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About the Institute

The Hunt Institute for Botanical Documentation, a research division of Carnegie Mellon University, specializes in the history of botany and all aspects of plant science and serves the international scientific community through research and documentation. To this end, the Institute acquires and maintains authoritative collections of books, plant images, manuscripts, portraits and data files, and provides publications and other modes of information service. The Institute meets the reference needs of botanists, biologists, historians, conservationists, librarians, bibliographers and the public at large, especially those concerned with any aspect of the North American flora.

Hunt Institute was dedicated in 1961 as the Rachel McMasters Miller Hunt Botanical Library, an international center for bibliographical research and service in the interests of botany and horticulture, as well as a center for the study of all aspects of the history of the plant sciences. By 1971 the Library's activities had so diversified that the name was changed to Hunt Institute for Botanical Documentation. Growth in collections and research projects led to the establishment of four programmatic departments: Archives, Art, Bibliography and the Library.

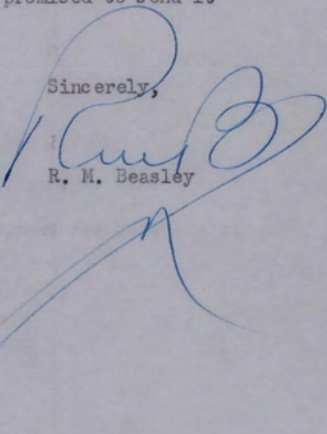
June 7, 1957

Mr. E. S. Whitman
New York, N. Y.

Dear Whit:

The letter from President Eisenhower was duly received by Dr. Popenoe, who immediately framed it. However, in view of your letter of June 3, he has promised to send it to you from Antigua.

Sincerely,



R. M. Beasley

cc - Dr. W. Popenoe

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

May 15, 1957

Dr. Wilson Popenoe
Escuela Agricola Panamericana
Apartado 93
Tegucigalpa, Honduras

Dear Doctor Pop:

Just back after a quickie to Guatemala and Honduras.

I find a note of May 7th from you, enclosing a vocational training chapter which you wrote for the 1954 Yearbook of Education, published in London. This will be most helpful to us in connection with handling informational requests, writing articles, etc. on EAP.

The lovely ^{emerald-}encrusted cross is safely at hand and I will present the merits of the case to John Sutherland when I see him next week. If he doesn't snap it up, I am sure I will find someone who will.

The attached letter from Lafayette, Indiana came to you in my care during my absence on the cruise. My office staff opened it thinking that it was one of the testimonial letters that are coming along for you in my care. Evidently it is a personal note and I apologize for it having been opened.

Dr. Ed Shook, Field Director at Tikal, came up on the ship with us. When he learned that you plan to move to Antigua he wondered whether you had any juicy archaeological volumes in your library that you would care to turn loose. He mentioned one in particular - I think by Maudsley. If you do have any books you want to peddle, why not send me the titles and prices and let me see what I can do.

All the best to Helen and you - and see you soon, I hope.

Cordially,


E. S. Whitman

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

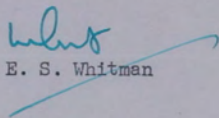
June 10, 1957

Dear Dr. Pop:

Yes - I would dearly love to have the original letter from President Eisenhower to head-up your two wonderful volumes of testimonials.

You can readily remove it from the binder later on and put it in the frame but first-off we would dearly love to have it in the book.

Cordially,



E. S. Whitman

Dr. Wilson Popenoe
Calle de la Nobleza No. 2
Antigua, Guatemala C.A.

UNITED FRUIT COMPANY

GENERAL OFFICES, 80 FEDERAL STREET

BOSTON 10, MASSACHUSETTS

KENNETH H. REDMOND
PRESIDENT

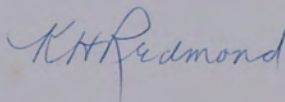
July 3, 1957

Dear Dr. Popenoe:

As you know, the Company wanted to demonstrate its affection and admiration for Mrs. Popenoe and you with a farewell party on the campus of the School about the time of your retirement. For a variety of reasons, in which you concur, this event has been postponed.

We wanted your many friends throughout the world to participate in this farewell party. Accordingly, we took the liberty of telling many of them of our plans, and as a result testimonial letters have come in by the score. We have collected these in two bound volumes and feel that you should have them at once, rather than to wait until the party materializes. Accordingly, we are asking Mr. Taillon to present these two books to you from your many friends within and without the Company. They constitute an eloquent expression of the regard and affection with which you both are held.

Cordially



Dr. Wilson Popenoe
Antigua, Guatemala

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

July 9, 1957

Dear Doctor Pop:

One sure sign of senility is the inability to remember whether one has told another one that certain story or not

All of which leads up to the uncertainty in my mind as to whether I ever told you about an adventure I had with Ed Farnsworth in Antigua at the time of the Division Managers meeting there February a year ago. Ed at that time was Manager of the Hotel Antigua. One afternoon he and I were wandering around town and he took me into the Post Office on the corner of the Plaza by the Cathedral. We went through the Post Office and back through private quarters into the Cathedral yard. Over against a massive door (that faced onto the street at right angles to the one running in front of the Cathedral) rested the broken remains of one of the four original "busty" fountain statues that had graced the big fountain in the Plaza for centuries. To the best of my knowledge, these remnants may still be there.

or more

Helen and you would have a lot of fun, I should think, in acquiring these fragments and reassembling them into a fountain for the patio of your house.

I do remember tipping off J. P. McEvoy about this treasure but never heard from him, so assume that he did not do anything about it (please note and return attached file). Anyway, it might be very difficult to get these remains out of the country, both from a logistical and legal point of view, whereas you could easily arrange to acquire and reassemble them in your yard if the spirit is ^{so} moved.

Cordially

Whit
E. S. Whitman

Pier Three, North River
New York 6, N.Y.

Edmund S. Whitman

July 23, 1957

Dear Dr. Pop:

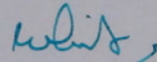
Nice to know that your bosom,
already heavily weighted under metal,
will be draped with the Orden de Balboa
pretty soon! Be sure to send us a picture.

Of course you shall have UNIFRUITCO
and I am asking Gordon to see that it comes
to you henceforth at your Antigua address.

John Sutherland will be here the
week of August 5th, at which time we will
all have a look at the EAP footage in terms
of the script as it is now written. This
means that we are making headway on the
final emergence of the film.

Best to Helen and you.

Cordially,



E. S. Whitman

Dr. Wilson Popenoe
21 Avenida Roosevelt
San Salvador, El Salvador

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

October 29, 1957

Dr. Wilson Popence
Antigua, Guatemala

Dear Doctor Pop:

Happy to learn from yours of October 24, that medals continue to come your way. After they have been exhibited on your manly bosom for a decent interval, I am sure they will go into the old oak chest to take their place among many other distinguished awards that you have won down through the years.

I appreciate your sending me copies of correspondence on the subject of EAP. Your philosophy is both stimulating and useful—please continue the practice.

All the best to Helen and you. Have fun wherever you go.

Cordially,

E. S. Whitman

P.S. Looks like you "liberated" a new portable somewhere; if not, your typing has vastly improved!

Antigua, Guatemala, 24 October 1957

Mr E S Whitman
United Fruit Co
Pier 3 North River, New York City.

Dear Whit:

I dropped in to the Company office in the City a couple of days ago and Bill Tallon's secretary handed me a few more letters for the Big Books; several of these letters were from EAP graduates in Panama, which pleased me no end. The Big Books are really wonderful, Whit, and I shall treasure them always; and I want you to know I appreciate very deeply the part you have played in this matter.

The job in Salvador requires my return for a week, so we are arriving out of here in the Volkswagen in about an hour; and after the week in Salvador will drive on over to Honduras, since I am citado for 3 November by the Ambassador of Panama to receive the Orden de Vasco Nuñez de Balboa. I have just rec'd a letter from Frank Vanning, horticulturist of USOM in Cuba, who acted in my name, place and stead a couple of weeks ago, when President Batista pinned the condecoración "Orden al Mérito Agrícola e Industrial", grado de Gran Oficial, on his manly bosom. I simply could not afford to go over personally to receive it; the time has come when I have to think about the bank account.

My time is pretty fully occupied; I have had this Salvador job on the boards for some time; there is talk of asking me to do a few tricks for the FAO boys in connection with their projects here in the field of nutrition. And then, the main thing: Helen and I want to get over to Spain early in the year, so as to have month or two there before attending the XV International Horticultural Congress at Nice early in April. Thus runs the world away.

Ever yours,

Antigua, Guatemala, 16 January 1958

Mr E S Whitman
United Fruit Co.,
Pier 3 North River, New York City.

Dear Whit:

Now, dont ask too many questions. You are suspicious regarding my typewriter, or my typing. No reason to be suspicious about the latter. How could it improve? But when Bump was here, and he and Bill Taillon wanted to stage a luncheon party to present those magnificent books you sent down, I said Look, what will it cost the Company? And when they set a tentative figure, I said Just enough to buy me a new typewriter, so I can answer those letters I get from EAP. And here it is.

Perhaps you know that we are booked to be in NY on 5th February to sit in the seats of the mighty - same being the members of the Board of Trustees of EAP. We shall almost certainly be staying at our old Hotel Seville, Madison Ave at 29th. I know you wont visit us there for fear someone might see you coming in or going out. But we shall look you up, probably on the 3rd or 4th of Feb. Will you please grab your desk phone and tell Jack Kelly that I look forward to seeing him too?

Whit, whenever I get down in the month (which is about once in every 12 years) I pick up those two volumes of testimonials and when I have scanned them once more I say, with Simon Bolivar, "Bajaré tranquilo al sepulchro". Not that I want to do it right now, however.

Ever yours,

Wilson Popenoe

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N.Y.
January 21, 1958

Dear Doctor Pop:

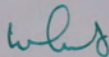
Happy to learn from yours January 16th that Helen and you will be staying at your old stamping ground, the Hotel Seville, Madison Avenue at 29th, around about February 5th.

I'll be looking for a call or a visit here, probably on the 3rd or 4th of February, as indicated. I am alerting John Kelley about your plans; he's out of town at the moment, so I will make this a matter of memorandum.

You might be interested in copy of letter I wrote The Boss today on the use of the title "Why The Kremlin Hates Bananas" for the EAP film. Enclosed also is the HERALD TRIBUNE brochure mentioned.

I am looking forward to seeing you and will bring you up to date on the current status of the EAP film at that time.

Cordially,



E. S. Whitman

Dr. Wilson Popenoe
Antigua
Guatemala, C.A.

New York 6, N. Y.
January 21, 1958

BOSTON - Mr. K. H. Redmond:

I first started using the expression "Why The Kremlin Hates Bananas" as long ago as February 24, 1955 in an address I delivered before the International Advertising Association, of this city. I have used it since on many occasions and have always found it to be effective and dynamic.

We decided to use it as the title for our forthcoming Escuela Agricola Panamericana film principally on the recommendation of the Sutherland organization, which emphasized that such an approach would open the doors to many television outlets that would not be available for a strictly run-of-the-mill documentary film on an educational institution.

Now comes this brochure from the New York HERALD TRIBUNE in which that publication utilizes the same theme, I am glad to say. Note the headline on the front cover: "'PRAVDA' Declares War On Herald Tribune". Note the opening paragraph of the text on page 3: "Over Moscow way they don't like the New York Herald Tribune very much."

We are glad that the New York HERALD TRIBUNE has seen fit to latch onto this technique of ours. Before we are through, we hope that many other private enterprise institutions come out fearlessly and make capital out of the contempt in which they are held by the Kremlin.

E. S. Whitman

cc-BOSTON - Mr. A. L. Bump
BOSTON - Mr. James McGovern
NEW YORK - Mr. R. G. Partridge

Memo from E. S. WHITMAN

Dr. Wilson Popenoe

Dear Dr. Pop:

When you get back from Spain have a look at this story from the Long Beach, California, PRESS-TELEGRAM of March 23rd.

It's a good one for your scrapbook.



E. S. W.
4/16/58

UNITED FRUIT COMPANY, Pier 3, N. R., New York 6, N. Y.
Telephone WH. 4-1700—Exts. 365-366-352-535

UNITED FRUIT COMPANY

GENERAL OFFICES, 80 FEDERAL STREET, BOSTON 10, MASS.

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

May 14, 1958

Miss Evelyn M. Savage
Assistant Editor, TROPICAL LIVING
P. O. Box 37-56, Buena Vista Station
Miami, Florida

Dear Miss Savage:

We are all delighted with the tribute to Dr. Wilson Popenoe which appeared in the May 1958 issue of TROPICAL LIVING. We are taking the liberty of sending copies to Dr. Popenoe in Spain and to others who will be as interested as we are.

Cordially,

E. S. Whitman

P.S. - Just to put the record straight, I think you have a "typo" near the end of the article where you state that Dr. Popenoe retired as Director of the school since 1947. This should be 1957.

E.S.W.

c/o Mrs. Martha Sussman
American Embassy, Madrid, Spain

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

June 23, 1958

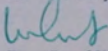
Dr. Wilson Popenoe
American Embassy
Madrid, Spain

Dear Dr. Pop:

About the same time that we were putting together your Books of Tribute, we also undertook to secure for you the names and present addresses of the youngsters who had been through the mill at EAP during your directorship. As a result, we have received cards from 405 of these graduates, plus 200 letters that they have written to you out of the thoughtfulness of their young hearts. This is a pretty good coverage, all things considered.

Question before the House - shall we hold these cards and letters for you here, or would you like us to send them to you in care of your permanent address in Guatemala, or what? We will hold them until we here from you further.

As ever,



E. S. Whitman

Rancho California, Almuñecar (Granada) SPAIN
22 May 1958

Mr E S Whitman,
United Fruit Company
New York City.

Dear Whit:

Many thanks for sending me, via Madrid, copy of the article from the May issue of TROPICAL LIVING. The author of this article brought together a good deal of information, some of which I don't just know where it was obtained - but it is pretty straight except for the "typographical" error which you mention - retirement as of 1947. I appreciate your keeping me in mind when such things come out, and if sent in care of Martha Sussmann at Amembassy in Madrid they will reach me fairly promptly. It looks as though we may be in this part of the world for some time. I am finding much interesting work to do and am enjoying it, not financially, for I am not getting paid for it and will not accept payment. It is a labor of love, which I can only hope may serve to expiate some of many sins.

This article emphasizes the vocational training we have given. In Honduras and perhaps elsewhere some people would like to see EAP become a Facultad de Agronomia, more or less along the lines of other Facultades de Agronomia in tropical America. This was brought up for discussion at the meeting of our Board of Trustees in New York last February. The opinion seemed to be unanimous that whatever reputation our school has achieved has been due largely to the fact that we train our boys to do the job, and to know, in addition, why they do it a certain way. But first of all, to do it. Our school, as you know just as well as I do, has always placed practical training first, theory second but by no means ignored or discredited. It has worked.

We went up to Córdoba, where I had been invited to give two lectures to the agricultural students from Madrid. In two weeks we are heading for Italy, where we will do some sightseeing and I will have a talk with the FAO people, who have inveigled me into preparing a bulletin on school gardening in Central America for the UNICEF. Then we go to Greece for a couple of weeks - more sightseeing - then to Israel for a session with the local horticulturists, who are doing a wonderful job unless I am sadly mistaken. And though I am morally certain I have figured out what variety of banana Fray Tomás de Berlanga took to Santo Domingo in 1516, we plan to visit the Canary Islands later. We have already introduced 15 kinds of avocados here and several other promising things from your side of the world. In October we are to get our new Volkswagen at Stuttgart and will do some real travelling.

Ever yrs,

Wilson Popenoe

Rancho California, Almuñecar (Granada)
10 August 1958

Mr E S Whitman
United Fruit Company
Pier 3 North River, New York 6, USA

Dear Whit:

Just back from our little jaunt of two months around the eastern Mediterranean - Italy, Greece, Turkey, Israel and way stations. Bad time of year for such a trip, but I insisted on going during the fruit season and it was worth while. Of course most of our time was spent sightseeing - how can you avoid that in Italy and Greece - and of course in Istanbul it was interesting to see the monument in which Constantine the Great buried Noah's ark. I was sorry we were unable to see the latter; I wished to see if it bore the mark "Collins y Co".

The boys in Israel have done an absolutely superb job in the introduction and establishment of tropical fruits. A number of small commercial plantings of avocados coming along nicely; some mangos; and most important of all, a passel of Cavendish bananas - some 17,500 dunams in all. You dont know what a dunam is? I dont either, except that it takes about 4 of them to make an acre. At Jack Kelley's suggestion I went over most of those 17,500 dunams pretty carefully and am preparing a brief report for Mr Redmond which I will forward shortly. They exported about 1000 tons (not dunams) of bananas in 1956 to Greece, Cyprus and Yugoslavia. Incidentally, Israel is the first country in which I have travelled - and you realise I have travelled in several - where you can drive down the road and admire a fine banana plantation on the left and an apple orchard in full production on your right. Now that really is sumpin!

Now to yours of 23 June, wh was a long time in catching up with me. I am flattered that so many of the lads who went thru Zamorano in my time felt constrained to write letters on the occasion of my retirement. I suggest that you hold the letters and cards until I get back to Guatemala, when they can be sent me in some safe manner. I may add that I am pretty damn proud of the record those Zamoranos have made - and with very few exceptions. Their batting average is extremely high. And I think you know the outstanding records made by our graduates who were sent to the University of Florida on UFCO and Rockefeller funds - only one ever got a D, and that was in the course we would call Natación. If my own college course had depended on Natación I would have dropped out even sooner than I did.

Next week to the Canary Islands, to see what they are doing with avocados over there and get some seeds to plant here for rootstocks. I dont know what the interests of UFCO may be at present; I will probably drop in at the agency of Elders and Fyffes if they still have one, just to chat a bit, but I am quite sure no one is there whom I have met in those dear dead days beyond recall.

Ever yours,

Wilson Popenoe

Rancho California, Almuñecar (Granada)
19 Oct 1958

Mr E S Whitman, Unisuitco
Fier 3 North River, NY 6, NY.

Dear Whit:

Para su conocimiento y demas efectos, lo siguiente (despues de saludarle cordialmente, esperando etc):

Helen has just been talking to me about Velasquez paintings, not the ones hanging here in the Prado but the ones which used to hang in our house in Zamorano and the little house in San Antonio de Oriente which I think perhaps you saw but am not sure. During the years the Maestro Velasquez, between cutting hairs, painted pictures and sold them to visitors at the school, we accumulated quite a collection. Whenever the maestro would bring down two or three and leave them with Helen to sell for him, she would often pick out the very best one and we would keep it for our own collection. I guess we have about 15 - we took them all to Antigua with us - and we do not need so many. They are all framed in carved Spanish cedar, simple frames but just right for the purpose, we think.

