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About the Institute

The Hunt Institute for Botanical Documentation, a research division of Carnegie Mellon University, specializes in the history of botany and all aspects of plant science and serves the international scientific community through research and documentation. To this end, the Institute acquires and maintains authoritative collections of books, plant images, manuscripts, portraits and data files, and provides publications and other modes of information service. The Institute meets the reference needs of botanists, biologists, historians, conservationists, librarians, bibliographers and the public at large, especially those concerned with any aspect of the North American flora.

Hunt Institute was dedicated in 1961 as the Rachel McMasters Miller Hunt Botanical Library, an international center for bibliographical research and service in the interests of botany and horticulture, as well as a center for the study of all aspects of the history of the plant sciences. By 1971 the Library's activities had so diversified that the name was changed to Hunt Institute for Botanical Documentation. Growth in collections and research projects led to the establishment of four programmatic departments: Archives, Art, Bibliography and the Library.

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ATT BEF CORREO AFRED ANT ATT VIA AIR MAIL BE AN PAR WE WE WE HOLYA seemed to be The He 2 two MESC ett tegh in 0

IN FLIGHT-EASTERN AIR LINES archie Caro has finished his 15 month assignment at the humining I Costa Rica and well be horne in Senother month. Harald Money plans to serve An first and return to Gamewills in the new future. 28 miles be good to have him home, but we shall miss his assistance project in lota Rica. He can take a longe measure of the credit for our successful operation them. From and the golo are, fine and all join me in Sending all good wishes to you and Helen. Remember that spore in the blowing is still available as wer, Mayne [keit2] PRINTED IN U.S.A.

CORREO AEREO

UNIVERSITY OF FLORIDA GAINESVILLE

OFFICE OF THE PRESIDENT

October 17, 1960

Dear Wilson:

I am enclosing a photograph which was taken at the time Hugh received his Pa.D. degree. It is regrettable that the ink does not show up too well, but such is the case with photographic paper. I am sorry that I have been so long getting this to you.

Every now and then I have a chance to visit with Hugh. He seems to be getting along in fine shape and maintains his wholesome enthusiasm in all that he does. I am sorry that this busy life of ours does not permit us to see him more often.

I sincerely hope that all goes well with you and Helen. Please pay us a visit whenever you can.

Sincerely yours,

Thayne

J. Wayne Reitz President

Dr. Wilson Popence House of Antigua Antigua, Guatamala

enc.

ESCUELA AGRICOLA PANAMERICANA

APARTADO 93

TEGUCIGALPA, HONDURAS CENTRO AMERICA

Antigua, Guatemala, 7 March 1961

President J. Wayne Reitz, University of Florida, Cainesville.

Dear Wayne:

Sorry to be so long in thanking you for the excellent photo of all those Gator doctors. I have it framed and hanging it over my desk.

If you have seen Hugh since his return from Guatemala a week or more ago, he has told you that I have decided I shall try to come up to Gainesville for a few days after attending the seesions of the Caribbean Region ASHS at Miami and the annual meeting of the Fairchild Tropical Garden. The older I get, the more I seem to enjoy those whits to Gainesville, and I now have the other guys at a disadvantage when Z asked to talk abput tropical fruits (and this applies even to Herb Wolfe) because I start out by saying "I am going to discuss the subject: Fifty Years with Tropical Fruits" and if anybody in this audience can do that, please let him raise his hand and I will sit down immediately".

Looking forward to seeing you, and with warmest regards to all the family ,

Cordially,

Wilson Popence

UNIVERSITY OF FLORIDA GAINESVILLE

OFFICE OF THE PRESIDENT

March 11, 1961

Dear Wilson:

I am delighted to have your letter of March 7 and to know that you plan to spend a few days in Gainesville. If you will let me know the exact dates, it may be possible for us to release the guest suite on campus for your use if you so desire.

I just returned Thursday morning from Zamorano. Everything seems to be going along in good shape there. They are anticipating commencement exercises next weekend. All are disappointed that you cannot be present but they fully realize your commitments to the Caribbean region ASHS meeting. They are so happy that Helen will be able to be there.

With warmest regards, I am

Sincerely yours,

hanne

J.Wayne Reitz President

Dr. Wilson Popence Antigua, Guatemala

UNIVERSITY OF FLORIDA GAINESVILLE

OFFICE OF THE PRESIDENT

March 30, 1961

Dear Wilson:

I was shocked and saddened last Saturday morning to receive a cable from Pelen of Zamorano conveying the news about Helen. Immediately I contacted Hugh and learned that you had received the message the night before and had returned to Guatemala.

Fran joins me in sending our deepest sympathy. We do understand the depth of your loss and share with you, along with the countless other friends of Helen, our feelings of how much we shall miss her. It was always a joy to be in her presence, to share in her warm hospitality, and to be simulated by her broad interests and zest for living.

Last night I learned that you do plan to come to Gainesville in the very near future. Be assured that we shall welcome you with open arms and if there is anything we can do for you while you are here, you have only to let us know.

Sincerely yours,

bayne

J. Wayne Reitz President

Dr. Wilson Popence Antigua, Guatemala

Antigua, Guatemala, 20 December 1957

President J. Wayne Reitz, University of Florida, Gainesville.

Dear Wayne:

I have just had a visit from H.A. von Wald, presently Manager of the United Fruit Company here in Guatemala, accompanied by his son Harlow. Mr. von Wald, an agricultural engineer from the University of Wisconsin, joined me in Honduras in 1927, worked with me off and on in the Research Department for many years, and when I was detailed to develop Escuela Agricola Panamericana I said I would tackle the job if they would give me von Wald to take charge of the constructionwwork, which they did. I think you will agree that he turned out a good job.

