



Hunt Institute for Botanical Documentation
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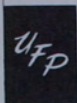
About the Institute

The Hunt Institute for Botanical Documentation, a research division of Carnegie Mellon University, specializes in the history of botany and all aspects of plant science and serves the international scientific community through research and documentation. To this end, the Institute acquires and maintains authoritative collections of books, plant images, manuscripts, portraits and data files, and provides publications and other modes of information service. The Institute meets the reference needs of botanists, biologists, historians, conservationists, librarians, bibliographers and the public at large, especially those concerned with any aspect of the North American flora.

Hunt Institute was dedicated in 1961 as the Rachel McMasters Miller Hunt Botanical Library, an international center for bibliographical research and service in the interests of botany and horticulture, as well as a center for the study of all aspects of the history of the plant sciences. By 1971 the Library's activities had so diversified that the name was changed to Hunt Institute for Botanical Documentation. Growth in collections and research projects led to the establishment of four programmatic departments: Archives, Art, Bibliography and the Library.



university of florida press



OFFICES LOCATED 15 N. W. 15TH STREET
UNIVERSITY OF FLORIDA
GAINESVILLE, FLORIDA

December 23, 1964

Dr. Wilson Popenoe
Antigua
Guatemala

Dear Wilson:

We are enclosing for your files one complete publications agreement for Guatemala: The Land of the Quetzal. We are looking forward to seeing the finished book early in 1965.

My Press colleagues -- and especially Helen -- join me in best Season's Greetings to you.

Yours sincerely,

Bill

Lewis F. Haines
Director

LFH rs

23 de Febrero de 1965

Estimado Sr. Rodriguez López

Recibimos su carta del 16 de Febrero, y agradecemos su interés en la obra TROPICAL AMERICAN FRUIT CULTURE del Dr. Wilson Popenoe.

El Dr. Popenoe espera terminar su libro el próximo año en vez de éste. Será un placer para nosotros comunicárselo a ud. tan pronto sea publicado.

Atentamente

Lewis F. Haines

Lewis F. Haines

Director

LFH:am

ESCUELA AGRICOLA PANAMERICANA

Antigua, Guatemala, 16 July 1965

TEGUCIGALPA, HONDURAS
CENTRO AMERICA

APARTADO 93

Dr Lewis F Haines
University of Florida Press
Gainesville, Florida.

Dear Bill:

When I left Gainesville I had not talked with you indefinitely about pushing the sale of Brigham's "Guatemala: the Land of the Quetzal" on the market here in Guatemala. I had in mind to ask you for a copy or two, in order to show them to the most important booksellers here. Do you think this would be worth while?

Another thing: I showed this book to Mrs Sigr id T. Whitman, whose address is 230 East 73rd Street, New York City. Sigr id is the daughter of one of my oldest friends in United Fruit (Bill Taillon, who was general manager here and in Guatemala) and her husband was Director of Publicity for United Fruit for many years. Sigr id is now on the staff of Life en Espa ol. She felt that she might be able to get some publicity for the book and for others in the series. I believe it would be worth while to send her a copy of this and A Lady's Ride Across Honduras, and to put her on the list to receive other books in this series, as issued. What do you think of this idea?

Have you made any plans for getting out the other Squier work which I left with you? If nothing is definite as yet, I wish you would please send my copy back to Hugh, for this is a pretty rare work and I don't want it to stay out of my hands too long.

In New York I talked with the man at the Botanical Garden, Phil Clark, who has charge of the forthcoming tour of Guatemala. This is to be from October 22 to November 5. I asked him if he did not think it would be a good idea to have Helen take part in this tour - that I could arrange to get her passage on Aviateca from Miami to Guatemala and back. He said they could only take people on the tour who were paying the regular fee. I pointed out that I thought she could be helpful, but I did not have a chance to press the matter further. If Helen would like to come down (and I think it would be a good thing to do) I can offer her a room in our guest house and she could help take care of the ladies on the tour. They will be using our house a good deal and I have no one here to help me. There will be about 60 in the group, and it will have to be divided as the hotels in the back country cannot take care of 60 at a time. Some 30 will be in Antigua for a period of four days, the other 30 for a similar period.