Now here is the point: it seems quite probable that Velasquez will not get as much publicity in the future as he got in our time and people may eventually lose interest in him. I hope I am wrong about this. In any event his pictures wont lose their value. On the other hand, he may lose interest in painting and not turn out so many in the future. Maybe too many hairs to cut. We would be glad to dispose of half a dozen or so, maybe even up to 10, of our collection and as I have said they are his best. When we left he was asking Lemps 150 for his standard size - which is the size we have and I believe you are familiar with it. If you know of people who might be interested, we will sell the ones I have mentioned, up to 10, at One Hundred Dollars each, U.S.cy., including frames; and will pay the cost of packing them for shipment. Other charges to be por cuenta y riesgo del comprador. So letus know, along toward spring (when we are back in Guatemala) if you have any orders and how many.

Otro sí. We expect to meet the Martin Connelly's (excuse mistake, typographical error of this German machine; the Martin Connellys) in Barcelona on 9 Nov pxmo futuro as I believe I have already advised. They sail home, after a tour of Spain with us, on the Giulio Cesare from Gibraltar on 1 Dec, also pxmo futuro. During our months here we have picked up a few emerald pieces, rings and crosses - the latter with emeralds set in gold. As you know these are not the fanciest emeralds in the world but the pieces are pretty - more or less of the kind we got for you. (We havent yet found just the brooch you want and I am doubtful that we shall). There is a fine emerald cross with 6 or 7 swell cabuchon emeralds still in Granada but it is about \$500 and cabuchon emeralds are not brilliant though they are highly esteemed. If you would like us to send over with don Martin two or three rings and a couple of crosses for you to dispose of eventually, write us right away in care of Martha Sussmann at the American Embassy in Madrid. I am sure thereis nothing wrong about importation of antique jewelry, but you can check up over there. The rings and crosses have cost \$70 to \$100 each, segun calidad de las piedras.

Rep

Pier Three, North River
New York 6, N.Y.

Edmand S. Whitman

October 24, 1958

Dear Dr. Pop:

I'll make this short on the assumption that there is only a 50-50 chance that you will get it.

I'll go to work on the Velasquez paintings and let you know how I make out. I'll report to you on this next Spring, addressing you at Antigua, Guatemala. O.K.?

If you can get one of those amethyst rings into my hands at a cost of around \$60.00, I'd be happy to have it. Other than this in the department of cabuchon emeralds, seed-pearls, crucifixes, brooches, etc., deponent sayeth not.

Keep writing me letters on that wonderful note paper. It is so thin that I am fascinated by the fact that a typewritten letter sticks to it.

Cordially,

Whit

Dr. Wilson Popenoe
c/o Martha Sussmann
U. S. Embassy
Madrid, Spain

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6. N. Y.

December 31, 1958

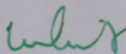
Dr. Wilson Popenoe
2, Calle de la Nobleza
Antigua, Guatemala

Dear Dr. Pop:

This is just a "dry run" to see if you are back in Guatemala and if mail is reaching you at the above address.

We have about 200 letters and 400 parchments from EAP grads that we would like to send you but want to make sure you get them. It would be a catastrophe if they got lost. Please let me know to what address they should be sent.

Cordially,



E. S. Whitman

Antigua, Guatemala, 6 Jan 1959

Mr E S Whitman,
United Fruit Co, Pier 3 North River
New York 6, NY

Dear Whit:

Mighty sorry I cannot answer your note of 31 Dec last on really good stationery, such as we were accustomed to use in Spain; but will do the next best, write you on onion skin, and I want you to understand that this onion skin is Spanish Valencia sweet onion.

Now, animadverting to yours of 31 ultimo pasado and other matters, I desire to advise como sigue:

Item. Why dont you send those letters from EAP grads, ancluding all checks which may have been sent with them, to Bill Tallon at the office in Guatemala City, where I can pick them up. I believe this would be a little better than sending them to Antigua direct.

Item. The address you have for this humilde servidor is correct, but they tell me they have changed the name of the Calle de la Nobleza since we moved in, probably for adequate and sufficient reasons. I am sure simple Antigua, Guatemala, C.A. will be sufficient in future.

Item. We are planning to fly up to California at the end of the present month; may be gone all of February; then back here to sit down and write the Manual Práctico de Fruticultura Tropical, which will be the best damn book on tropical fruit culture in print because it will be the only one. The situation is therefore a simple one.

Item. Pls check up and make s re I am on the list to receive Unifruitco Magazine at this address. I asked you to send me a few issues in Spain, and somebody may have got the idea that I am only entitled to one copy, if any at all, and cut off the Antigua address. So see that I am booked at Antigua, and also, will you send me a copy of the last edition of the UFCo roster if it isnt against the law for me to have one. I have just recd a letter from Col. Rawdon Hoare, whom you may remember from those dear dead days at Tela, and to answer it I need to know the name of the UFCo manager in Kingston. I am sure it is my old friend Bicknell but dont remember his initials.

Item. We shall take up to California that little purple bauble we bought in Granada and send it along to see if you want it. And just like Sears Roebuck, if after ten days you are not completely satisfied just return it and no questions asked. Sorry, no more Cordobés hats available. Price has gone up to the equivalent of \$3.00 U S cy; too rich for our blood. But I have three left, wh I believe will keep me appropriately hatted for some time yet. Went to the movies last night to see Sarita Montiel, and noted with satisfaction that the boys were wearing Cordobés just like mine, probably bought in the same shdp on the Calle de Sierpes in Sevilla.

Ever yrs,

New York 6, N. Y.
January 12, 1959

NEW YORK - Mr. G. Kidd

Dr. Popenoe wants to be sure that he is on the list to receive UNIFRUITCO Magazine at Antigua, Guatemala. He has returned to his home there after a long sojourn in Europe, and wants to be certain that his name and address are reinstated. I suggest you send the last couple of issues along.

He also asks for a copy of the U.F.Co. Roster. Can you arrange to get one for him, please?

E. S. Whitman

→ cc: Dr. Wilson Popenoe - Pending receipt of the Roster, the name and address of our Division Manager in Kingston is as follows:

Mr. H. F. Bicknell, Manager
United Fruit Jamaica Company
P. O. Box No. 282
Kingston, Jamaica

(w)

UNITED FRUIT COMPANY

GENERAL OFFICES, 80 FEDERAL STREET, BOSTON 10, MASS.

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

January 12, 1959

Mr. E. L. Bernays
26 East 64th Street
New York 21, N. Y.

Attention: Mr. H. Cutler

Dear Mr. Bernays:

Dr. Popenoe is now back in Guatemala and has suggested that we send the letters from EAP grads to him, in care of Mr. William L. Taillon in Guatemala City. Mr. Taillon should be addressed as follows:

Mr. William L. Taillon
General Manager
United Fruit Company
12 Calle Oriente, No. 6-61
Guatemala City, Guatemala

Dr. Popenoe will pick up the material when he learns from Mr. Taillon that it has arrived in Guatemala City.

Sincerely,

E. S. Whitman

cc: Mr. William L. Taillon
Dr. Wilson Popenoe



UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

January 13, 1959

Dr. Wilson Popenoe
Antigua, Guatemala

Dear Dr. Pop:

Good to know you are back on Calle de
la Nobleza.

All the various items listed in yours
of 6th Jan. have been attended to. I look
forward to the bauble which will be coming
my way when you get up to California.

Col. Rawdon Hoare! I had no idea that
this extraordinary man was still among the
living. Do tell me what he, his valet, and
his six trunks of assorted tropical outfits,
are up to now.

Cordially,

E. S. Whitman

Try to locate a new
work entitled "The
Volcanoes Above Vs".
W.L.T. may have a
copy. I want your
reaction. Pippip.

Antigua G., 16 January 1959

Mr E S Whitman,
United Fruit Co.
Pier 3 North River, NY 6, NY

Dear Whit:

I got Bill Taillon to write Harry Bicknell at Kingston, in re visit of Rawdon Hoare's friend Mr Lee. You ask about Rawdon's recent years. In the second world war he became a Colonel. After the war he was put in charge of some sort of anti-communist propoganda service in London, where we saw him in 1952. He has a typically conservative apartment, 2, Buckingham Palace Mansions, SW 1, where his man served us a couple of good dry Martinis and a good dinner. Later Rawdon took us to the changing of the guard at the Tower, and sent us to the Royal Mews (I'll bet you cant figure out that one). He writes that he is retiring this year and may come over for a visit.

Sigrid dropped in a week or so ago and I believe flew north yesterday carrying the Spanish trinket which may not be to your liking; if not, I will tell you where to send it, to one of my daughters in Washington probably.

We fly to Mexico City a week from tomorrow, to discuss horticultural problems with the boys of the Rockefeller Foundation, and to have a chat with the Walter E. Turnbells. Then on to California for a few weeks, back here before the end of Feb as we have tickets which are very cheap because they are only good for 30 days. When I see Bill Taillon again I will ask him to show "Volcanos Above Us" provdding I wont be arrested for having it in my possession.

Ever yours,

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.
January 19, 1959

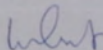
Dr. Wilson Popenoe
Antigua, Guatemala

Dear Dr. Pop:

Sigrid has brought up the antique ring which I assume is the "little purple bauble" you bought in Granada. I am going to take it over to Washington and see whether it fits Annie's finger and whether she like it. It's an odd shape ring and may turn out to be too massive for her hand.

Meanwhile, I wish you would let me know its sales price and also whatever you can give me as to what kind of a stone it is, how old, its history, and any other conversational aspects.

Ever yours,



Antigua, Guatemala 23 Jan 1959

Mr E S Whitman
United Fruit Co,
Pier 3 North River, NY 6, NY

Dear Whit:

Yrs of 13th instant has come just as wd have one foot in the stirrup. That ring is probably of the past century, about 1800 or 1825. I believe the stone to be a good amethyst. I wish you would show it some jeweler in whom you have confidence and find out. We always go to a little shop owned by a fine old man named Small, on Fifth avenue just below the corner of 29th St. He is one of the old school and never deceives us. But I would like to know what some competent authority thinks of this amethyst, because we havent been going in for amethysts, only emeralds.

I dont think this ring is the thing for distinguida esposa. These amethyst rings were usually bishop's and I think every bishop had one and does to this day. If the stone is worth more than \$60 U S cy which is what the ring cost (3000 pesetas) it might be worth while to have it re-set in a more suitable ring for someone. If not, then send the ring to me in care of Mrs J G Barsaloux, 986 North Bos Robles Avenue, Pasadena, California, and I will dispose of it while I am in the Golden States - up to Feb 15 more or less. We bought the ring from our little Arab in Granada, Manuel Arrufat (originally Al Rufat I think) who prowls around Andalucia picking up old jewelry, mostly from the old ladies whose grandsons refuse to support them and whom he convinces that eating another two or three months might be more agreeable than having an old piece of family jewelry which they cant wear and cant take with them.

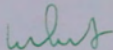
New York 6, N. Y.
January 26, 1959

PERSONAL

ANTIGUA - Dr. Wilson Popenoe

Attached copy of personal note from Mr. Redmond to me, dated January 23rd, will give you the pitch on how to handle the Velasquez paintings.

If you will please arrange in accordance with the letter, everything will be under control.



E. S. Whitman

cc: Mr. K. H. Redmond
Mr. W. L. Taillon

*[original tossed due
to high acid content]*

Boston, Massachusetts
January 23, 1959

Personal

Mr. E. S. Whitman
New York

Referring to your memorandum of January 21st regarding
the Velasquez paintings.

I expect to be in Guatemala about February [18]th or per-
haps the 24th. If Popenoe could deliver the paintings to Bill
Taillon in Guatemala City, I could then arrange to have them shipped
to me and declare them on my Customs Declaration, and when I return
from Guatemala they could then come up to New York and be sent on
to Boston.

Thank you for your trouble.

(Sgd.) K. H. Redmond

UNITED FRUIT COMPANY

GENERAL OFFICES, 80 FEDERAL STREET, BOSTON 10, MASS.

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N.Y.
February 16, 1959

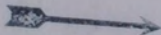
Dr. Wilson Popenoe
c/o Mrs. J. G. Barsaloux
986 North Los Robles Avenue
Pasadena, California

Dear Dr. Pop:

Hope this reaches you - and I hope that the "Bishop's" amethyst ring, coming to you separately today at the same address and insured for \$100.00, also reaches you. Be sure to let me know. Just to protect the situation, I am sending a copy of this letter to you also at Antigua.

As you suspected, Annie found the shape too massive for her hand. It's a beautiful ring and in my opinion ought to adorn the hand of some gangster who might need it for "in fighting".

Cordially,



cc: Dr. Wilson Popenoe - Antigua

P.S. Is there a secret compartment under the stone for arsenic? Sure looks like it, but I can't discover the secret.

(1)

Memo from E. S. WHITMAN

Dr. Wilson Popenoe

Dear Dr. Pop:

Are you there? Are you all right? Did you ever get your big fat amethyst ring? I am holding a receipt for the insurance on it here, and will be happy to tear it up if I know it is safely in your hands.

Whit

E. S. W.

3/11/59

UNITED FRUIT COMPANY, Pier 3, N. R., New York 6, N. Y.
Telephone WH. 4-1700—Exts. 365-366-352-535

Antigua G, 4 March 1959

Mr E S Whitman,
United Fruit Co., New York 6, NY

Dear Whit:

Yrs of 16th reached me at both places, Pasadena and Antigua, and a day or two after leaving we got word that the ring had arrived and my aunt had pounced upon it as just the right thing to wear to church on Sunday; only trouble is that if the Bishop sees her wearing he will undoubtedly confiscate it for his own use. As far as I am aware there is no secret compartment in the ring for arsenic, for the following reasons (1) not room enough for lethal dose anyway, and (2) where this ring came from you can buy all the arsenic you might need, in the open market, and take it ad lib. Of course if you needed a little for one of your parishioners, on the QT, that would be something else already.

Now re yours of 26 pmo pndo, and the shipment of Velasquez pictures for Mr Redmond. The day we got back I called Bill Taillon and asked him what was what; and he said to get the pictures boxed and he would send over for them. So we called the master carpenter, took careful measurements of the pictures, and turned out a beautifully planed case, but he made the outside measurements of the box equal to the overall measurements of the pictures; so back went to the box and next evening a new one came over, just the right size. So Helen packed up the pictures and the next day Bill sent over for them, but in his flamante Chevrolet with five passengers complete, and the chauffeur had to figure out whether he would leave the spare tire over here or come back for the pictures, and he finally decided it would be best to come back. We are expecting to hear a loud rap on the front door, any moment, and get the box safely over to the City.

Mr Redmond may think there is not sufficient variety of subjects represented by these ten. The fact of the matter is, there aint; but every time the barber has tried to paint anything which did include the church at San Antonio and the little black dog, he has come a tremendous cropper and we had to give up sending him away from his native village. And we just dont know what will happen when the black dog dies; I think we are fairly safe so far as the church is concerned. I think I told you that J. Antonio is no longer cutting hairs (sic) at EAP; he resigned, saying he planned to move into Tegucigalpa. He wont sell many pictures there, and I suspect will return to the tonsorial art as his principal and almost sole source of income. It was the propagan~~da~~ Helen put out for him at EAP which really put him on the map, as an authentic primitive, runner up in the Grandma Moses class. It may be a long time before Central America will see his equal. You can tell Mr Redmond that I have included no charges for the overcoat and suitcase which J. Antonio borrowed from me when he made his famous pilgrimage to Washington and forgot to return. Maybe they are still across the river in that pawn shop in Alexandria.

Ever yours,

Antigua, 13 March 1959

Mr E S Whitman
United Fruit Company,
Pier 3 North River
New York 6, NY

Dear Whit:

Between Bill Taillon and myself, the Velasquez pictures for Mr Redmond finally got to Guatemala City, and I hope they are farther along the way to New York by this time. First, Bill's chauffeur came over in a car with 5 passengers, and couldn't carry the box - and I should say that was second, because previously the local carpenter measured up the pictures one by one, so as to make a large enough box, and then he took the inside measurements to be the outside measurements or vice versa; anyway, the box was too small.

Mr Redmond may not think there is sufficient variety in the subjects portrayed by these pictures. You will have to tell him that the maestro can't paint anything which doesn't include the church of San Antonio de Oriente and the little black dog. When the black dog dies, the maestro will have to go out of business, unless this one has left some progeny of similar color, which might easily be the case. I don't think the problem of the church is so difficult. But seriously, we sent Velasquez to Yuscarán and to Tegucigalpa and to Comayagua, and in each and all cases he was a complete flop. But I feel sure he will go down in history as the first primitive of real merit, so far as native-born Hondurans are concerned; his work has been recognized by experts in the United States as very interesting and worth while, which is testified by the following: Some years ago, we took some of his pictures to the Art Institute of Chicago, where Helm used to work. The Director was considerably impressed. Jeff Coolidge has several of them, and they were viewed by one of his friends who is a connoisseur. And some ten years ago, the Pan American Union in Washington staged an exhibition of the Velasquez paintings; it seems to me we sent up 24 at that time, and I remember somewhat more clearly that I loaned J. Antonio my overcoat and my suitcase so he could make the trip to Washington with the picket given him (I believe) by Juan Manuel Galvez, then President of Honduras. J. Antonio forgot to bring back the overcoat and suitcase, which was what precisely I had anticipated or I would not have loaned them to him. I did not have opportunity later to go through the pawn shops across the river in Virginia.

I understand that J. Antonio has left the EAP and may move in to Tegucigalpa, which I rather doubt. Without Helen in that region to show his pictures I don't think he will sell many, and ergo, he will not paint many. I rather suspect that an interesting era in the history of Honduran art has just about come to an end.

Ever yours,

Wilson Popenoe

Antigua, Guatemala, 19 March 1959

Mr E S Whitman
United Fruit Co., New York City.

Dear Whit:

Yr note of 11th duly recd, and I am sure by this time you have my letter saying that the fat oblong amethyst was welcomed by Helen's aunt in Pasadena con brazos abiertos, and apparently no fear of any noxious substances which might be hidden under it. I just you must have been thinking of Herr Goebbels, or was it Goering?

~~Lions~~ as if (as we always said in Kansas) we might be flying down to Caracas about 5 April. I think I may have told you that the Fundación Eugenio Mendoza has asked me to come and consultar about a program of fruit improvement for that country. Just two or three weeks. No salary, just travelling expenses, or I lose my \$116.00 U.S. cy. which I now receive as Old Age pension. Just wait until you get an Old Age pension; I want to hear how you like it.

Ever yrs,

Wilson Popenoe

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6. N. Y.

