg
Decatur Ga.

Dear Mr. Morrison -

I have just a
moment for a short hurried note. -

Enclosed find an "ad" my company
received in mail. Thought perhaps
there might be something in this
that you might be interested in -
or that perhaps you would like to
write and request that you be
put on his mailing list in case
you would be interested later.

Since you would have such a wide
selection and they could be purchased
in small lots -

Please excuse the brevity of this note.
More will follow at a later date.

Ralph Pennington.

P.S. Please return this to me at my home address.

Tuesday -

Spent nearly all the week
end in the woods and found
another group of *Stewartias*. Was
a little late to get as many
seed as I wanted.

I have about a pound now -
couldn't send going friend many
this year but sure can get
lots of them next year.

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I brought back about 30 small
plants. Now it was too early
to do so but the snakes are
terrible and I knew I wouldn't
get back any time soon.

Have put them in 5 qt cans
poured back half way and fed
them O-14-14 - now am praying.

The Ferns there are full of seed, do
you think they would sell? I'm
holding my breath my husband takes
me to Okefenokee swamp for
for *Gardenia* seed next week -

This is quicker →

Route 1 Box 24
Pass Christian, Miss.,
31 August 1959

Dear Pennington:

Have had you plan out all morning this morning to "get the feel of it" and all is clear enough, but I have a couple of questions, that only you can answer.

The area to be developed as show garden:

1. Am I correct that visitors are to walk about with in the area?
2. That you have parking areas near by or elsewhere?
3. May I leave the question of the walk surface to you?
4. As soon as this is established you will have visitors, so may I consider the walks or rather the major walks as about 4 feet wide?
5. Since the area is broken up by retaining walls, would like some differentiation in plan for the separate units that can be developed in them?
6. Will you remember that people love to steal labels? That is one of the major problems in all Botanical Gardens, etc. A park planting in Memphis has just been stripped!
7. Will you think up, therefore what sort of a barrier, fence and gate or otherwise you will need at road entrance. *I'd not recommend hedges!*
8. Do you want me to think about sitting down spots? Some gardens have them, some do not, and they can be made part of the plan, fitting in with path system and with any long views (vistas) we may managed.

Sorry to bother you, but you will probably get more of this kind of thing tossed at you!

Hastily,

BYM

no carbon of this don't lose!

9/1/59

Dear Mr. Harrison.

1. I feel a great deal could be gained by having walk ways since this is to be an educational garden as I intend it to be. How to be arranged I do not know. I will try to sketch my thoughts on separate sheet. But do not feel you are bound by them. I feel that the prospective customer will be more impressed if he is close enough to clearly see the color and marking of the blossoms. I am attempting to do in a limited space what you have done in your garden. I've seen both Magnolia & Bellemeade but I saw more beauty in your place because I was looking for the beauty of the blossoms rather than the bridge, the house etc etc.
2. Small amount of parking in Superior are - ample just at rear of lot we are working on.
3. Yes but I would like a suggestion.
4. Yes.
5. I have an open mind here.
6. Yes -
7. I have in mind an old fashioned ~~flat~~ ornamental iron fence. Not 1st year but the second - Temporary fence of welded wire to be used 1st year (about 4 feet high trimmed with white boards.)
8. Yes -

Sincerely
Ralph Rumpf

ONLY
ENTRANCE

Develop later

~~ROAD~~

4 ft

1st WALL

Digitized by Hunt Institute for Botanical Documentation

WALL
3 ft WALK

4 ft

Frankly I
just don't know
what I want
or rather need.

PARADE

gateway

MAIN WALK

Small gateway

This to be developed later

ROAD

Seating Area

3rd walk

4th

1st Ret. WALL

3rd

Digitized by Hunt Institute for Botanical Documentation

OR Seating
Area could
be here.

OR Seating

Spots

can be omitted.

WALL

TO PARKING