Tomorrow I go over to Honduras for two weeks, with a few days in El Salvador on the way back. Best regards to you both.

Faithfully yours,



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UFP

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GAINESVILLE, FLORIDA

July 22, 1965

Mr. Wilson Popenoe
Antigua, Guatemala

Dear Wilson:

Your most welcome letter of July 16, 1965, came just after Mr. Joshua Powers authorized publication of Squier's Adventures on the Mosquito Shore (1856; edited by Dan Alleger) and Roberts' Narrative of Voyages and Excursions on the East Coast, and in the Interior of Central America (1827; edited by Hugh Craggs). As matters now stand, your Squiers will -- the Lord willing -- go to the printer in mid-fall or early winter. Let's keep our combined fingers crossed! Meantime it will go to Hugh today for safekeeping.

Our girl Monday through Sunday -- Lyn Fleischer -- has sent two copies each of the Squiers and Craggs volumes to you, and one each to Mrs. Sigrid T. Whitman. We shall await results with highest hopes!

Helen would love to go to Guatemala in connection with that botanical expedition during the coming fall -- and she is most grateful for your characteristically gracious invitation. But alas and alack! The production of nineteen books will keep her in Gainesville.

Be sure to look us up when you are next in Gainesville. Meantime, you have our affectionate regards, as always.

Sincerely,

Bill

Lewis F. Haines
Director

LFH:gd

Antigua, Guatemala, 10 Sept 1965

Dr Lewis F Haines
Florida University Press
Gainesville, Florida.

Dear Bill:

Some days ago I received from your secretary several clippings re Brigham, Guatemala the Land of the Quetzal Bird (as the tourists say). More recently there was a fine notice in "Hablemos", the nice little Sunday magazine which comes out with "La Prensa Libre", most important newspaper in Guatemala (40,000 copies). And then came the two volumes of A Lady's Ride Across Honduras and Brigham.

Yesterday I took a copy of Brigham in to our most important bookseller, Don Tuncho Granados, 8a Calle 9-29, Zona 1, Guatemala City. I made an impressive speech and presented him with the copy, which he asked to inscribe, which I did. He is a live wire, and something of a bibliophile to boot. I think he will be putting in an order; I feel sure in the next year or so he can sell a goodly number of copies.

I don't think we can dispose of many copies of Brigham, or any other book in the Gateway Series, in Honduras or Nicaragua. I think Salvador will take a few - and the first time I go over there I will talk with Herr Wahn, the best bookseller over there. And I think a few will go over in Costa Rica. I will work on that.

As for "A Lady's Ride Across Honduras", I don't believe many can be sold down here, but as soon as Tuncho Granados finds that Brigham is making a hit, I will try the Lady's Ride on him. Incidentally - and please pass this along to Helen - there have been several very complimentary remarks about the binding - and I may add, about the fine job you have done on the reproduction of the plates. By the "binding" I mean, of course, the handsome cover. I don't know the technical name for that in English; we would call it la presentación.

Now, imagine my surprise (you cannot) when I received a check in the amount of \$112.64 from your office. I rushed down to the United Fruit office and cashed it, before you could find out what a mistake you have made and sent out a stop-payment order. I never expected to get anything like this amount out of my humble contribution to the work. Accept my thanks.

I wish you would send me half a dozen of the little folders about the Gateway Series. I can use them to advantage, I think.

With warmest regards to all of you,

Sincerely,

book news



University of Florida Press **UFP** Gainesville, Florida

July 28, 1965

Dr. Wilson Popenoe
Casa del Oidor
Antigua, Guatemala

Dear Dr. Popenoe:

You may be interested to know that information about your book Guatemala: The Land of the Quetzal appeared in Publishers' Weekly, May 31, 1965; Books/April 1965; Pensacola News-Journal, May 16, 1965; St. Petersburg Times, May 10, 1965; and El Nacional, June 6, 1965. Copies of these notices are enclosed for your use.