March 19, 1959

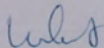
Dr. Wilson Popenoe
Antigua, Guatemala

Dear Dr. Pop:

Here's Mr. Redmond's check of March 18th for the Velasquez paintings. The Boss says that he appreciates very much the opportunity of having these selected Velasquez paintings and if any of his associates up north yearn to become patrons of the arts, he will be happy to cooperate.

Better drop Mr. Redmond and me a line, letting us know that you have received the check. We never know where you are from month to month because you move with such rapidity around the globe - Spain one day, Hollywood the next, and so on.

Cordially,



E. S. Whitman

Since with this I have
rec'd your honor letter
on the carpenter etc -
I'm passing copy to
the doctor

[April 1959]

Memo from E. S. WHITMAN

Dr. Wilson Popenoe

Dear Dr. Pop:

Saw the Boss for a minute this morning. He says the Velasquez pictures have come through to him and are in his hands. I guess, therefore, that he had no problem with Customs.

Cordially,

Whitman

UNITED FRUIT COMPANY, Pier 3, N. R., New York 6, N. Y.
Telephone WH. 4-1700—Exts. 365-366-352-535

Antigua, Guatemala, 10 April 1959

Mr E S Whitman,
United Fruit Co.
New York City.

Dear Whit:

The check from Mr Redmond, which you forwarded, arrived duly and I sent to the American Security and Trust Company in Washington D.C. for deposit, and have now received the corresponding slip. Yesterday I got your note saying that the pictures are in his hands, so this transaction is complete and I hope to the satisfaction of all concerned. Certainly it is to ours; we have so many portraits of colonial worthies in this house that there really isnt room for a collection of Velasquez primitives, much as we like the latter.

Your advertising in Reader's Digest strikes me as the best the Company has ever put out. As far as I have seen, that is.

Ever yours,

Wilson Popenoe

cc Mr K H Redmond

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
DIRECTOR OF PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.
May 14, 1959

Dr. Wilson Popenoe
c/o Fundacion Eugenio Mendoza
Apto. 332
Caracas, Venezuela

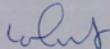
Dear Dr. Pop:

This is just for the fun of it -
to see if the letter really gets to you.

received
You were in rare form May 8th when
you ~~licked~~ ^{licked} out your whimsical report. Keep
them coming. I will be especially interested
in having your views about Venezuela after
you get back to your trusty typewriter in
Antigua.

While you're setting up an orange
program in Venezuela, why not slip them a few
avocados?

Cordially,



E. S. Whitman

Pier Three, North River
New York 6, N.Y.

Edmund S. Whitman

June 1, 1959

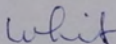
Dear Dr. Pop:

I was particularly interested in the \$30.00 a day rate at the Hotel Maracay, as against the \$16.75 per day rate that I have been paying the Saxony Hotel at Miami Beach these last few days - and my rate included all meals!

Chances are that the large tract of land purchased by the Company near Lake Maracaibo may be more of a fact and less of a figment than you imagine. We are in the oil business in various areas of Panama, Ecuador, and Colombia - and Venezuela so far as I know. It's all very hush-hush at the moment, but I have been allowed to tell the public that we now have three or four producing wells in Colombia, and are actually selling the crude to the Colombian Government.

Since your first acquaintance with me was almost at my Timekeeper level, it may be difficult for you to believe that I am at long last breathing the rarefied air that only U.F.Co. Vice Presidents sniff. Confidentially, it smells just like the air I have been breathing all along.

Cordially,



E. S. Whitman

Dr. Wilson Popenoe
Antigua, Guatemala

UNITED FRUIT COMPANY

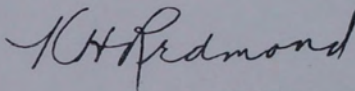
GENERAL OFFICES, 80 FEDERAL STREET

BOSTON 10, MASSACHUSETTS

Notice is hereby given of the appointment of
Mr. Edmund S. Whitman as Vice President -
Public Relations.

The position of Director of Public Relations
is hereby abolished.

Effective June 1, 1959.



PRESIDENT

May 29, 1959.

WHIT: Though Miss Leitch has not written me as you suggested to her in your letter of 23 June, it seemed to me this request of hers gave me an opportunity to do a little writing which might in addition to supplying data for her, be useful some other time at some other place. I believe I have given a factual account.

You say "Hope you dont mind getting in a few licks for us when the occasion arises". You bet I dont! Though off the payroll now for two years, I still am at heart a UF man and always shall be.

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT
PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

June 23, 1959

Miss Adelaide Leitch
157 MacLaren Street
Ottawa, Canada

Dear Miss Leitch:


This is in response to yours of June 8th, addressed to General Office, United Fruit Company, Boston.

Here are some background materials on Dr. Wilson Popenoe, Emeritus Director of the Pan American School of Agriculture. Also, in case you may not have it, we are sending you separately a copy of the school brochure.

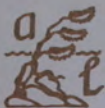
Perhaps if you were to write to Dr. Wilson Popenoe, addressing him at Antigua, Guatemala, posing further questions to him, you would get the sort of story you want. Surely there is no one better qualified than he to tell you about the concept and development of the school and of the part played therein by Mrs. Doris Stone.

Sincerely,

E. S. Whitman



cc-Dr. Wilson Popenoe
Dear Doctor Pop: Above in answer to letter from Miss Leitch, copy attached. In case she writes you you will want to know what it's all about. Hope you don't mind getting in a few licks for us when the occasion arises.



Adelaide Leitch

TROPICAL OPERATIONS

REC'D JUN 10 1959

ANS'D

K. H. R.
A. L. B.
F. M.
E. Y. J.
I. E. S.
J. C. M.
J. R. S.
A. P. H.
R. M. S.
W. F. T.
G. A. K.
G. D. W.

157 MacLAREN STREET
OTTAWA, CANADA

June 8, 1959.

United Fruit Company,
80 Federal Street,
Boston 10,
Mass., U.S.A.

RETURN TO Public Relations Dept.

Dear Sir:

During a trip to Honduras last winter, as a writer-photographer, I visited the "Escuela Agricola Panamericana" near Tegucigalpa and had a chance to see some of the exceptional work being done there.

I heard a charming anecdote in connection with the setting up of the School but, as my informant could not vouch for the absolute authenticity of it, I would like to verify it with you before using it anywhere. According to the story, when the school in Honduras was being discussed, Mr. Samuel Zemurray had been serving as president for nothing. He asked the directors what his salary would have been and they told him about three million dollars. That is what he asked as original endowment for the school. Is this truth or legend?

I would also like to have a brief background of Dr. Wilson Popenoe and his work as the School's first director. He was, I believe, one of the men who helped choose the site in the Zamorano Valley, was he not? In addition to Mr. Zemurray and Dr. Popenoe, who else have contributed greatly to the establishment and success of the School. What about Mrs. Doris Stone, who seems very much beloved around the School itself?

I very much appreciate your help on these points. And, of course, I would be more than grateful for any anecdotes, such as the one mentioned above, which I may have missed!

Yours very truly,

Adelaide Leitch.

Antigua, Guatemala, 15 July 1959

Miss Adelaide Leitch,
157 MacLaren Street
Ottawa, Canada.

Dear Miss Leitch:

On returning from a brief sojourn in Mexico, where I went to take part in the III Curso Internacional de Horticultura, under the auspices of the Organization of American States, I find a copy of Mr Whitman's letter to you of 23 June, together with a copy of yours to him of 8 June. I hope it is not too late to give you the following notes regarding the genesis of Escuela Agrícola Panamericana. You will immediately realize that they are rather personal in character, but they are the sort of thing I like to talk about. You will understand that in a more formal publication, such as the brochure Mr Whitman sent you, they would have had no place; but they might fit into a story of popular nature. Before starting to recount them, I will have to say that I have never been officially informed regarding the point you bring up: Did or did not Mr Zemurray tell the Board of Directors that he had worked for nothing; that he could well have asked for a salary; and if the Board was not as much interested in an agricultural school as he was, they could call it his uncollected salary? I do not believe that he asked the Board what his salary would have been and that he was told "about three million dollars" as you mention in your letter. The three million dollars which was put into our endowment fund came in chunks from Company earnings, from time to time; and has grown to about six million, according to the last figures I saw before I left the school. So here is my story:

Some time in 1941 - I forget just what month - I was called to the radio telephone in Guatemala City (I happened to be in Guatemala, on banana work, at the time) and was told that our Executive Vice-President, Arthur K. Pollan, wanted to talk to me from Boston. They put me on the phone, and Mr. Pollan said "Mr Zemurray has been talking to us about an agricultural school. He has had it in mind for some years; and he thinks the time has come to get action. He wants you to develop and run the school; will you do it?" And I replied, "Mr. Pollan, I work for the United Fruit Company, don't I? I don't know much about schools but I will tackle any job you give me." Then he said, "Allright, come up to Boston".

I flew up to Boston, and the following morning sat down in Mr Zemurray's office with the most important men in the Company - Thomas Jefferson Coolidge, Chairman of the Board of Directors; Mr Zemurray, the President of the Company; Arthur A. Pollan, Executive Vice-President; and Walter E. Turnbull, in charge of the Banana Divisions. Mr. Zemurray outlined the kind of school the Company had in mind; something essentially practical, where we would turn out good agriculturists and (he emphasized this point) good citizens. When he finished, he said "We are depositing five hundred thousand dollars to the credit of this project. Go down there and build a school, and we want it in Honduras if you can find the right place for it. If you can't find the right place in Honduras, then put it somewhere else". And then as the meeting was breaking up, he swung around in his chair and said to me, "Come back here at five o'clock".

When I went back at five o'clock I found him sitting in his office all alone, his feet on the window sill; nothing on his desk but a plate of bananas (he was never given to shuffling papers; he thought things out profoundly and quietly; he was a genius when it came to understanding Company problems and human relations). He took his gaze off State Street and swung around in his chair. "I just wanted to tell you", he said, "That anything this Company does has to be good. Do you understand me?" And I replied "Yes, sir" He swung his chair around again. "That's all" and I walked out.

I went back to Central America. Mr Turnbull, Dr. V.C. Dunlap and a few others had been thinking of a site for the school. I joined them, and we settled on a property in the valley of Zamorano, not far from Tegucigalpa. Our reasons for selecting this site have been set forth in the brochure you have. I then wrote, "I must have two of my old assistants to tackle this job; Harlo von Wald to do the construction, Alfred F. Butler to develop the plantings - for an agricultural school must start with things to grow". I got these two men and we went to work.

In a few months we were making fine progress. We designed our buildings, using ~~an~~ the colonial architecture of Central America and beautiful volcanic stone from our own property. We were able to work very economically, but it was war time and we had an impossible job, getting supplies from the United States. It was not a part of the war effort, they said. So we bought in Honduras and Guatemala and Costa Rica and as far away as Mexico, everything we could get. Harlo von Wald remarked one day, "I hope nobody ever digs up this place and finds how we have had to hook two or three sizes of pipe together, to handle our water supply".

We became ambitious; we wanted to do a fine job, so I wrote Boston "We can build a school, a good one, for \$500,000, but we can build a better one for \$750,000." We got the money.

You ask, "Who has contributed greatly to the establishment and success of the school, besides Mr Zemurray and Dr. Popenoe?" This is a hard question to answer, because so many people were involved. As I have mentioned, Harlo von Wald and Alfred Butler were invaluable at the start. Later they both went back to their respective fields of action in United Fruit. We had the enthusiastic backing of General Carias, then President of Honduras, who made the way easy for us. He had long wanted to see an agricultural school in his country, just the sort of school we hoped to build and operate. A school where boys would learn how to do things with their own hands, as well as the why of each job. (We adopted the motto, *Aquel que no supo hacer, jamás sabrá mandar*, which means, being translated, He who can not do the job himself, can never boss the job).

Our hardest task was to bring together a teaching staff which not only could teach but knew what they were teaching, in other words, a group of teachers with practical background in tropical agriculture. And it was pleasing one day, when Alfred Butler came in, and told me "I have just been doing some figuring, and I find our staff has a total of slightly more than 100 years of practical agricultural experience in tropical America."

Of necessity there have had to be numerous changes in our teaching staff, from year to year. It has never been more than 50% North American, and as the years went by, we tried to build it up with graduates of our own school, who after finishing with us, were sent to the United States at our expense to perfect their technical training. Numerous Latin American republics have been and are represented on the staff - Guatemalans, Salvadorans, Hondurans, Costa Ricans and Colombians. These young men are particularly valuable, because they know Latin America and they know their people. Some of our graduates have stepped out into higher positions: the Assistant Secretary of Agriculture in the Dominican Republic is one of our boys; the Directors of Agriculture and Natural Resources in Honduras are two others; and the Extension Service in Salvador is under the direction of two.

Who has taken part in the formulation of policies from time to time? First of all, Mr Zemurray, then Mr Coolidge and Mr Turnbull, mentioned above. I would like to mention that Mr and Mrs Coolidge visited the school, during my time, almost every year, bringing with them such important visitors as Christian Herter, Senator Byrd of Virginia, and many others. Vice-President Richard Nixon made the Commencement address one year. Mr Zemurray's daughter, Doris Stone, well-known for her work in Central American archeology and ethnology, and perhaps more particularly for her personal interest in the welfare of the Indians, came - and still comes - to the school very often; she has never missed giving a farewell talk to the graduating class (1960 will be the fifteenth); and she is fond of the boys and intensely interested in their futures. She has come to be called "Madrina" or Godmother of the school. And I should not fail to mention my wife, Helen B. Popenoe, who worked hard throughout the years, helping on the domestic side, and encouraging the boys when in trouble - for example, when they received news from home that mother was very ill or they had lost a dearly loved relative or friend.

Finally, I should mention that our Endowment Fund, which is invested in stocks and bonds in the United States, does not earn enough to pay all the operating costs. I believe the brochure which Mr Whitman sent you (and which was written some years ago) shows the annual expense to be about \$175,000; like everything else in this world, our expense has increased from year to year. When I left in 1957 it was above \$300,000 and now is still higher. The difference between about \$300,000 which the Endowment Fund has been earning and our annual needs has been supplied by the United Fruit Company, which from the start has been steadfast and generous in its support of Escuela Agrícola Panamericana. The school has no other source of income.

This is the first time I have ever told this whole story in writing, though I have told parts of it verbally many times.

Sincerely,

Wilson Popenoe
Director Emeritus

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT
PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6. N. Y.

June 30, 1959

Dr. Wilson Popenoe
Antigua, Guatemala

Dear Dr. Pop:

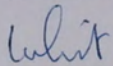
Don't sneer at our oil explorations. We've got a lu-lu now in Colombia - 800 bb per diem - and more about to pop.

Most interested in having a look at your banana syllabus. Also, I'll be looking forward to hearing from you soon on the book you are doing in Spanish. Whatever you want in the way of photography, etc., I am yours to command.

Last night Bump and I and a few other Frutereros attended a big party given by American Home Foods. AFH has the exclusive marketing rights on our pure, ripe, mashed banana deal which we are processing in the Dominican Republic. Putting out 5 million pounds per year now, and shooting at 30 million pounds for next year. First time we've been able to get to the ice-cream, soda fountain, candy, and baked-goods people on a bulk basis.

Let me hear from you when you get back from Mexico.

Cordially,


E. S. Whitman

P.S. John Sutherland and I may get to E.A.P. in the next month or so to update our School film. Any chance of seeing you en route?

Antigua Guatemala, 25 June 1959

Mr Edmund S Whitman, Vice President,
United Fruit Company,
Pier 3 North River, New York 6, N Y.

Dear Whit:

Or should I address you as Mister Vice President? Hombre, I cant tell you how pleased I am to have the news contained in your apreciable of 1 June. I congratulate from the bottom of my heart, your attaining what you term the rarefied air of the vice-presidential region. Pretty darn fine business, and you know I shall always be happy to be of service - if and when opportunity offers.

Now as to that large tract of land UFCo owns to the west of Lake Maracaibo. Please be assured that I have been thinking of it as potential banana land, and as such I cannot wax enthusiastic. When I went over that land, I saw some oil casings sticking out of that gravel and assumed that some oil exploration had already been done. Maybe they did not go down far enough; maybe they did not know where to look. So as far as oil is concerned, please include me out; I am nothing more nor less than a broken-down banana farmer.

Day after tomorrow I am flying up to Mexico to give a series of lectures on tropical fruits, before the lads who will be foregathered in connection with the Course on Cultivos de Consumo Popular, sponsored by the Organization of American States. I am sure I have mentioned this in my previous communications. I have just prepared a syllabus on banana culture, copy of which I think I shall forward you when I get up to Mexico City and have the thing in multigraphed form. Very simple, very practical I hope. I have long felt, and still feel, that one of the best ways for UFCo to show what it is doing is to put out cultural information, based on our long experience. I did this back in the 1930's through the journal of the Imperial College of Tropical Agriculture in Trinidad; and I believe this publication has been of considerable value here in tropical America, and has done UFCo no harm, but perhaps some good. Now I am working on this book in Spanish, of which I have told you. I am going to want some photos from you, in the field of banana culture. I shall write you about this matter in a few weeks. If I am wrong you and Mr Redmond will tell me (you will most certainly the opportunity to do so!) but I have the conviction that UFCo should show that it leads in developing good cultural practices. You are buying a lot of bananas from private growers - and maybe are going to buy more? I would say - if this is the case - the better bananas you get the more money we will make. Am I right? If not, just steer me.

Ever yours,

Wilson Popcoe

Antigua G, 13 July 1959

Mr E S Whitman, Vice President,
United Fruit Co, Pier 3 North River,
New York 6, NY

Dear Whit:

Back yesterday from two weeks in Mexico, during which I delivered six lectures to lads from 10 countries who were attending the International Course on Horticulture, then went with them on a 5-day field trip during which I showed them how to graft fruit trees successfully if you keep your knife so sharp that you can shave the hairs offn your forearm. I sent you a copy of my banana syllabus; and incidentally, at the Rockefeller Foundation in Mexico City I met a Dr Simmonds, Englishman, who has been for some years at the Imperial Tropical Agriculture College in Trinidad and has in press a book on bananas, which he says treats of the botany as well as the culture of this crop. He says it should be out in a month or so; you probably know all about it, but you most certainly will want to see a copy. Dr Simmonds is sound, no doubt about that - at least on the technical side. I dont know just what data he may have on cultural problems.

This week I am to receive a man sent from Venezuela by the Fundación Eugenio Mendoza, who is to learn as much as he can about tropical fruit propagation and varieties; I send him from here to friends of mine in Southern Florida where he will learn more.

Mighty glad to hear about the mashed banana business. Among the four graduates of our school who constituted 16.4 % of the membership of the group attending the International Course in Horticulture at Mexico City (some satisfaction, that!) was one from the Dominican Republic, who told me about the mashed bananas. Bright lad, and as I think you know, another of our graduates, Manuel de Jesus Viñas y Caceres, is Subsecretario de Agricultura in that Republic. Our boys are not doing too badly. Another one is Director of Extension in El Salvador and still another Assistant Director.

I am trying hard to sit down here and get ahead with Das Buch, and I shall do it, if God grants me grace, but on getting home what do I find but a letter from Florida saying I simply must come to Gainesville at the end of November to take part in the annual meeting of the Florida Soils and Crop Science Society. So runs the world away.

Ever yours,

Wilson Popencw

Antigua, Guatemala, 16 July 1959

Mr E S Whitman, Vice President,
United Fruit Company
Pier 3 North River, New York 6 NY.

Dear Whit:

Bananas are a horticultural, not an agricultural, crop. Oakes Ames of Harvard, on whom be peace and the blessings of Allah, pointed this out years ago. Ergo, the United Fruit Company is interested in horticulture.

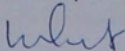
Equally ergo, you are interested in the Caribbeian Region, American Society for Horticultural Science. This is by far the leading organization in its field - not the Caribbean Region but the parent Society. Several of us down here have been struggling for years to get the tropical (so-called Caribbean) group on its feet and we are succeeding. I carried the ball for some five years, then turned it over to Dr. Ernesto Casseres, who works under the Organización de Estados Americanos. He has carried the ball much farther than I did in fact is in sight of the goal. With support from the Rockefeller Foundation, he has published the papers read at the last two annual meetings in fine shape. We call them Proceedings. The Rockefeller Foundation has put up most if not all of the money for these, to start things off. We cannot ask the Foundation to do this eternally. So Ernesto and I are trying to find other sources of income. I feel United Fruit could and should help, at least for this year. We need between \$300 and \$350 - printing is cheap in Mexico where Ernesto has the Proceedings printed. I believe it would be well worth while for UFCo to chip in \$100 this year; I am chipping in \$60 personally. No further commitment. I hope and believe you will do this. Just drop me a line, postage collect.

Ever yours,

July 16, 1959

Bob and Mary Beasley have been staying with me for the last few days, and are boarding a Holland American rust-bucket today for Antwerp. Eventually they will pick up a Mercedes Benz in Paris and will motor through Italy and finally will settle in Spain for several months. ~~Eventually~~ ^{Later on} they plan to settle in Guadalajara or Morelia, Mexico. Both are in fine spirits and traditionally puffed up by the fact of having eight grandchildren.

Ever yours,



E. S. Whitman

P.I. Bill Taylor is in
Boston hospital
when a stone
is being pried
out of his eye -
but no operation.
Seymour is with him.
He'll be out in
a few days —
(w)

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT
PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.
July 16, 1959

Dr. Wilson Popenoe
Antigua, Guatemala

Dear Dr. Pop:

Thanks so much for yours of July 13th inviting John Sutherland and myself to come down and mooch off Helen and you this summer. But now it looks as though we won't be showing up because the retrenchment Sword of Damocles (Sisto) hangs over us.

What can I do to assure getting a copy of Dr. Simmonds' forthcoming book on bananas?

Good to learn from you of the increasing stature of EAP graduates in the overall Tropical agriculture scene. It must give you great personal satisfaction.

I've read a couple of good books recently: "Mexican Journey" by Selden Rodman, which I enjoyed despite his passion for such deviates as Franz Blom, Carlton Beals, and Diego Rivera. He just seems to love these cultural eggheads, ~~and~~ I can't find anything in his writing to indicate that their ideology has penetrated. Also, one of the most charming books I've read in recent years is Archie Carr's "The Windward Road". Largely as a result of Carr's stimulus, we have a lively Green Turtle Conservation Society moving up here. Viva Chelonia!

Antigua G, 19 July 1959

Mr E S Whitman
United Fruit Co, Pier 3 North River
New York City NY

Dear Whit:

On getting back from Mexico I find a card from our mutual and nunca bien ponderado friend Bob Beasley, asking me for the names of some orchid books. Bob says to write him in your care, so will you please send this along to him? I assume he and Mary are now in Spain, and I hope not spending more than \$1.65 U S Cy per diem for board and lodging, per capita. If more than that, they haven't heard that the exchange rate has taken a nose dive; 58 pesetas to the dollar in Spain and you ought to be able to get 65 in New York. Bob should know also that if/when he runs out of pesetas over there it is perfectly legal for him to ask his/your bank to send him any quantity in care of almost any bank except the Banco de España - these pesetas to be bought at the New York rate.

The books he should have are the following:

American Orchid Culture, by Edward A. White. New York, A.T. De La Mare Co, Inc. 1947.

Orchids for Amateurs, by T W Briscoe. London, W.H. and L. Collingridge, Ltd., Third edition 1946.

Orchid Culture in Ceylon, edited by E. Soysa. The Caxton Press, Colombo, 1943. He would do well to order all of these books through Stechert-Hafner, 31 East 10th St, New York City.

Bob asks about Paul Allen. Probably you know more than I do, but at last reports Paul had decided to rejoin Mama United and take charge of Lancetilla, in addition to a brief trip to Borneo, Sumatra and way stations with Doc Dunlap and some other guy whom I do not know. Which gives me a chance to say that I shall be terribly happy to see Paul and Dottie at Lancetilla. That is the finest collection of tropical economics in this or any other hemisphere and UFCO needed a competent técnico to have in charge.

Ever yrs,

Antigua, Guatemala, 20 July 1959

Mr E S Whitman, Vice President
United Fruit Co
Pier 3 North River, New York 6, NY

Dear Whit:

Yrs of 16th recd and contents noted. Pretty darn fine to think that I can write you on 13th and have a reply on the 20th. Quite different from you wrote me in Venezuela.

We are personally sorry that you and John Sutherland will not be able to partake of black bean soup with us in the near future. I believe Campbell's puts it out so please buy a couple of cans. They will meet your physical requirements but we do want to see you down here and cambiar impresiones. This cannot be done in soup cans, even Campbells. (Someone told me in Mexico that Campbell is going to put up a factory in that country. I have been interested and greatly pleased to see how many European and American firms are establishing branches in tropical America - Venezuela, Colombia, Mexico and so on. I like the trend).

About Dr Simmonds forthcoming work on bananas. I shall simply have to get a copy as soon as it comes off the press, even though the ink is still wet, and you can count on me to get one sent to you also. I have contacts in England which will take care of this.

You mention some Mexican books and Archie Carr. In re the former, I wont tackle any more Mexican books right now as I have just been in Mexico and havent much use for Carlton Beals (though he was a fellow student with me at Pasadena High School if I recall correctly) nor for Diego Rivera, remarkable artist though he was. As for Carlton, I believe he could have encarrilado - put on the right track - if someone had got hold of him in time. But someone didnt. As for Archie Carr, there's a good guy, and I had pleasure in writing a strong letter of recommendation when he was being considered for promotion to the rank of "Distinguished Professor" at Florida. He got this, and will have more time for research and writing. You wont make any mistake in helping him if you ever get a chance - for example, a free ride down this way.

Mighty glad to have news of Bob and Mary. Enclosed letter for Bob will just have missed him in NY but maybe someone will stop that Mercedes Benz long enough to give it to him. Those folks are in for a good time and I am glad. But I do hope Bob bought pesetas before he stepped on that luxurious Holland-America liner. Thanks for the news of Bill Tailon. We shall be happy to see him back here again.

Ever yrs,

Wilson Popenoe

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT
PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

July 21, 1959

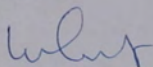
Dr. Wilson Popenoe
Antigua
Guatemala

Dear Dr. Pop:

If ^{you} can do as much for Dr. Radler, per
his request for the Lancetilla piece for NATIONAL
GEOGRAPHIC (his letter to you of July 11th) as
you did for Sister Leitch, both Radler and the
NATIONAL GEOGRAPHIC may count themselves
fortunate.

I'd appreciate it if you would keep me
posted on what you may do or say to Radler.
I am your ever-ardent PR man up here - and
don't forget it. You are similarly the same for
me down there, and I am not forgetting that either.

Sincerely,



E. S. Whitman

Antigua Guatemala, 15 Sept 1959

Mr E S Whitman, Vice President,
United Fruit Company
Pier 3 North River, NYC.

Dear Whit:

In re yours of 21 July: Dr Radler reached Guatemala City last week; we met him at the airport and brought him out here where he spent the night with us. We sat around the fireplace (that may sound queer to you, in New York at this season) and I gave him all the background on Lancetilla which we thought might be useful. I am glad to say he showed particular interest in what could and should be done to keep Lancetilla on the map. We discussed crops which we both thought could be produced right on the property, income from which would make the station independent as far as upkeep is concerned. We both have in mind pill nuts, which do very well there; mangosteens to a certain extent (we have the largest planting of mangosteens in the world, even though it is not much more than a thousand trees); possibly lychees for sale as fresh fruit to the Chinese in Central America - all they can get now are the dried ones from Canton and they are as different from fresh ones as a dried apple is from a fresh one, or a better simile, a raisin from a fresh grape. Other possibilities also.

Let me add that Dr Radler is not only a mighty keen hombre but a most attractive personality, and we greatly enjoyed having him with us. Anything further we can do for him will be a pleasure, not an obligation.

You mention the possibility of an article for the National Geographic. Back about 1945 my beloved old chief David Fairchild, who died in 1955, suggested to his brother-in-law Gilbert Grosvenor (as you doubtless know) these two married the two daughters of Alexander Graham Bell) that he ought to publish an article on EAP. So Dr Grosvenor sent down Luis Marden of the Geographic Staff to do the job. Marden is a crack photographer, as anybody on the Geographic staff has to be, and he took a lot of photos and wrote an article, but the latter did not appeal to Dr Grosvenor and he did not use it. He suggested to me that I write an article (I practically grew up with the Grosvenor family in Washington because I lived in the Fairchild household) which unfortunately I never did. I mention this because I think there is still an opportunity. Maybe Dr Radler could do the job; I don't know how well he writes but I suspect might well. Or maybe I could still do it myself. I am sure the present Editor, Melville Bell Grosvenor, whom I know very well, would be interested if he had enough good photographs to go with the article. You know the Geographic. I recall that Dr Grosvenor used to say "We have to publish material which will interest the common people; I know because I am one of them". He and his twin brother Edwin were I believe born in Istanbul, where their father had something to do with Roberts College.

Ever yours,

Wilson Popeneo

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT
PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

July 21, 1959

Dr. Wilson Popenoe
Antigua
Guatemala

Dear Dr. Pop:

On July 16th I posted General Office, including Dr. Hobson, about the forthcoming book on banana culture by Dr. Simmonds, of the Imperial Tropical Agriculture College in Trinidad, following up your letter of July 13th on the subject. The next day, Dr. Hobson wrote me as follows:

"Mr. Simmonds of the Imperial College of Tropical Agriculture in Trinidad will be visiting us in Boston next Monday and Tuesday. We have had several contacts with him and I have arranged for the purchase of several copies of his book, which I expect to distribute to interested members of our staff. I had an opportunity to review the book briefly and was quite favorably impressed with it. Mr. Simmonds will probably be connected with us on a consulting basis to help with our banana breeding program as soon as the formal arrangements have been worked out with the Banana Board in Jamaica. He is now returning to England where he will be employed at one of the English universities in connection with research and breeding of potatoes. He is certainly a most competent individual and at this time knows far more than anyone else in the world about the genetics and breeding of bananas."

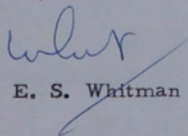
Dr. W. Popenoe

- 2 -

July 21, 1959

Thought you might like to know about Dr. Hobson's favorable opinion of Dr. Simmonds.

Sincerely,

A handwritten signature in blue ink, appearing to read "Whitman", with a long horizontal stroke extending to the right.

E. S. Whitman

New York 6, N. Y.
July 21, 1959

BOSTON - Mr. K. H. Redmond:

Recently a writer by name Adelaide Leitch, of Ottawa, Canada, wrote to the Company asking for some personal reminiscence from Dr. Popenoe regarding EAP. Mr. Moore passed this letter on to me for reply on June 11th and I booted it along to Dr. Popenoe, saying to him that I hoped he would not mind getting in a few licks for the Company when occasions such as this might arise.

Dr. Popenoe has written Miss Leitch what I consider to be a wonderful, stimulating, warm, and informative letter. I am sending you and Mr. Bump copies, together with an attached note from Dr. Pop in which he pledges his continuing allegiance to our Company and gives us permission to use his letter as we may wish in addition to providing Miss Leitch with the material she requires. This will be a most useful addition to our data file on EAP and I am sure you and Mr. Bump and the Board of Trustees of EAP will be heartened to know of Dr. Popenoe's continuing support of the Company.

E. S. Whitman

cc-BOSTON - Mr. A. L. Bump

bc-Dr. Wilson Popenoe

Dear Dr. Pop: I hope you don't mind my passing your fine letter on to the High Command. Thanks so much for the great thought you have put into this request for Sister Leitch.


E. S. W.

New York 6, N. Y.
July 21, 1959

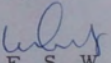
BOSTON - Mr. K. H. Redmond:

Dr. Popenoe has sent me copy of his letter of July 14th from Antigua, Guatemala, written to Ambassador Whiting Willauer, of Costa Rica. As you will note from attached copy, it deals with new crops for the new world. I am also sending copy of the paper referred to, which was given by Scott Stambaugh, entitled "Tropical Fruit Products of the Caribbean Area". Unfortunately, it is a thermofax and I cannot effectively reproduce further copies from it, so will ask you to pass it on to Messrs. Bump and Hobson after you have read it.

E. S. Whitman

cc-BOSTON - Mr. A. L. Bump (in duplicate)
BOSTON - Dr. J. E. Hobson

bc-Dr. Wilson Popenoe: "Bawl me out" indeed! It reminds me of the story of the man who says to the other man, "I'm going to knock your block off", and the second bar-fly replies, "Where I come from, we knock each other's block off". So, as far as you and I are concerned, if there is any bawling out to do we bawl each other out. All this is academic because I think your letter to Whiting is fine and I think we can afford to listen to dreamers like Scott Stambaugh.


E. S. W.

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT
PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

July 27, 1959

Dr. Wilson Popenoe
Antigua, Guatemala

Dear Dr. Pop:

Dunno whether Bob bought pesetas before he left or not. I know he had the technique in mind but with the imminent devaluation of the Spanish currency, I have a hunch he may have gone across the pond with American Express checks in dollars.

I am sending your letter on to him, via Jim Stockley in London.

Glad to hear that Paul and Dorothy are going to Lancetilla. A nice couple for a nice place.

John Kelley is traveling, I believe; if you address him at 6 Highland Avenue, Great Neck, New York, you will reach him O.K.

Yours,

Whit

Antigua, Guatemala, 15 Sept 1959

Mr E S Whitman
New York.

Dear Whit:

Referring to yours of 21 July, regarding Dr Simmonds' forthcoming book on bananas, you mention that Dr Hobson has ordered several copies which he expects to distribute to interested members of his staff. I would very much like to get one of these, if possible, and at my own expense, the idea being not that I want one for free but I want to see one as promptly as possible. If one will not be available at Boston, can you give me the title and name of the publisher, when the book comes out, so I can order one through Stechert-Hafner at 31 East 10th St NYC. I have an account with them and find it very convenient and often economical to order everything through them.

Thanks

Wilson Popenoe

Antigua, Guatemala, 17 Sept 1959

Mr E S Whitman, Vice President,
United Fruit Company, New York.

Dear Whit:

agent

Have I ever told you the authentic story of Babu Mahomed Tarmahomed, who was assistant to the British station agent up in the Punjab? Well, the station went up to Simla for his vacation. In the go-down (bolega, you know) they had two cats to keep the rats from eating all the rice. Two days after the Britisher left he got a telegram from the Babu: "Senior cat absent without leave; what shall I do?". The station agent being occupied with his pint of bitter didnt bother to answer, and next day received another telegram: "Failing to receive a reply to my telegram of yesterday have advanced junior cat to rank of acting senior cat and have taken on a new junior cat on probation."

All this by way of putting you in proper frame of mind to remember my request for a little help in connection with the publication of the Proceedings of the American Society for Horticultural Science, Caribbean Region. I realise quite fully that it would have been much easier to get this help fifteen years ago, but the amount will be such a small item in your budget that I do hope you will see fit to send a draft for One Hundred Dollars to Dr Ernesto H. Casseres, Oficina de Estudios Especiales, Londres 40, Mexico D.F. If you havent already done so I am sure it has been due to the hot weather in New York.


Ever yours,

Wilson Popenoe

Memo from E. S. WHITMAN

Dear Dr. Pop:

I'm kicking your note of
September 20 along to Gordon
Kidd, who will, I am sure,
see to it that you get all
Company publications.


E. S. W.
9/24/59

Dr. Wilson Popenoe
Antigua, Guatemala

UNITED FRUIT COMPANY, Pier 3, N. R., New York 6, N. Y.
Telephone WH. 4-1700—Exts. 365-366-352-535

cc-Mr. Gordon Kidd

Antigua, Guatemala, 20 Sept 1959

Mr E S Whitman, Vice President
United Fruit Co
New York City.

Dear Whit:

When in Bill Taillon's office yesterday I saw a copy of that neat little "Unifruitco" which just between you and me, meets the needs very adequately and is costing - I was going to say a Hell of a lot less, but I will just say a great deal less than the old Unfruitco magazine. Thumbing its four pages I got news of a lot of old friends; and of course the biographical details of Jeff Coolidge and Bill Turnbull are very interesting. ~~Very~~ pretty sad for the Company, in both cases, and for their many many friends. Of course we knew for a long time that Jeff was skating on rather thin ice but Bill's death was a great shock.

This is just *to* ask if you could have one of your Assistant Vice Presidents put me on the list to receive Unifruitco. If you dont have an outside mailing list, you could send me a copy along with others I assume you send the Guatemala City office with instructions to Bill to have Marion Cason his Secretary hold it on her desk until I drop in, which I do every week or so to get some of my pension money.

Thanks.

Wilson Popenoe

If mailed direct the address need only be:

Wilson Popenoe
Antigua, Guatemala,
Central America

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

September 21, 1959

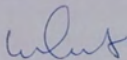
Dr. Wilson Popenoe
Antigua
Guatemala

Dear Dr. Pop:

Thanks for looking after Dr. Radler so well. I am sure that with your help and practical approach to tropical crops Dr. Radler is going to come up with a mighty interesting piece on Lancetilla for NATIONAL GEOGRAPHIC.

I can't think of anyone better qualified to write an objective, human interest piece on EAP than you. Why not correspond with the NATIONAL GEOGRAPHIC and see whether the door is still open, either for you to do it or perhaps Dr. Radler. In either instance we would certainly be delighted to cooperate in terms of photography or in any other way we possibly could to achieve the objective of having a school article appear in the prestige publication, NATIONAL GEOGRAPHIC.