Sincerely yours,

Norlyn Fleischer
Promotion Department

Enclosures

UNIVERSITY OF  FLORIDA PRESS

15 N.W. 15th Street, GAINESVILLE, FLORIDA

To: Dr. Wilson Popenoe
Casa del Oidor
Antigua, Guatemala

Invoice No.: **82747**

Date: July 21, 1965

Purchase Order No.: _____

Date of Order: _____

TERMS: NET 30 DAYS

Quantity	Description	Unit Price	Total
2	A DADY'S RIDE ACROSS SPANISH HONDURAS	(promotion copies)	
2	GUATEMALA: THE LAND OF THE QUETZAL		
		Total List Price	
This Shipment Mailed to: _____		Discount: %	
_____		Net Total:	
_____		Sales Tax:	
_____		Postage:	
_____		Total to be paid	

THANK YOU FOR YOUR ORDER

University of Florida Press
Gainesville, Florida 32603

Dr. Wilson Popenoe
Antigua
Guatemala

Report on the sale of GUATEMALA: THE LAND OF THE QUETZAL.

For the period ended June 30, 1965.

We are herewith presenting our semi-annual accounting on the return
from the sale of the above-mentioned title:

Net Sales during the period \$ 1,126.43

10 % of Net Sales as per contract \$ 112.64

160 copies sold

55 promotion copies distributed

The Business Office has been authorized to forward payment of
\$ 112.64 to you.

Yours sincerely,

C. T. Brannon

C. T. Brannon
Sales Manager

CTB:cfl

UNIVERSITY OF FLORIDA
INVOICE

To: Dr. Wilson Popenoe Antigua Guatemala	Date July 26, 1965	Name of Dept. Charged University of Florida Press			
	Enc. or P.O. No.	Line Item No.	Account No. 8001U01	Cost Code	Project No.
Enc. Clear	Occupational Code	Fund	OBJECT CODE		
			State	Federal	
If this is an O.P.S. Payment, Indicate whether Payee is a State Employee (Delete One) YES NO		Social Security No.			

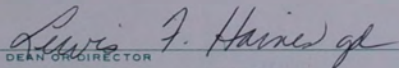
UNIT	DESCRIPTION	AMOUNT.
	Royalties on the sale of GUATEMALA: THE LAND OF THE QUETZAL, as per contract with Dr. Popenoe, approved by the Attorney General December 16, 1964.	
	Net Sales January 1 through June 30, 1965-----\$1,126.43	
	10% of Net Sales as per contract----- 112.64	\$112 64

Please Send Check To: **Dr. Wilson Popenoe**

APPROVALS

UNIT HEAD

DEAN OR DIRECTOR



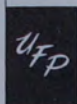
BUSINESS MANAGER

I hereby certify that full payment for the above has been received:

RECEIVED BY (SIGNATURE)



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OFFICES LOCATED 15 N. W. 15TH STREET
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GAINESVILLE, FLORIDA

November 10, 1965

Dr. Wilson Popenoe
Antigua
Guatemala

Dear Wilson:

Your excellent letter anent the Gateway Series gave all of us here great fillip. We were relieved to learn that you used your royalty income for the advancement of culture; and we trust that the next payment will be at least double the first, as your Guatemala is selling very well indeed.

Two more volumes in the series -- Adventures on the Mosquito Shore (1856) and Narrative of Voyages and Excursions on the East Coast and in the Interior of Central America (1827) -- are due out late this month. You will receive copies of them, as well as of other Gateway items to appear during the next six months. Hugh's tropical agriculture research series is moving along well, and we expect to release the first volume early in 1966. Helen and I had a good chat with Hugh about a week ago, and we were delighted to learn that you will probably be in Gainesville within the next two or three months.

We are having a little difficulty in locating a reprintable copy of The Naturalist in Nicaragua (1888) by Thomas Belt. If you can put us in touch with a copy -- to be borrowed or bought -- we shall be grateful indeed. We may have to settle for an edition later than 1888, although we certainly don't want to.

Be sure to keep us informed regarding your sales triumphs. I wish we had discovered you years ago, as Helen and I would now be rolling in clover in some Guatemala dream spot. She joins me in affectionate regards to you.

Sincerely,

Bill
Lewis F. Haines
Director

LFH:jmp

Note: A batch of Gateway flyers will soon reach you under separate cover.