Sincerely,



E. S. Whitman

P.S. - And while we are talking about authoring material - I urgently suggest that you submit your senior and junior cat story to READER'S DIGEST. They're just bound to accept it! It's a masterpiece on bureaucracy.


E. S. W.

Antigua, 21 Sept 1959

PERSONAL

Dear Whit:

I am taking over to the City tomorrow, to be forwarded by Mr Taillon's office through Company channels, a carton of Lido asparagus tips, white and green, which I want you to try. To save weight I have carefully removed the tips from their respective cans and packed them around one of the best Cordobés hats which ever came off the famous Calle de Sierpes in Sevilla, and it has a label in the crown to prove it is not only authentic but of Calidad Superior.

I bought this hat some years ago, have never used it, because I was saving it to be buried in. I didnt intend to let it go, but when I got to thinking it over, and realised that I shall in all probability be going back to Spain again next year, if God grants me grace, I felt it was really up to me to send it in response to that request of yours. If I dont go back to Spain I will get our friend in Granada to send me a Cordobés, but it wont be as good as this one. This is a light gray which is the most popular color as I believe I have told you; and I wish I had a dollar for every caballero I have seen sitting in the Club Rooms along Sierpes wrapping one of these hats and sipping a six-cent Manzanilla. Oh, that Manzanilla! Beautiful pale dry sherry and 24 cents a bottle.

Sierpes, by the way, without doubt the most important street in Andalucia, is about 30 feet wide. No cars and not even burros allowed on it. And every night during Easter week you sit in a hard chair which you have hired for the week and watch those processions go by, every penitente carrying a candle and you better stay off that street for a few days following or you will slip on the candle grease and break your bendito pescuezo.

Included in the cartón are two huipiles from San Antonio Aguas Calientes, which town you may know; 9 kms from Antigua. Cakchiquel indian culture, and they make what are usually considered the handsomest huipiles in Guatemala. You never buy them until they have been worn a bit, so you know that the colors are fast. The tourists buy them to take home to use as table covers in Marmaroneck or New Rochelle. You can dispose of these as your conscience dictates - if you find any takers.

Above items with my compliments; I hope the hat fits and if those lads at the Spanish Embassy dont shout Ole! when Annie's friend walks in, then they are probably Portuguese and not Spaniards at all.

Ever yours,

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

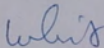
September 24, 1959

Dear Dr. Pop:

God bless you! White and green asparagus tips - a Cordobes hat - huipiles -- all these things coming to me? I am overwhelmed.

What I secretly want most of all is a long-billed Admiral Halsey type straw hat with the word "Acapulco" on it. Every well-dressed American turista has one. Meanwhile, however, I'll settle for your goodies.

Cordially,



E. S. Whitman

Dr. Wilson Popenoe
Antigua, Guatemala

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.

October 6, 1959

Dr. Wilson Popenoe
Antigua, Guatemala

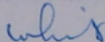
Dear Dr. Pop:

The pearl-gray Cordova fedora is a knock-out. I wore it home on the I.R.T. subway last night and it was truly a sensation, especially with the home-going Puerto Ricans up Harlem way. On future subway journeys I plan to model the two beautiful huipiles as a further expression of good Panamericanism.

Alas! The asparagus tips fell by the way-side, but who am I to lament the passing of such ephemeral goodies in the face of the tangible and lasting examples of culture that you were kind enough to send me?

In other words, thanks so much.

Cordially,



E. S. Whitman

cc: Mr. W. L. Taillon

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT
PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.
November 2, 1959

Mr. R. M. Beasley
Villa Santa Ana
Rincon de la Victoria
Malaga, Spain

Dear Bob:

Somebody bought me a map of the Bay of Honduras, printed February 20, 1775, by Thomas Jeffreys, Geographer to His Majesty.

What gets me about this map is its extraordinary modernity. For instance, it shows the Rio Dulce, the Rio de Ulloa, the Rio Chamaluzon de Comayagua (and it shows this river running right into the city of Comayagua or Valladolid). Way down at the foot of the map I discovered the little town of Tiguzgalpa.

As far as Tela is concerned, while there is no townsite marked, the Bay is clearly indicated, and both Port Sal and Triumpho are properly marked. Also "Bishop By His Clerks, Salt Creeks" is properly identified and properly named are the Bay Islands of Utila, Ruatan (commonly Rattan), Guanaja ("Vulgo Bonacca"), Los Cochinos (or Hog Islands).

Further to the right we find Truxillo Bay and Cape Honduras (or Punta de Castilla, formerly Cabo Delgado.

The Mosquitia is shown as Moskitos Sambos.

I thought this might be of interest to you and the other Honduran scholars listed below, some of whom may have a nodding acquaintance with you.

Yours,

cc: Dr. Wilson Popenoe ← *Whit*
Mr. M. J. Connelly
Mr. A. Maverick

UNITED FRUIT COMPANY

EDMUND S. WHITMAN
VICE PRESIDENT
PUBLIC RELATIONS

PIER 3 NORTH RIVER
NEW YORK 6, N. Y.
November 12, 1959

Dr. Ernesto H. Casseres
Oficina de Estudios Especiales
Londres 40
Mexico, D.F.

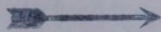
Dear Dr. Casseres:

At the enthusiastic request of Dr. Wilson Popenoe, we are happy to send you, by this means, United Fruit Company draft in the amount of \$100.00 in favor of the American Society for Horticultural Science.

With this contribution comes our very best wishes for the complete success of your program.

Sincerely,

E. S. Whitman



bcc: Dr. Wilson Popenoe - What with the Contributions
Dr. J. E. Hobson Committee meeting only
Mr. E. D. Toland, Jr. every other year (or so it
seems) sometimes it takes
a little doing to pry \$100
bucks out of the Treasury -
but it has been done!

(w)

November 30, 1959

Mr. Edmund S. Whitman
Vice President
United Fruit Company
Pier 3, North River
New York 6, N. Y.

Dear Mr. Whitman:

The Caribbean Region of the American Society for Horticultural Science wishes to express its deep appreciation for the grant of \$100.00 sent with your letter of November 12, 1959.

This timely assistance from the United Fruit Company will help us, together with funds from other sources, to continue publication of the Proceedings of our Annual Meetings.

I am happy to send you with this letter a copy of the two volumes from our meetings in 1957 and 1958, as well as our recent Newsletter.


Sincerely yours,

Ernest H. Cásseres
Secretary-Treasurer
Caribbean Region/ASHS

Encls.

cc: Dr. Wilson Popenoe
EHC/EPE

New York 6, N. Y.
December 7, 1959

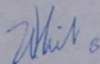


Dr. Wilson Popenoe
Mr. Albert Maverick
Mr. Martin J. Connelly
Mr. Walter E. Turnbull

Gentlemen:

I was so intrigued with Bob's letter from Spain,
November 27th, that I made copies for some of his
friends. If any of you want to drop Mary and Bob a
line, the address is:

Villa Santa Ana
Rincon de la Victoria
Malaga, Spain


E. S. Whitman

cc-Mrs. Ann C. Whitman

COPY

Rincon - 27 Nov.

Dear Whit:

From the London Times 21 Nov.:

(Ad)

Tired, bored, lazy army officer
resigning from infantry regiment.
Incompetent, drinks too much.
Seeks employment, not too much
work. London area. Age 28,
looks 40. -- Write Box O. 776,
The Times, E. C. 4.

Perhaps I didn't tell you that we are also studying French -
but it is German that brings about the quotes. For example,
in Germany if you want to poison someone, you give him ein
GIFT!! Honest!!!

If I ever write a book it will be called: Our Maid Mercedes.
Really she is a dilly - the product of this poor, poor fishing
village, she has many traits of the fishermen. There is
nothing humble about her (I read somewhere that this is a
characteristic of the poor of Spain). Instead of saying: Si,
senor, or no senora, her invariable reply is si, si, si, or
no, no, no - giving an indication of impatience. Like all
Rincon she is a beggar. Every time we go to Gibraltar, or
Granada, she admonishes us to bring her back a present.
Mary gave her a dress and her remark was a brief Gracias.
And stubborn - my God - tell her to fix a dish, a certain,
and she'll say that isn't the way to do it and it won't be any
good. However, her good points overbalance. She is only
18 but one of the best cooks I ever saw. Of course, she knows
only the local dishes, but her paella of shrimp, clams, squid
and baby devilfish is out of this world. Try one of lamb stews
with almonds. Of course, she couldn't cook without wine --
that goes in everything. It costs only about 11¢ per litre and
certainly gives a flavor. Furthermore, she is scrupulously
honest and very industrious. The tile floors are scrubbed
throughout the house every day - on her knees (she won't
consider using a mop although we bought her one). Another
point: since it doesn't get light now till 7:30 or 8:00 AM and
meal hours being what they are, Mary told her that instead
of coming at 8:00 she could come at 8:30. And what time does

she now come? 8:00 AM! At first I thought we'd have to get rid of her for her stubbornness and impertinence, but later I realized that it isn't impertinence, it's ignorance. Regardless of what happens she never sulks. In fact, she spends most of the day singing the most tuneless songs I've ever heard. I can't figure out one word she sings.

All over Spain there are wine bodegas where by far the greater part of the wine is sold. Immense tuns(?) contain various kinds of wine (and other grape drinks) and El peon Jose (and don Juan Hidalgo as well) comes with his bottle or demijohn which is filled direct from the barrel. This range is of all popular types and ever so much cheaper than buying it by the bottle. We get our wine, sherry and cognac that way. (The California wine producers should do something like this).

We have a most jovial landlord. Nothing worries don Pepe for long. Yesterday after classes he met us to show us a different wine bodega (I have a hunch some relative owns it). After that he insisted we go with him to a nearby pub for a glass of wine and gambas (shrimp) pil-pil. This is a sort of hors d'oeuvre. The shrimp, in an earthenware dish, are cooked before you (in olive oil, of course) with garlic and pepper and served steaming hot! Our glass of white wine and gambas pil-pil cost him per person about 11¢.

Mary is very proud of the fact that she had her hair shampooed and set in one of the better Malaga shops at a cost, including tip, of fifty cents but at the same time I was getting a hair cut and after giving a generous tip (30%) to the barber and a smaller tip to the attendant I was out of pocket 24¢.

Afmo,

R. M. B.

[Robert M. Beasley]

Pier Three, North River
New York 6, N.Y.

Edmand S. Whitman

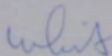
January 7, 1960

Dear Dr. Pop:

Principal among upcoming recipients of the silk-and-metal symbol of the bird that dies in captivity, appears the name of Dr. Wilson Popenoe. Your friends up here are mightily pleased, and I, for one, can see you opening up the old, oak chest and dropping this latest treasure amongst that vast collection of gold and silver that has come to you from high places down through the years.

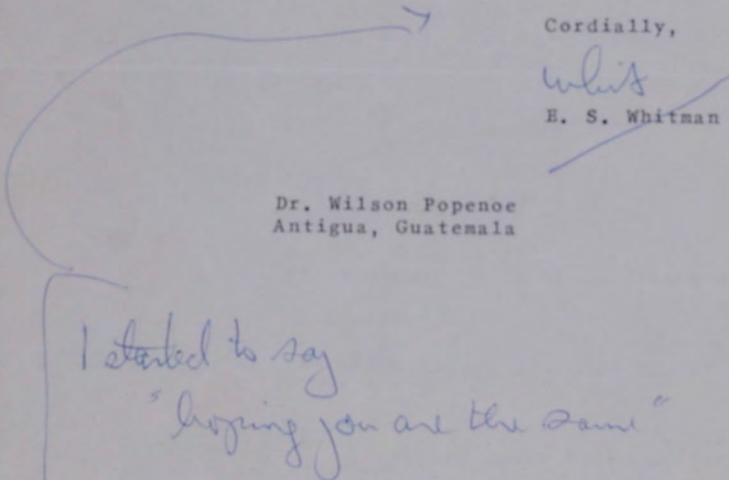
How's that for one of my first 1960 letters - especially written while I'm in the throes of intestinal flu.

Cordially,



E. S. Whitman

Dr. Wilson Popenoe
Antigua, Guatemala



I started to say
"hoping you are the same"

ESCUELA AGRICOLA PANAMERICANA

Antigua, Guatemala, 11 January 1960

APARTADO 93

TEGUCIGALPA, HONDURAS
CENTRO AMERICA

Mr E S Whitman, Vice Pres
United Fruit Co
New York City.

Dear Whit:

Yrs of 7th instant just recd and I thank you for your congratulations. Only this new one went into any oak chest; we use nothing but Spanish cedar. And did I tell you about the time my good friend Tacho Zmosa (and what a delightful personality!) caked me down to Managua to get the Orden de Ruben Dario, Grado de Comendador. Tacho always did things up brown. He had his Ambassador in Tegucigalpa, Doctor Sequeira take me down there and escort me out to the Palace (Helen was taken along; one of the big events of her life). There was the brass band, and there were the diplomatic members of the corps, in morning coats. Tacho met me on the steps and escorted we into the reception hall, where the Minister of Foreign Affairs read the citation and then Tacho hung the decoration around my neck. And when we got over onto the veranda and were breaking out the champagne he said "You know, doc, this has given me great pleasure, because it is the first time I have been able to confer this decoration personally. It is a new Order, you know; the first two were given in absentia to Juan B. Perón and Generalissimo Trujillo".

Sorry to hear you have been laid up with intestinal flu. I one time thought I had it but I mentioned the matter to a friend; he said "Nonsense; to have intestinal flu a man has to have guts."

I am awfully glad you finally squeezed out a hundred bucks for the Caribbean Region, American Society for Horticultural Science. Now, I believe I realise that the sledding is pretty hard these days, especially since this is the sledding season, but the Company still spends some money on public relations and will continue to do so. And in this instance the objective is doublebarrelled; you are helping a worthy horticultural cause and at the same time you are making some friends for the Company in a good field - tropical horticulture.

Thanks for sending copy of one of Bob Beasley's letters. We hear from him occasionally, so does Don Walter Turnbull. Who was it wrote me that he hoped the Beasley's wouldnt find the winter in Malaga too inclement. Do you remember Old Bill, he of the cartoons in the first World War, who spoke to his pal and said "If you knows a better ole, goeto it." After that war we had a restaurant in Washi ngton called The Better Ole. Frankly, the winter climate of Malaga is the kind we claim we have in California but dont, and the kind they would have in southern Florida if it werent for the mosquitos. How we all lie about our climates! Reminds me of Sancho Panza - you know what he remarked to Don Quixote "Entre los pequeños vicios de la humanidad, el peor es la mentira".

Siempre su muy afmo y SS,

Wilson Popenoe

Antigua, Guatemala, 10 April 1960

Mr E S Whitman
United Fruit Co, Pier 3 North River, N Y C.

Dear Whit:

I wrote you some months ago, but the letter required no answer; only I just wonder if it ever reached you as some of our letters have gone astray recently; maybe I dont address them correctly. Or maybe you are so busy moving to Boston you havent had time to write, or maybe you are having a difficult time adaptang yourself to the Back Bay dialect. I shouldnt say dialect; we Jayhawkers have the dialect.

This is just to tell you that we are in statu quo ante bellum. Marking and sawing, as Tom Sawyer said. Just back from three weeks in Honduras and El Salvador. The graduation exercises at Zamorano were impressive. Had long talks with Bill Paddock and Doris about the future of EAP. Doris hopes to scare up four million bucks to bring our endowment fund up to an approximate ten million, on the earnings of which they think the school can continue to operate efficiently. I am glad I dont have to raise the four million; I have gone into this field before and never raised even four not to mention four million bucks. But I rather believe Doris can do it.

I am asked to go to Colombia and do a job similar to the one I did in Venezuela last year. I think I can do most of the job at long range. I am also asked to go to Nicaragua and do a similar job on a smaller scale. Might could go, as Henry Hogaboom used to say. I have decided to make it a point, in such instances, to tell folks I dont want the usual consultant's fee of \$50 per diem plus expenses. I will just take the expenses (as I did in Venezuela (though the Fundación Eugenio Mendoza has quite a few bolívars laid by) because when you take fifty bucks a day up jumps somebody in Congress and says Ya ve? Esos gringos? and what I want is to be useful and dont forget that I dont miss any bets about saying that graduates of EAP are the boys to carry on the work. I am terribly sorry UFCo does not seem interested in continuing to get credit for the work of EAP - or does it? I think as someone told me in Boston some years ago, EAP is the most tangible thing UFCo has done for its public relations in tropical America. Apart from good will for UFCo, I dont think anybody will argue that EAP hasnt turned out a lot of useful citizens. And that's something to remember when you wal up to the Pearly Gates and St Peter says, What the Hell did you do for the good of mankind down there on that little planet? Hombre - can you put me on the list for the Research Dept News Letter? If you cant, who can?

Ever yours,

Wilson Popenoe

Pier Three, North River
New York 6, N.Y.

Edmund S. Whitman

April 22, 1960

Dear Dr. Pop:

It is incredible to learn that I have let one of your letters go unanswered! I must have been out of my mind

I heard that Doris and Ronny were coming up here May 4th in connection with Pebbles and his new bride (an Alvarado from Costa Rica) but Pebbles suddenly came down with hepatitis and I gather that the whole thing has been called off - the honeymoon, that is, so I do not imagine we will be seeing Doris in the near future and, therefore, can't learn what hopes she may have for fundraising for EAP.

All I can tell you about the company's position vis a vis EAP is that I have been told not to identify the company with the school anymore. Maybe I can overcome this point of view in time. Certainly I think that we should be proud of our association with the school in its genesis, in making you available to it and in having contributed rather handsomely to it for some fourteen years. I agree with you most heartily that the company and you both deserve kudos for pumping into the bloodstream of Central America so many fine young men.

I am asking Dr. Hobson to put the wheels in motion whereby you will receive Research Department newsletters henceforth; in fact, I will ask him to send you back copies too. By the way, I suppose you know that Hobson has relegated much of the administrative function of the Research Department to Dr. Thornton in La Lima. At the same time Bing Miller has done the same thing in terms of the banana divisions with Andy Holcombe as General Manager in Armuelles.

Bob is having a miserable time recovering the use of his right arm after a break in his elbow in Malaga a month ago - a tough break in more ways than one - but he is mending now and Mary thinks that he will regain almost complete use of the arm.

Yours,

Dr. Wilson Popenoe
Antigua
Guatemala

Whit

Antigua G, 16 May 1960

Mr E S Whitman, Vice-President,
United Fruit Co, Pier 3 North River
New York 6, N Y

Dear Whit:

Yrs of 22 pxmo ppdo recd and contents noted. I recd an official advice of a mtg of the Board of Trustees of EAP, scheduled for NYC on 12 de los presentes, so I imagine Doris was there, also Dr Paddock. I hear he is in the States and wont be back here until 7 June. This college president business seems to be mainly a matter of soliciting funds and that aint no lead-pipe cinch. I get the impression that the big fund-givers ask, Why doesnt UFCo keep on supporting EAP as it has for the past 18 yrs?

I am a loss to understand the present ideas regarding EAP. I was toldat Boston that it was the most tangible thing UFCo had ever dpne for its public relations. You probably noticed in a recent issue of TIME that EAP was mentioned as one of the things the Co has done for the benefit of Latin America. I wonder if the problem is one of increased cost - it has jumped from \$300,000 in my time to \$500,000 in the past two years. If money is the problem, I would cut the costs down to \$350,000 and go ahead. Doris thinks she can raise 4 million to bring the endowment fund up to 6 million and that will give enough revenue to go ahead on the present basis. I know the school could be run on \$350,000 or even a little less. I once asked Jeff Coolidge what we should do if our income ~~never~~ failed to meet our requirements and he said, Dig into the endowment fund a little bit.

Thanks for asking Dr Hobson to send me the Research News Letter. It has came, and will keep on coming I am sure. Yes, Bill Taillon has told me that Dr Thornton has taken over increased administrative functions, likewise Andy Holcombe, whom I talked into joining Research when he was on his way down as Timekeeper some 25 yrs ago but the Cstilla crowd needed a good first baseman. Reminds me of the time they advertised for a good clerk for the accounting dept who could play second violin.

What became of the Sutherland movie of EAP?

Just had a letter from the Beasleys; Bob sure had a mean accident. I believe he is in good hands - Doctor Queipo de LLano. And if I had to be laid up for a few months I could not think of a better place than Malaga.

I am off at noon today for Managua -you remember, Managua Nicaragua is a wonderful spot, pretty señoritas but the climate is hot? Going to see if I can help plan a program of commercial fruit production, primarily for export. I hear they offered Minute Maid 100,000 count them 100,000 acres of land to grow oranges for concentrates to be shipped to the States. That's a lot of land.

Hoping you are the same,

UNITED FRUIT COMPANY
30 ST. JAMES AVENUE
BOSTON

EDMUND S. WHITMAN
VICE PRESIDENT

May 26, 1960

Dear Dr. Pop:

When you get back from Managua if the spirit moves you drop me a line and let me know what the score is. We are rather actively sniffing around for agricultural diversification projects these days, and if the Nicaragua government is handing out land concessions maybe we should get aboard with some local subsidiary.

One reason the company backed away from EAP support, as I understand it, is so that Dr. Paddock and the trustees could have clear sailing in approaching Foundations. I think TIME will publish a letter from Dr. Paddock putting the record straight with respect to their mention of the school in that article about United Fruit Company a couple of weeks ago.


The thinking around here is that 1961 should be a pretty lively and optimistic year for the company, but that the chances of our reversing the earnings trend in the short range interim are remote. Therefore, every possible dime that can be saved is being saved. All of which leads up to answering your query about the Sutherland film on EAP - it is on ice, brother! It is on ice!

Uncle Robert, with his creaky elbow, is on the mend. In keeping with standard operational procedure for middle-aged convalescents, I understand that he is irritable as all getout. Poor devil - I can well understand the torment he must go through every time he bends his arm.

Adios amigo - and come again -

Dr. Wilson Popenoe
Antigua, Guatemala

Cordially,



May 27, 1960.

Ing. Alfredo J. Sacasa, Gerente General

Dr. Wilson Popence, Director Emeritus, Escuela Agrícola Panamericana

Suggestions and Recommendations on Fruit Program.

THE SUGGESTIONS AND RECOMMENDATIONS offered in this report are the result of (1) experience in Guatemala, Honduras and El Salvador, and (2) a brief survey carried out during the last half of May 1960, by Wilson Popence and Ing. Edmundo Astorga, as outlined in the attached memorandum. In conducting this survey we had the valuable assistance, at various times, of Aquiles Gonzales, Ing. Horacio Wheelock, and Francisco Urbina, as well as numerous agriculturists and horticulturists who willingly showed us their properties and discussed their problems.

The program here suggested has intentionally been limited to what we believe, at the present time, are the most promising fields of action. Two of the projects might reasonably be expected to yield results of commercial importance in approximately two years; these are bananas and the manufacture of fruit juices, jams and jellies. Increased production of tree fruits such as better mangos, and aguacates which will mature during months when no aguacates are now available in local markets, will take more time; as also the development of temperate zone fruits such as plums and peaches, for which at least five years experimentation will be necessary.

It may be well to emphasise that in many instances, development of fruit culture will have to begin by increasing production of good fruit for local markets. As time goes on and the supply increases, some of these fruits can attain commercial importance for exportation, most probably in processed form.

The field here for increased production of good fruits would seem to be a promising one, for the following reasons: (1) There are plenty of areas where the soils are satisfactory, some areas for one fruit, others for another fruit.

(2) A good range of climatic conditions is available, which means differences in altitude more than anything else (sea level to 5,000 feet). (3) More water for irrigation, probably the most important factor in the development of Nicaraguan agriculture and horticulture, to which much attention is now devoted. (4) The fact that relatively little effort has, in the past, been devoted to fruit culture. And (5) the fine varieties of many fruits easily available for introduction.

BANANAS

I believe you are correct in giving your first attention to the commercial possibilities of banana production for export. In the Chinandega region you have some of the finest banana soils in the world. There are some good soils in the Rivas region and the Brasiles region, but I do not believe they can compare with the soils of Chinandega. I think that area with proper cultural attention, would easily produce ^{600 to} 800 bunches ^{per hectare per annum} if cultivated really efficiently. It should be easy to produce on these soils bunches weighing from 60 to 75 pounds each.

Good irrigation will be necessary and you have this in mind. Sigatoka is present in the area but is doing no harm up to now. When you begin to cultivate Gros Michel on an extensive scale, you will probably have to spend money on some means of control. You have no reports to indicate that Panama disease is present in this region and are taking all precautions to keep it out. I am not much worried about the presence of the banana weevil or borer, Cosmopolites sordidus; it is present in many countries and has never constituted a major problem, neither has the nematode. The things to watch are Panama disease, Sigatoka, and Moko disease.

You have the advantage that Dr. Gross and Mr. Bowman are both available and are experienced banana men. You will need one full-time man before long, to watch the plantings, advise the planters regarding propagation and pruning and so on. The bunches we saw in the Chinandega area were good except that they were somewhat short-fingered; this probably means poor irrigation.

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MANGOS AND AGUACATES

When I mention mangos, someone is going to say "Ya vé, ese gringo llevando agua al río", but the fact of the matter is, there is room for some really fine mangos in Nicaragua. You have plenty of the ordinary seedling forms, of course, but you do not have Haden and other fine varieties, large, beautifully colored, and practically without fiber. You cut off the sides and eat them with a spoon, just like a cantaloupe. Mangos and aguacates of course are not to be considered as export possibilities, but why not have some really fine mangos in Nicaragua? You should begin by getting a good number of grafted Hadens; these can probably be had from one of the following sources (at less than one dollar per tree): Escuela Agrícola Panamericana, Tegucigalpa, Honduras; Centro Nacional de Agronomía, Santa Tecla, El Salvador, and Jorge Benitez, Instituto Agropecuario Nacional, Guatemala City.

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The loquat or nispero del Japón, as it is called in Central America, is worthy of more attention for local consumption. There are numerous trees in the higher regions, such as Matagalpa and Jinotega, but they are seedlings and the fruits of inferior quality. You should get a few trees of the variety Gold Nugget from the Armstrong Nurseries, Ontario, California, and plant them alongside the plums and peaches at 5,000 feet. Armstrong Nurseries, by the way, have

a fine list of good fruits, but their prices are twice as high as other nurseries - e.g., the California Nursery Company. You should get the catalogs of all three nurseries mentioned, California, Glen Saint Mary, and Armstrong. I think only Armstrong offers Gold Nugget loquat and it is the best. You should get about 5 trees and later propagate from them. You may need a few other things from Armstrong; perhaps plums. We will take this up later by correspondence; trees cannot be shipped from the U.S. (deciduous fruits) before December, and usually we get them in January and February.

Strawberries: We discussed these a good many times on our trips and looked for plants. We saw very few and got almost no encouraging reports, but I do not feel that sufficient attention has been given to this fruit; why does it succeed so well in El Salvador and Guatemala? It will be easy to get plants from the States and it will not take long to find out why those which have been planted here in the past have not given better results. Those we saw near Santa Lastenia, I believe it was Dr. Rizo's place, looked well. I think insufficient attention has been given to strawberries here. Strawberries need altitude. Though we have grown them successfully in Honduras at 2,500 feet, I think 4,000 to 5,000 is better. In the second place, they need soft soils with lots of organic matter, and as much stable manure as possible. And in the third place, the plants should not be kept many years; on the basis of our experience in Honduras and Guatemala, I am recommending that you plant new "runners" every year. These runners or hijos usually appear in August and September. As soon as they have made good roots, transplant them and forget the old plants. The new plants should commence to produce fruit in February or March; will continue in production until July probably; then make new runners.

The varieties you should try here (and much depends on having the right varieties) are the following: Klondike (the variety cultivated in the Irapuato zone of Mexico, for shipment to the U.S.); Missionary which is adapted to semi-tropical climates and has done very well in Central America; and Florida 90, a new strawberry, also adapted to subtropical climates, of excellent eating quality, but they say in Mexico that it is not so good commercially.

Another berry which is very promising is the native zarzamora (Rubus glaucus), which Francisco de Sola has commercialized at his finca "Los Andes" (5,000 ft.) near Santa Ana in El Salvador. This berry is between a raspberry and a blackberry in character; ships well, (Don Francisco is selling large quantities in the market of San Salvador) and is very good when eaten like raspberries or made into jam or juice. I am sure Don Francisco would let you have some young plants to put at the same place with the plums and peaches and strawberries.

IN CONCLUSION

And now to terminate this report: I want to say first of all that I have greatly enjoyed my stay and especially my days with Ing. Edmundo Astorga, who has not only helped me see everything I wanted to see, but has shown a keen and intelligent interest in the program of fruit improvement. I hope he will stay behind it, because I feel he has the necessary drive and that is what it is going to take. Personnel will be your main problem. You have the land. You have the necessary climatic conditions. You need to introduce plant material of numerous varieties and as I have shown above, this is not a difficult problem and I shall be glad to assist. I think I know where to get most of the material you will need.

I hope you will establish a nursery, perhaps in the Chinandega area, for the propagation of mangos and aguacates and a few other fruits, in quantities sufficiently large so that you can distribute young trees at a nominal cost to interested people all over the country. Last year the government of Guatemala sold 40,000 grafted trees, produced by Jorge Benitez, at 40 centavos de Quetzal each; the Centro Nacional de Agronomía in El Salvador sold 20,000. The Escuela Agricola Panamericana will have some 15,000 to sell in the immediate future at 1 Lempira (50 US cents) each. All these trees are well grown and of the finest varieties for Central American conditions.

So it all boils down to this: You need someone who is well prepared and can devote all his time to the banana project; you need another man who is well prepared and can devote his time to miscellaneous fruits and vegetables. It should not be impossible - but it will not be easy - to find the right two men. But the program can not make satisfactory progress without them - or at least

M. J. O'Connell

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May 27, 1960.

Ing. Alfredo J. Sacasa, Gerente General

Dr. Wilson Popenoe, Director Emeritus, Escuela Agrícola Panamericana

Suggestions and Recommendations on Fruit Program.

THE SUGGESTIONS AND RECOMMENDATIONS offered in this report are the result of (1) experience in Guatemala, Honduras and El Salvador, and (2) a brief survey carried out during the last half of May 1960, by Wilson Popenoe and Ing. Edmundo Astorga, as outlined in the attached memorandum. In conducting this survey we had the valuable assistance, at various times, of Aquiles Gonzales, Ing. Horacio Wheelock, and Francisco Urbina, as well as numerous agriculturists and horticulturists who willingly showed us their properties and discussed their problems.

The program here suggested has intentionally been limited to what we believe, at the present time, are the most promising fields of action. Two of the projects might reasonably be expected to yield results of commercial importance in approximately two years; these are bananas and the manufacture of fruit juices, jams and jellies. Increased production of tree fruits such as better mangos, and aguacates which will mature during months when no aguacates are now available in local markets, will take more time; as also the development of temperate zone fruits such as plums and peaches, for which at least five years experimentation will be necessary.

It may be well to emphasize that in many instances, development of fruit culture will have to begin by increasing production of good fruit for local markets. As time goes on and the supply increases, some of these fruits can attain commercial importance for exportation, most probably in processed form.

The field here for increased production of good fruits would seem to be a promising one, for the following reasons: (1) There are plenty of areas where the soils are satisfactory, some areas for one fruit, others for another fruit.

(2) A good range of climatic conditions is available, which means differences in altitude more than anything else (sea level to 5,000 feet). (3) More water for irrigation, probably the most important factor in the development of Nicaraguan agriculture and horticulture, to which much attention is now devoted. (4) The fact that relatively little effort has, in the past, been devoted to fruit culture. And (5) the fine varieties of many fruits easily available for introduction.

BANANAS

I believe you are correct in giving your first attention to the commercial possibilities of banana production for export. In the Chinandega region you have some of the finest banana soils in the world. There are some good soils in the Rivas region and the Erasiles region, but I do not believe they can compare with the soils of Chinandega. I think that area with proper cultural attention, would easily produce ^{600 to} 800 bunches ^{per hectare per annum} if cultivated really efficiently. It should be easy to produce on these soils bunches weighing from 60 to 75 pounds each.

Good irrigation will be necessary and you have this in mind. Sigatoka is present in the area but is doing no harm up to now. When you begin to cultivate Gros Michel on an extensive scale, you will probably have to spend money on some means of control. You have no reports to indicate that Panama disease is present in this region and are taking all precautions to keep it out. I am not much worried about the presence of the banana weevil or borer, Cosmopolites sordidus; it is present in many countries and has never constituted a major problem, neither has the nematode. The things to watch are Panama disease, Sigatoka, and Moko disease.

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Another berry which is very promising is the native zarzamora (Rubus glaucus), which Francisco de Sola has commercialized at his finca "Los Andes" (5,000 ft.) near Santa Ana in El Salvador. This berry is between a raspberry and a blackberry in character; ships well, (Don Francisco is selling large quantities in the market of San Salvador) and is very good when eaten like raspberries or made into jam or juice. I am sure Don Francisco would let you have some young plants to put at the same place with the plums and peaches and strawberries.

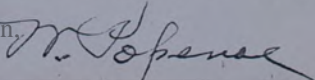
IN CONCLUSION

And now to terminate this report: I want to say first of all that I have greatly enjoyed my stay and especially my days with Ing. Edmundo Astorza, who has not only helped me see everything I wanted to see, but has shown a keen and intelligent interest in the program of fruit improvement. I hope he will stay behind it, because I feel he has the necessary drive and that is what it is going to take. Personnel will be your main problem. You have the land. You have the necessary climatic conditions. You need to introduce plant material of numerous varieties and as I have shown above, this is not a difficult problem and I shall be glad to assist. I think I know where to get most of the material you will need.

I hope you will establish a nursery, perhaps in the Chinandega area, for the propagation of mangos and aguacates and a few other fruits, in quantities sufficiently large so that you can distribute young trees at a nominal cost to interested people all over the country. Last year the government of Guatemala sold 40,000 grafted trees, produced by Jorge Benitez, at 40 centavos de Quetzal each; the Centro Nacional de Agronomía in El Salvador sold 20,000. The Escuela Agrícola Panamericana will have some 15,000 to sell in the immediate future at 1 Lempira (50 US cents) each. All these trees are well grown and of the finest varieties for Central American conditions.

So it all boils down to this: You need someone who is well prepared and can devote all his time to the banana project; you need another man who is well prepared and can devote his time to miscellaneous fruits and vegetables. It should not be impossible - but it will not be easy - to find the right two men. But the program can not make satisfactory progress without them - or at least

that is the way I see it.



UNITED FRUIT COMPANY
30 ST. JAMES AVENUE
BOSTON

EDMUND S. WHITMAN
VICE PRESIDENT


June 1, 1960

Dear Dr. Pop:

The star boarder at the Whitman Hotel these days is one Hugh Popenoe - a fine feller. I only wish that I could be there with him so that we could get squared away on such vital subjects as green turtles, Ph values at Turbo, and such like - not to mention matters of a more philosophical nature.

When you get back to Antigua I would welcome hearing what you think of Somozaland.

Cordially,



Dr. Wilson Popenoe
Antigua
Guatemala

UNITED FRUIT COMPANY

GENERAL OFFICES, 30 ST. JAMES AVENUE

BOSTON 16, MASSACHUSETTS

EDMUND S. WHITMAN
VICE PRESIDENT

June 10, 1960

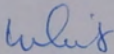
Dr. Wilson Popenoe
Antigua
Guatemala

Dear Dr. Pop:

Thanks for your bird's eye view of agricultural conditions in Nicaragua. I am taking the liberty of passing your views on to our farmers and diversification experts here.

The same mail that brought your letter brought also a communication from Peggy McEvoy, sending me a batch of JP's old clippings that relate to the company. Here's one that discusses "Popenoes - something you see in the water like porpoises, or something tropical you ^{eat} ate, like papayas". Keep it for your scrap book.

Cordially,



E. S. Whitman

Antigua, 5 June 1960

Mr E S Whitman, Vice President,
United Fruit Co, Boston.

Dear Whit:

Tempora mutantur et nos mutamur in illis - please check this with your friends across the Charles river, now that you are in Boston. And that new address: Avenida de San Diego. I shall never return to Boston, ~~shw~~ that I can no longer walk down Federal and catch the 5.14 to Newton Centre (and I dont mean Center).

In re yrs of 26 May. I am back from Managua, a wonderful spot but the climate is hot - the song is correct. I made up a program for the Instituto de Fomento Nacional; said program recommends first, commercial development of Gros Michel banana production in the region of Choluteca. Beautiful soils - we all knew that 25 yrs ago. Small producers can get enough water by digging wells. They are aiming at a production of 20,000 to 25,000 stems a week. I told them I urge them to see if they can hook up with some outfit which tie a ship up at the ~~marsh~~ in Corinto and pick up that fruit. I am pretty darn careful about suggesting what Company might do this. They have their own Mamenic line, owned (they tell me) by the Somosa family; might convert a couple of ships to refrigerated banana boats. The whole thing has some unfavorable facets but I suspect they will approach UFCo before long to explore the possibilities, as you guss like to put it.

Aside from bananas (and they really mean business, in this field) I recommended a small factory for fruit juices, jams and jellies; navel oranges to be grown in the highlands, where they do well, and the fruits fetch a high price on the coast; mangos and avocados, better varieties of the former, varieties of the latter to extend the season beyond the 3 months they now have avocados from Chinandega (and just about the best in the world) and plums and peaches and strawberries for the highlands around Jinotega.

As far as UFCo is concerned, and in reply to your query, I cant see much in N. caragua at present except this banana development in Chinandega and if that is operated properly there will be a lot of fruit come out of there just as good and about the same as Tiquisate fruit. So keep your weather eye open. Mr Fox of Minute-Maid has been talking about orange juice from Nicaragua, also bananas. I think he has been there recently. I realise I am myopic, but I cannot see much in the picture as yet except that Chinandega banana country. Oh, what lovely banana soils!

I read Bill Paddock's letter in Time. He makes it clear that UFCo endowed the school and is still giving it financial support, two statements necessary if we are to be truthful and we are. I hope they can scare up a lot of real cash, somewhere. Doris thought she could get four million bucks to raise the endowment fund to six million. I sure hope she is successful. My program would be to cut down expenses right away; try to get more money; and increase expenses if and when.

Siempre su afmo

Antigua, Guatemala, 11 June 1960

Mr E S Whitman, Vice President
United Fruit Co, Boston, Mass.

Dear Whit:

Your note of 1st instant makes me think you folks have more than a casual interest in Nicaragua. I therefore enclose my report to the INFONAC, which is the outfit in that country which is really trying to do some fomenting. I definitely get the impression that this Instituto de Fomento Nacional is far more active than the Ministerio de Agricultura; it appears to have been started by Tacho and has the support of Luis and Tachito, of course Luis being the more important of the two in this case.

Mr Fox of Minute Maid told me in Salvador two months ago he had been talking with someone in UFCo, it seems to me Mr Sunderland, about going in for banana culture in Nicaragua. He had previously told Chico de Sola that he had been offered 100,000 acres of land in Nicaragua to grow oranges to make concentrates (there is a slip here, one or two extra ciphers in that figure, if I know anything about citrus lands). Two young chaps, the Blue Bros, are working on some of the old UFCo lands at Cukra Hill, I understand. I met the boys in Managua. They are working on bananas and cacao; and my colleague Edmundo Astorga of Infonac told me the Nicaraguan gov't has put in about two dollars to each dollar the boys raised in the States - not their own money. They have with them as manager a Dr Gross who was with Standard Fruit at Ceiba more than 10 years.

Make a copy of my report if you want to, but I need the original - or more properly speaking, the copy I sent you, as I don't have another.

Sincerely,

PERSONAL

Whit: What is that your scoundrel Hugh Popenoe doing at the Whitman Palace Hotel, anyway? I suspect he thinks he is going to wangle something out of the Rockefeller Foundation. I am not too hopeful because it is not in the Popenoe blood. I used to try to raise funds, when I was a youngster and in the U S Dept of Agr. Never got a penny, whereas my boss David Fairchild would go out for half an hour and come back with a new experiment station in his pocket, or a private yacht for a voyage to the West Coast of Africa.

Amado Pelen, here on vacation from Zamorano, has been helping me for the past few days (he lives right across the street from us, and has worked for me since he was about 16 yrs old) read your letter and asked me "What is a star boarder?" And I told him it is a boarder who pays his bills on the 30th of every month, punctually, who doesnt gripe about the grub, and who doesnt eat too much. And then I told him the story of the guy who wasnt a star boarder, a young preacher. He was asked to say Grace before lunch, so he pulled out his Bible and read the following verse: "Jesus Christ, the same yesterday, today and forever!

Apropos de rien, did I ever tell you the one about Willie, the track foreman over on the Blac River? One day his gang waited for him a while; he didnt show up so they went to look for him. Going down the road, the man in front shout s: Look at this! Willie's leg! And a little bit farther on, Ay! Ay! Ay! Willie's arm. Pretty soon they came upon the rest of Willie. "What's the matter, Willie, you sick?"

UNITED FRUIT COMPANY

30 ST. JAMES AVENUE

BOSTON

EDMUND S. WHITMAN
VICE PRESIDENT

June 15, 1960

Dear Dr. Pop:

Following your own example, I write you officially in one letter and sub rosa in another. This is the sub rosa one.

Mary and Bob arrived in New York yesterday after a sea voyage from Spain. They are staying at the Hilton-Whitman Hotel. Bob is really miserable; his elbow is healing well enough for him to keep up his membership in the Society of Hoisting Engineers, but he has a bursitis problem in the same arm a little further up the line - so perhaps he should lay down on the track and let happen to this arm what happened to Willy's arm. This may well happen, because he is going down to see Dr. Faust in New Orleans. Those boys don't fool around. . . . Bob told me on the phone yesterday that the long-range plan of the Beasleys is to return to Spain, which they dearly love.

I really don't know what official business Hugh may have transacted while he was in New York. I was greatly impressed with him ~~him~~ and have a feeling that he could raise money if that's what he's after. Socially, he spent his time principally with Sigrid. And speaking of the Taillons, Nancy left here this morning for a month with her family in Guatemala, having just completed her Katie Gibbs Course. She

UNITED FRUIT COMPANY

30 ST. JAMES AVENUE

BOSTON

EDMUND S. WHITMAN
VICE PRESIDENT

--2--

has a young man up here very much interested
in her, and vice versa - so she plans to re-
turn to New England after her vacation and
keep the romance suitably warmed up.

Yours,



E. S. Whitman

Dr. Wilson Popenoe
Antigua
Guatemala

UNITED FRUIT COMPANY

GENERAL OFFICES, 30 ST. JAMES AVENUE
BOSTON 16, MASSACHUSETTS

EDMUND S. WHITMAN
VICE PRESIDENT

June 15, 1960

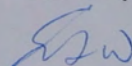
Dr. Wilson Popenoe
Antigua
Guatemala

Dear Dr. Pop:

Many thanks for yours of June 11th authorizing me to take a copy of your report to the Nicaraguan Instituto de Fomento Nacional. The original report is returned to you by this means, as well as an extra copy in case you may have need of it.

I have no knowledge that our company is more than casually interested in Nicaragua. All I know is that our diversification people are keenly interested in all tropical areas and this makes me all the more grateful to you for giving me permission to boot your considered judgments around.

Sincerely,



E. S. Whitman

Antigua G, 21 June 1960

Mr E S Whitman VP
United Fruit Co, 30 St James Ave, Boston

Dear Whit:

What has happened? Have you moved so far out of town that we no longer have to put it, Boston 10, or New York 3, or something like that?

I just sent you the Nicaraguan report (thanks for returning it; what mechanical facilities you have up there; I would hate to say anything, not even in a whisper, in your office, or you would have it tomorrow reprinted in my own handwriting). I sent it you (as they say in England) so you could see what I am doing down this way and more particularly that I don't involve UFCo in any compromises. I remember when the Rockefeller Foundation asked me to go to Ecuador some years ago, to look into the possibilities of agrl education; and I tied up with Galo Plaza who was then President (sorry he isn't booked again) and the word got around that the Rockefeller Foundation was going to give away a lot of money; that a time I had!

Terribly sorry to hear that Bob Beasley is not in good shape, but I am sure a short sojourn at the Whitman International will fix him up. But if you think Hugh is going to raise any money in NY or anywhere else, just don't count on it, now that UFCo is out of the money-giving biz. It ain't in the blood. I remember my old grandmother who was a great friend and supporter of Carrie Nation in Topeka, used to say when she had to raise bond for Carrie and didn't have cash, "Doors will be opened" and they were, but the doors were always marked "AUGGANG" and not for Carrie either.

Ever yrs,

UNITED FRUIT COMPANY

30 ST. JAMES AVENUE

BOSTON

EDMUND S. WHITMAN
VICE PRESIDENT

June 29, 1960

Dear Dr. Pop:

Our new Jefe of Diversification - Mr. J. B. Harris (we weaned him away from Grace, where he did a similar job) - was mightily intrigued with your recent report on Nicaragua. Now he wants to meet you and asks me to bring you two together if you ever get to Boston. I have taken the liberty of telling Mr. Harris that the chances of your getting to Boston are remote; that he should figure on looking you up some months hence when he plans to be in Guatemala.

However, if I am wrong and you are planning to come up this way to receive a degree, please be sure to let me know.

Yours,

Whit

Dr. Wilson Popenoe
Antigua
Guatemala

article by J. P. McEvoy

Antigua Guatemala, 2 July 1960

Mr. E.S. Whitman,
United Fruit Company,
30 St. James Avenue,
Boston, USA.

Dear Whit:

Before proceeding to business, please allow me to thank you for the article by J. P. McEvoy which you sent recently. He was a fine man and left this world too soon. I can name half a dozen others beginning with myself, who might well have gone earlier.

Now regarding the interest of your new colleague in diversification. The chances of my getting to Boston within the next two or three months are just about as good as those of a snowball on a hot stove. I hear rumours, however, that there will be a meeting of the Board of Trustees of the EAP in New York sometime around the middle of November and I shall probably go up to that. I greatly wish Mr. Harris might visit me here so we could look at somethings in the field. I may fly down to Perú for a couple of weeks, beginning about the end of this month. After that I hope to be here until November. They do not pass out honorary degrees between June and February, as a general thing, and anyway I am in the same situation as the Negro who was asked: "Boy do you want to earn a quarter". To which the Negro answered: "No, I got a quarter".

Hoping you are the same.

Sincerely yours,

Wilson Popenoe

Antigua Guatemala, 15 July 1960

Mr. E.S. Whitman, Vice President
United Fruit Company,
30 St James Avenue, Boston, Mass.

Dear Whit:

A long time ago I wrote you that I had signed a contract with Salvat Editores of Barcelona, Spain, to write a practical manual of tropical and subtropical fruit culture. I have been very slow in getting ahead with this, due to what we like to call our múltiples quehaceres (jobs in Venezuela and in Salvador and in Mexico and recently, Nicaragua) but at last I have got as far as the chapter on bananas. I think I told you that I would submit this to UFCo. before I sent it to the publisher.

I do not know whether the Company will now be interested in this matter or not. My idea was to have it in line with Company policies of my time. I don't know to whom I should send it under present conditions, so I am sending it to you, who can put it into the right hands. I think maybe R O Miller should read it, and then perhaps Dr. Dunlap and Dr. Thornton. And I shall welcome all the comments you and they and anybody else want to make.

This is a first draft. It will probably be altered and expanded considerably before it goes to the publisher (Salvat Editores, in my opinion the best house for agricultural publications in the Spanish language; I think their Colección Agrícola has no equal in Mexico or Argentina, which would be the other two possibilities).

You realize that I have been out of touch with bananas for nigh onto twenty years, so far as UFCo plantations are concerned. But I went to Tiquisate a week ago and I cannot see many basic changes in the practices which were in vogue in my (and your) time. When we planted Tiquisate I was scared almost to death, because we got seed from Chipó farm, and found that in a few months we had Panama disease in our first planting. I had tried to avoid getting diseased seed, but that was in those not so dear dead days beyond recall when Research was cut to the bone and we had to abandon our disease surveys on farms of the south coast of Guatemala. We planted some diseased seed obviously but today that first farm, Petón, is still going strong. That is why I say in this borrador that there seem to be exceptions to the rules about Panama disease. Or as you would quote, "If this be treason, make the most of it".

Remember this: my book is not to be a technical guide to fruit production throughout the tropical and subtropical world. I am trying to give my friends Juan García and José González a few of the basic principles. If I have lost touch with the basic principles I want to be told so, and there will be no hard feelings so far as I am concerned.

So pass on this MS if you wish to, and tell anybody who receives it that I would like to have it back in about a month's time.

Ever yours,

Antigua Guatemala, 15 July 1960

Mr. E.S. Whitman, Vice President
United Fruit Company,
30 St James Avenue, Boston, Mass.

Dear Whit:

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Ever yours,

UNITED FRUIT COMPANY

GENERAL OFFICES, 30 ST. JAMES AVENUE
BOSTON 16, MASSACHUSETTS

EDMUND S. WHITMAN
VICE PRESIDENT

July 22, 1960

Dear Dr. Pop:

I am passing on to Bing Miller - today -
your treatise on PLATANOS, GUINEOS Y
BANANOS and will have my office machinery
set up to recapture it and get it back within
the month, as requested.

Yours, as ever -

Whit

Dr. Wilson Popenoe
Antigua, Guatemala

UNITED FRUIT COMPANY
30 ST. JAMES AVENUE
BOSTON

EDMUND S. WHITMAN
VICE PRESIDENT

August 11, 1960

Dear Dr. Pop:

Bing Miller and Dr. Dunlap have both had a look at your winged words and both think that everything you say is in order. Consequently I am returning the script to you, as requested - and well within the time limit requested! One cooperation deserves another, I always say.

Yours,

Whitman

Dr. Wilson Popenoe
Antigua
Guatemala

*Glad to see
that Hugh
went to Sam*

*Just to attend
Directorship of the Caribbean
Conservation Committee (Green
Turtles to you). @*

Memo from E. S. WHITMAN

Note to Mr. Giles Healey
Dr. Wilson Popenoe

The attached in answer to
letter from Dr. Vincent. I
assume it is OK to haul you
into the picture. There might
be an interesting commitment
in this for you. Who knows?

(u)

E. S. W.

UNITED FRUIT COMPANY

GENERAL OFFICES, 30 ST. JAMES AVENUE
BOSTON 16, MASSACHUSETTS

TELEPHONE HUBBARD 2-9700

November 1, 1960

Mr. Joseph E. Vincent
Editor
Science of Man
P. O. Box 808
Mentone, California

Dear Mr. Vincent:

Let me thank you for yours of October 15th and the copy of SCIENCE OF MAN which you were kind enough to send and which I have examined with much interest.

Before you decide who should undertake an article or a series of articles on the archaeology of Guatemala and the work the United Fruit Company has done there, for publication in SCIENCE OF MAN, perhaps we might review the situation:

A great deal of material has been published about the primitive people of Guatemala. Many distinguished anthropologists have written about the primitive people, including Maude Cakes, who did two magnificent books about the tribe in the mountain town of Todos Santos; Lily de Jongh Osborne and others have written in the same vein; archaeologists that come to my mind who have written about the Maya Civilization of Guatemala include John L. Stephens, who wrote the magnificent INCIDENTS OF TRAVEL books published by Harpers in 1849 and, subsequently, Messrs. Morley, Spinden, Maudsley, Thompson and, more recently, Dr. Kidder of the Carnegie Foundation and Dr. Edward Shook of the University of Pennsylvania, who is Director on location and in charge of the restoration of Tikal. These are just a few that I mention off the top of my head.

United Fruit Company first became interested in the archaeology of the Maya a good 45 years ago, when its banana farm project in Guatemala coincided with the Old Empire Ruins

November 1, 1960

at Quirigua. Along about 1925 Dr. and Mrs. Wilson Popenoe prepared a guide book on Quirigua which was printed by the company and, of course, down through the years the company has seen to it that the ruins have been properly protected, landscaped, etc. In the 1940's the company felt that it had a social responsibility in terms of telling the story of the Ancient and Living Maya to the world, since these extraordinary people once lived on and tilled the very soil where today United Fruit grows bananas in Honduras and Guatemala. Accordingly, Giles Healey was retained to go down into the rain forest of Mexico, Guatemala and Honduras, out of which came his film, THE MAYA THROUGH THE AGES. It was assembled under the direction of the Carnegie Institution and Mr. Kenneth McGowan, and was translated into several languages and distributed widely as a 16 mm sound color film throughout the free world. More recently, in the late 1940's United Fruit, with the cooperation of Carnegie and the Archaeological Institute of Guatemala and the Guatemalan Government, restored the Old City of Zaculeu in Huehuetenango some 160 miles from Guatemala City. This restoration was done under the direction of Mr. John Dimmick, together with Archaeologists Woodbury and Trik. The company subsequently sponsored a definitive hardcover two-volume publication on this restoration when it was completed and returned in perpetuity to the Government of Guatemala.

Enclosed are samples of some of the literature relating to the above.

In the light of this sketchy background, perhaps you can determine better who should undertake the assignment you have in mind. Insofar as United Fruit Company is concerned, we will be glad to undertake the assignment if you care to have us do so. Perhaps you might want to ask Giles Healey his views. If so, he may be addressed: Big Sur, Monterey County, California. Or you might want to correspond with Dr. Wilson Popenoe, who may be addressed at Antigua, Guatemala. Or there is the Carnegie Institute or the University of Pennsylvania, both of which would be glad to give you suggestions, I feel sure.

Let me know how I can be of further service if you are so disposed.

bcc - Mr. Giles Healey
Dr. Wilson Popenoe

Sincerely,

F. S. Whitman

UNITED FRUIT COMPANY

30 ST. JAMES AVENUE

BOSTON

EDMUND S. WHITMAN
VICE PRESIDENT

May 11, 1961

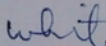
Dear Dr. Pop:

I've become disenchanted with the situation here and am consequently asking the High Command to put me out in the pot-rero. After all, I have been around 40 years and that is enough.

As of early in June, I'll resume residence at 230 East 73rd Street (Apt. 12B) New York City and will hope and expect to continue to bat words back and forth with you from that vantage point.

Doris and Ronnie took off for Spain a couple of weeks ago and Bob and Mary Beasley have done likewise. I may wind up there myself before the gong rings. How about meeting me at the tomb of Tomas de Berlanga?

Cordially,



E. S. Whitman

Dr. Wilson Popenoe
Antigua
Guatemala

Antigua, Guatemala, 17 May 1961

Mr E S Whitman
United Fruit Co, Boston Mass.

Dear Whit:

Well, maybe you are right. As an odd friend of mine in Tehuantepec used to say, basta con lo suficiente. Forty years is a pretty good length of service. And one of the last things Jeff Coolidge told me was this: A man can stay on the job too long. He said he had been Chairman of the Board of Directors for 17 years and it was time to quit. Of course, the thing has two angles. I have been very sorry to see several of the old timers in UFCo, who had not yet reached 65 (and in general I am in favor of the 65 year limit) go out of the picture in the last year or two. And on the other hand, I have said for some years that when we get a really good president here in Latin America, and in line with Jeff Coolidge's philosophy, he frequently tries to stay in too long. I think the reason is that he wants to train a man to carry on, just the way I tried for five years to prepare somebody to take over Zamorano when I knew I was booked to leave at 65.

I shall be greatly interested to hear where you land. I wish you would come down here for a couple of weeks with me. My own plans are a bit indefinite, but the only immediate thing is a trip to Costa Rica the first of July, where I go to receive the Medalla Agrícola Interamericana. Then it seems likely that I may go up to the University in September to stay with my son Hugh, who is now an Assistant Professor there, and give some seminars and do a bit of writing. I mean the University of Florida of course.

Hombre, I wish we could go to Spain together. Bob and Mary Beasley are smart, to go back there. I was afraid they might stay in the San Diego Region. You know the Realtor told his group (I guess you know the derivation of Realtor - real, genuine, and torus, bull) when he took them out to the area where Bob and Mary were living. Rocky land, sagebrush, hot as Hell. He told the group, this looks barren now, but when we pump the water in here and bring in a few good families, this will be a wonderful spot. And a smart guy in the rear remarked, Yeah, the same will be true of Hell.

Ever yours,

Edmund S. Whitman
230 East 73rd Street
New York 21, N. Y.
Regent 4-5095

September 1 [1962] 308

Dear Doctor Pop:

Seems like old times to be writing you at the EAP!

How does it feel to you to be thar?

Now on to your letter:

THANKYOU THANKYOU THANKYOU for the emerald ring!
Sigrid will be telling you the same herself in due
course.

We received the ring in fine shape and it fit Sigrid's
pinkie to a Tee. But we never acknowledged it - not
knowing where you were and feeling that we would be
hearing from you about it...

Here is the folleto from Iberia. By phone they tell
me that they do have the 17-day all inclusive deal
October to March and the tab is \$498. I haven't
checked the leaflet but have no doubt the poop you
want is all there.

Let us know if and when you hit NYC. The Whitmsn
Motel is yours to command as you know.

Mail this am brings a note from Bob Beasley in Ochsner
Foundation Hospital in N. O. They cut him up last week
for a rectal ulcer and he is well on the mend and has
had visits from such august personalities as J. F.
Aycock and Dr. Faust.

Bob's overall check-up was on the grim side. Diabetes
and too high blood pressure...but he thinks both can be
treated medicinally. He expects to be out in a week.
Meanwhile Mary came through her check-up with flying colors.

Give them striped pigs a pat on the collective back
from us both - and keep in touch.

Yrs

Whit

230 East 73rd St New York NY

June 6th

[1964 or 1965?]

Dear Doctor Pop:

It was a chance remark you made in our pad that led me to my typewriter - and this bit of deathless poesy. Since you are its God-father, I hope you like it!

Mary and Bob due in from Malaga June 21 for a visit at the Whitman-Hilton. We are looking forward to a blow-by-blow account of life on the Costa del Sol or Costa Brava or whatever that neck of the woods is called.

Sigrid and I wined and dined Renée Beltrenana last night. She flew over from Paris - and Luis is due today on the FRANCE.

Yesterday I stood up at the Immigration Bureau for Joe Padilla. He's about to become a full-fledged Yanqui!

So much for local gossip.

No repercussions on the EAP front. I haven't heard a word about Paddock's successor.

Let us hear from you when the spirit moves. When are you going abroad? We are getting itchy feet and might want to join you - especially if you shack up in some cut-rate Boarding House. And speaking of cheap living - there's an interesting piece in the current issue of the ATLANTIC on Mexico. The emphasis was Puerto Villarte as I recall.

Our love

Sigrid & Luis

Edmund S. Whitman
230 East 73rd Street
New York 21, N. Y.
Regent 4-5095

January 30th, 1965

Dear Doctor Pop:

Yes,-the Old Guard increasingly hears that one clear call. Sam Baggott, so I hear, is the latest to be gathered to the bosom of Abraham. Me,-I have no time to give the Grim Reaper much attention; too busy. I liken myself to Conrad Adenauer, who said, when asked if he wouldn't like to be young again, replied: "Ach! Nein! I just want to keep on growing older, yah?"

Busy did I say? Ever since last June I have been on the payroll of General Foods(J-E-L-L---O)writing a Case History of a massive shutdown and shartup, the latter being in a new facility in Dover, Delaware, representing the largest capital expenditure ever underwritten by that venerable institution. This includes my fee, natch!

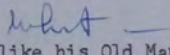
I'm not through yet, either. Not by a ~~max~~ damsite. What has happened is the following: being retained by GF and having been given access to their most sacred and secret records, I am naturally first beholden to them for an okay on my interpretation of wha hopenen. This has vitiated my idiom to no mean degree. Then I must submit a MSS sufficiently readable and sprightly - and juicy- to meet the needs of the American Management Association, the publishers. I am now in the midst of massive re-write after an initial exposure of the writing to both parties. I'd guess I was still a couple, maybe three months from galley proofs.

At the same time I am in the midts of agonizing rewrite for McGraw-Hill on a novel for fifteenyear olders, entitled THE SECRET OF TLALOC'S TEMPLE. Actually the book is a story of the collapse of Tikal, and your surmise is as good as mine(better in fact)as to what the hell Tlaloc is doing in the scene.

There are two reasons why I am busy. Looking after my sprightly wife is another. The Arizona plan is a ~~third~~ fourth.

Now as to you: first off, the welcome mat is out for you at the Whi tman Hotel as you know. But if you crave solitude, this is to inform you that the Manager of the Hotel Seville, Madison & 29th(who knows you well and is expecting you April 1 or thereabouts now that I've told him) wants you to know that any rumor regarding the demolition of his venerable hostel is a CANARD. It will be UP, man, and awaiting you.

Be sure and check with us when you come - and do stay here if you care to. We'd be honor@d. Anyway, we must meet to hash over UF etc. Lots to tell you.

Our love to all Popenoes 
P.S. Hu rray for your Hugh! A distinguido,-just like his Old Man!

Dear Doctor Popenoe: Such beautiful books! Whit and I appreciate your thoughtfulness more than we can say!

Fondly

P.S. Regards to
Hugh. Hope we'll
see you down Arizona
way! - I'm telling my editors about this series.

Mrs. Edmund S. Whitman
230 East 73rd Street
New York 21, N. Y.

Signed

July 26th, 1965

Miss Norlyn Fleischer
Promotion Department
University of Florida Press
15 N. W. 15th Street
Gainesville, Florida

Dear Miss Fleischer:

This will acknowledge with many thanks your letter of July 21 as well as the two beautiful volumes: A LADY'S RIDE ACROSS SPANISH HONDURAS and GUATEMALA: THE LAND OF THE QUETZAL.

I note that you plan to send me the balance of the 10 volumes in the series as they are released. Will you be kind enough to send them to me at 505 East Glenn Drive, Phoenix, Arizona 85020, as I am moving to that address at the end of the month?

I am greatly indebted to the University and to Dr. Wilson Popenoe for this courtesy and I shall write the Doctor in Antigua at once.

Very truly yours

VIA AIR MAIL
Employ Epileptics



THIS SIDE OF CARD IS FOR ADDRESS

MISSSENT TO ANTIGUA

Dr. Wilson Popeuse
Calle de la Nobleza 2
Antigua, Guatemala

Dear Doctor Top:

My word on

Tikal for

15 year olds being

published in

Bot. by McGraw-

Hill. Now to

the secrets

do one about the legends of Aig. Look

MR. AND MRS. EDMUND S. WHITMAN

have moved from

230 East 73rd Street, New York City.

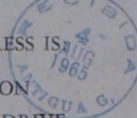
THEIR NEW ADDRESS IS

c/o W. L. TAILOR

505 EAST GLENN DRIVE

Phoenix, Arizona 85020

Telephone (602) WI 3-0055



Signed
Whit

CHRISTA MERTINS

Lo conocí en la conferencia
de "Guatemala que yo quisiera"
en New York.
con Sigurd Tallon Whitman

Edmund S. Whitman

505 E. Glenn Drive Phoenix, Arizona 85020

August 25th, 1965

Dear Doctor Pop:

Since we were unable to work out a satisfactory sub-let on our Manhattan Apartment, we decided to turn it loose and really strike out for the great southwest via covered wagon (Chevy Impala) just as though we were going to live in the desert forever. So that's the way things stand. Sigrid is on an extended leave of absence, and will finalize things with TIME Inc. one way or another during the next six months. Chances are that we will stay here henceforth.

Accordingly I have started to endear ~~my~~ the name of Whitman with the local citizenry with contributions such as this in the local rag:

ON FIRST LOOKING INTO
ARIZONA'S PHOENIX

Then Ho! for the life in the desert
And Ho! for the life that is free;
Except for the air (that's conditioned)
And the water that's only salt-free.

We told the Gateway Folk of our new address (since we were informed that thanks to you we would receive the whole beautiful series) so that is taken care of.

Chances are we will motor down to Guat when the senior Tailions have their house-warming. We will surely see you then and will happily gnaw on your local Hon-ations. Meanwhile what about the botanical safari? Have the New Yorkers descended upon you as yet?

By the time we meet you will be bored to distraction by our bragging about the desert life, - the saguaros, cacti, roar-runners etc.

Our greetings to Hugh - and our fondest to you.

Whit

Edmund S. Whitman

505 E. Glenn Drive Phoenix, Arizona 85020

October 28th, 1965

Dear Doctor Pop:

Working on the assumption that you are in Antigua, this letter comes to you at that address. But a copy goes to Hugh in Gainesville, thus backstopping the situation.

By fourth class mail today, a copy of my book REVOLT AGAINST THE RAIN GOD, suitably inscribed, comes to you in Hugh's care. I figured you would have a better chance of getting it in one piece via Hugh than were I to entrust it to the Guatemala mail - especially at the book rate level!

Actually the book is officially published tomorrow. Lots of copies have been sent hither and yon by McGraw-Hill, the publishers, for review and promotional purposes. The one really prized review, - that of the sacrosanct Library Journal, has already been received. All concerned rejoice because it carries the magic word 'Recommended' as you will note by copy attached. At this very moment a car approached with Feature Writer and Photographer from the Phoenix GAZETTE to do an interview on us Whitmans! Wish us luck. Our love to you...

Edmund S. Whitman

LIBRARY JOURNAL SEPTEMBER 15, 1965

WITMAN, Edmund. *Revolt Against the Rain God*. ill. in b. & w. by Jo Polseno. ca. 160pp. McGraw. Oct. CSm \$3.50 GR 5-7
A fictional explanation of one possible reason for abandonment of the Mayan cities between the years 800 and 925 A. D. The peasants of drought-stricken Paxil, suffering under a double burden of drought and priestly rule, revolt, leaving the city to establish homes free of religious ritual in more salubrious climes.

Catalytic agents in both the overthrow of the hierarchy and in the discovery of the new lands are the young hero, Zic, and his beautiful sister, Raxon. A plausible adventure story, founded on extensive research, which may well lure the young reader into more mature books. Recommended. —*Laura F. Seacord, Ch. Ln., East Meadow, N.Y., P.L.*

Dr. Pop ✓

Edmund S. Whitman
505 East Glenn Drive
Phoenix, Arizona 85020

How about us

chatting a cayuca
& poling up the Ulu
one free day when these
was 'ariss' out on the line?
Greetings W

July 28th, 1972

Dear Margaret:

My commiserations first to you, and then to Charlie!

To you I say take every care and have some reliable local shaman work a miracle on your eye. And to Charlie I say: 'quit biting 7-year old girls and save your punches for the plumber scene I have envisioned for you in the book which will make you immortal.' Finally, to Wilson Popenoe I say: 'Agronomist and Humanitarian, spare that bird; in its fine-feathered youth it protected you and you protect it now'

I'd appreciate it if you would button-hole Phil Beyer when he arrives in Antigua. Meanwhile please keep the rough draft and leave it with Dr. Pop, as you suggest, in case you leave before Mr. Boyer hits town. What I'd like would be for him(Boyer) to consider the problem from a bird photography point of view and then drop me a line letting me know whether he'd have a go at it and if so under what circumstances. At the moment I do not see this book as a great money maker but rather as a fun enterprise. But I'd certainly want to deal on a partnership basis in case it should be a commercial success. I have in mind the current Best Seller, Joanthan Livingston Seagull, which is a book of abbreviated text and extensive bird photography. Get a copy if you haven't already seen it...it is a noble and inspirational work.

Dorothy has come back to town and we had her over for supper after meeting her at the airport. She is in fine spirits and I think she enjoyed her evening with us. We had Nancy Schaper over as well as Hope and Lowell Parker (he is Managing Editor of the Phoenix GAZETTE). The Parkers, by the way, are planning a flight to Latin America as guests of Panam. They will leave Los Angeles Aug. 14 for San Jose, Costa Rica and will then head north via Panam to San Salvador for a day or so and then on to Guatemala City by Aug. 19. With a week or ten days at their disposal they will surely visit Antigua and hopefully, Dr. Popenoe's 'House in Antigua'. They know of you and your present whereabouts and you may bump into them. Charming couple, very informal, not looking for entertainment but only want to sop up the tropics and get some Human Interest stories. (They would love Charlie, for instance).

I am sending Nancy Panam a copy of this note so that he will hear directly of my plea for Charlie...

Fond best wishes from us all

Dear Doctor Pop: This make any sense to you? Addressed to Tom McCann of UF Boston. Sigrid and I just back from visit to Colorado Springs where we met Mr. and Mrs. Mathieson... former jefe of Rosario. He spoke very warmly of you...and wondered whether he was older than you! Nancy just back from visiting folks in G. C. Showed me report from IMPARCIAL on the Wilson Popenoe symposium at Zamorano and Lancetilla. How did it go?

Our fondest

505 East Glean Dr.
Phoenix, Arizona

November 25th [1966]

whit

Dear Tom: [McCann]

You will recall my assiduous hand-holding with Louis Bromfield a decade ago, when I hope to pick his brains on organic farming as it might relate advantageously to our banana operations - particularly the control of Panama. I believed then, and I still believe that he was way out in front of the pack with his 'close to nature' philosophy and its partical application at Malabar Farm. Alas! he died before the agricultural phase of his distinguished life was really under way.

A lot of his thinking revolved around the compost heap...especially that made from the manure of corn-fed, hard-worked horses which have been bedded down on wheat straw.

This type of compost gets me into the field of mushroom culture. And from edible mushrooms to the contemplation of fungi in general is an easy step.

Now I am prepared to zero in from generalities on organic farming to the specifics of fungi insofar as the key to Panama and Sigatoka is concerned. The purpose of this 'out loud thinking' is to query you as to the attitude of the company's researchers on this subject. I have a strong feeling that somewhere, somehow one fungus may be directed to the destruction of another...and at the same time I am aware that whenever man starts horsing around with the ecological cycle, Mother Nature has a habit of moving in with something devastating. It is a ticklish research(or laboratory)problem, therefore, to try to isolate a beneficent fungus to ttask a virulent one, without the former itself becoming perhaps even more virulent in the long run.

Gal by name Lucy Kavalier has written a book called MUSHROOMS, MOLDS AND MIRACLES. Werth the reading. (Paperback: A Signet Book). In one section she comes up with this beauty:

"During World War II bananas were rotting in the fields of Honduras for want of ships to move them out. The Honduran economy concurrently was crippled for want of motor fuel. An American scientist then came forward with the suggestion that alcohol be made from these bananas and used as motor fuel. A stem of bananas can give more than a gallon of alcohol. The idea, although not put into practice then, stands as a classic example of the economic possibilities inherent in fermentation."

EDMUND WHITMAN
505 E. GLENN DRIVE
PHOENIX, ARIZ.
85020

September 10, 1971

Dear Doctor Pop:

Here I come on that BIRD story!

The way I scrawled it down in my note book in Guatemala City was as follows:

BIRDIE is my name,

Just plain BIRDIE.

But I am not a just plain BIRD.
Not by a long shot. I am a very special type
BIRD as you can plainly see,

Just look at my plumage: Blue, Pink, Steel
gray, White (and some secret stuff under
my wings).

And can I whistle and sing! You should
hear me.

Now I live in a magic sort of house, way
up in the green mountains of Guatemala, in
a place called Antigua. And this house
is a very special house...and my mission
here is a very special one...

What I want to do is write an adventure story around this
magic bird, during the course of which some of the facts
of the Popenoe House may be brought to light. Perhaps this
bird is a reincarnation and seeks some authentic audillo,
hacendado, gobernador or whatever. The story would
depend upon the photography and would be written around
the pictures.

What say we collaborate? I'll undertake the text and the
marketing and you do the pix. If we make a quetzal or two...fine -
but if not we will have had fun.

Regardless of your feeling on this, I'd greatly appreciate
it if you would let me hear from you as to what kind of bird
this is, where he came from and what book would you consider the
Bible on the Casa Popenoe (for my research). Does Adamic qualify?

All well here. We came north on banana boat CALAMARES into
Galveston and our car came north on a dry cargo ship out of
Barrios. We motored across Texas and New Mexico and hit Phoenix
just in time to get the two kids into school the 7th.



Dear Popenoes,

Whit joins me in wishing you both a very joyous holiday season - + we hope 1967 might bring you our way for a visit.

We have lots of room - + our home is in a grapefruit orchard. We even have a heated swimming pool in back, so we feel we're living in the lap of luxury after smoggy N.Y.!

Whit is hard at work on a book on the ^{Suec} (lover)

[Dec. 1966]

A very Merry

Christmas +

A Happy New Year

Saludos,

Sigrid, Whit + "Spurr"

Whitman

Canal for children. He finished
his book on the Superstition
Mts. + it's being bandied about
by publishers at present.

Our little "Spurr" is
blossoming + gets more
interesting by the day. He
has brought much joy into
our lives - + we feel fortunate
indeed for the privilege of
bringing him up. He's a handsome
lively + bright little boy.

Saw the Scotts recently
on a trip to Colorado we
made in November, + they
asked if we'd had news of
you. Their "Euplicacion" oldest son

Doug will be married
Dec. 23rd, as he leaves with the USAF
in March for Vietnam. I hear the
Weigands also live in Fort Collins -
but missed seeing them. Again -
Merry Merry Xmas. Love, Sigrid

FROM AN ORIGINAL OIL BY CHABELA

SCOTTSDALE, ARIZONA



THE GREETINGS

Mrs. Edmund S. Whitman
1621 West Las Palmaritas Drive, Phoenix, Arizona 85021

April 12, 1973

Dear Doctor Pop:

We keep hearing good things about la familia Popenoe, which is not surprising inasmuch as you are a fine group...and veddy much on the ball.

Hereabouts we are well and deeply engrossed in the care, beating up of, educating and loving our youngsters. What an experience this is for me at my age! Picasso may have had his Blue Period and all that jazz; mins is the Baseball Period.

Speaking of age, I was amused to note a bumper sticker this morning:

I AM NOT A DIRTY OLD MAN;
I'M JUST A SEXY SENIOR CITIZEN

Let me know how you are and how is Charlie, the Pijiji. Also, if and when you drop me a line can you tell me the going rate for early Velasquez paintings...circa 1959. People want to buy mine at \$400 to \$800 a canvas.

Fondly

Whit