He came to see me about his son, who is anxious to re-enter the University of Florida. I know this young man well. In the first place, he is my godson, and in the second, he lived about four years with us at Zamorano where he attended our privary school. He later went to Cutler Military Academy where he graduated, some four or five years ago. He then entered your University, passed during the first semester but was dropped at the end of the second for unsatisfactory grades. I met him at Gainesville while he was there. The fact seems to be that he did not take life seriously enough. He volunteered for service in the United States Army, from which he is now receiving an honorable discharge. I am convinced that he has grown up. I am also convinced that he has the ability to do creditable academic work. He is now 22 years old and is an American citizen, though born in Colombia, South America.

I am not asking any favors - it would not be fair - but what I would like to know if his case can be considered on its merits as well as the grades which are in the University records. He is very anxious to return to the University rather than go to some other institution, and I think would be willing to repeat the entire first year if necessary though I would assume, were he re-admitted, he would be given credit for the first semester of the Freshman year.

With cordial regards,

Sincerely,

Wilson Popence Director Emeritus

Antigua, Guatemala, 17 June 1963

President J. Wayne Reitz, University of Florida, Gainesville.

Dear Wayne:

I believe you will be interested in the enclosed letter from Bert, which you do not need to return. It contains the first cheerful note from Doris which has come to my attention in some weeks, and is particularly welcome because, though she has turned against me because of the news release I suggested before leaving Tegunigalpa recently, it shows very plainly that she has not lost interest in the school.

I suggested the rehease solely to protect Doris from unpleasant small talk. Obviously and rightly, many people in Central America had heard that Chico had replaced Doris in the Presidency. Why, what had happened? Had their been a row of some sort? Unless the change was presented publicly in the light of a routine change, such as takes place in any organization, Doris might be hurt, and the school also.

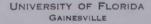
Since our understanding, from John Weeks, is that Doris and Ronnie have not officially presented new resignations, and since they were both placed on important Committees, I included this item in the release to show that they are still in the picture (or to make it appear so, at least). Doris now demands that this impression be corrected.

Our job now, it seems to me, is to convince her that she still holds an important place in the set-up, and that her father, if still alive, would certainly quote to her the words of Commodore Perry, "Dont give up the ship".

Warmest regards always.

Faithfully yours,

Wilson Popence



OFFICE OF THE PRESIDENT

June 28, 1963

Dear Wilson:

Thank you for your good letter of June 13 telling of your visit to Bert and the fine progress he is making at Zamorano. I am delighted to know that the new AID grant of \$300,000 came through. That, properly handled with respect to scholarship funds, will not only relieve us of financial worries for this year but for the next one or two.

It is most kind of you to again extend your invitation to Fran and me to spend some time with you at Antigua. This we are looking forward to doing and tentatively we plan to arrive in Guatemala City on Aviateca on July 27 at 11 a.m. Since I am going to have to spend some time in Colombia which I had not counted on, we will not be able to remain longer than August 1. But that will give us ample opportunity to enjoy the beauty of Antigua and much good conversation with you. I shall, of course, make this even more firm as the time approaches but I hope our arrival will not vary by more than two or three days.

It is unfortunate that Doris is still somewhat hurt over the manner in which the Board of Directors has acted in the last few months, but I am sure that she will regain her composure and come back into the fold.

With warm regards and all good wishes, I am

Sincerely yours,

Thame

J. Wayne Reitz President

Dr. Wilson Popenoe Antigua, Guatemala

Antigua, Guatemala, 7 July 1963

President J. Wayne Reitz University of Florida Gainesville.

Dear Wayne:

Just a note to say that I have received the welcome news contained in your letter of 28 June. I am delighted to learn that you are Fran expect to arrive in Guatemala City via AVIATECA on 27 July. I plan to meet you at the airport and place myself and car at your disposition, and I hope you will stay with me just as long as you can.

I have just received my copy of Chico's <u>excellent</u> report on his recent visit to Zamorano. I cannot resist expressing my great satisfaction over the active interest Chico is showing in the school. I spent a week with him in San Salvador last month and I know how busy he is with his own affairs. The time and thought he is giving to EAP shows that he is convinced it is worthy of a considerable sacrifice on his part.

Nixon Smiley and wife are with me now. Nixon is wwriting a book on Guatemala, which I am sure will be good. We are expecting Professor Zieglar of your College of Agriculture here just about a week before you will be coming, and Professor Watkins in early August. Ad maiorem gloriam universitatis Floridensis!

Ever yours,

Wilson Popence

Antigua, Suatemala, 13 June 1963

President J. Wayne Reitz, University of Florida, Gainesville.

Dear Wayne:

I have just come after five weeks at Zemorano, trying to give Bert a helping hand, and a week with Chico in San Salvador. My main purpose in writing this is to say that Bert came back from his last trip up North, saying that he thought you and Fran wight come down something during the summer, for a week at Zemorano; and I want to add that this of course means a week in Antique also. I really believe this would be the right place for you to take it easy; no telephone; mail wont even catch up with you; and the countryside is might pretty at this time of year. I do hope you will plan on stopping here.

Things are going extremely well at FAP, and the new AID grant of \$300,000 has relieved Bert of all financial worries. He and I agree that the main problem now is to strenghten the staff; we badly a need a man to teach agricultural engineering (Bert has a prospect) and a man for biology. I believe both will materialise before the summer is over.

Chico is taking a keen interest in school affairs and is going to be a tower of stragth to us. He knows his Latin America and he has the background. We both feel very sorry, of course, that Doris has not resigned herself to the present set-up in the Board of Trustees, but I am hopeful that she will become reconcibed in time and not wish to sever all contact with the school. Chico feels this just as keenly as I do.

With warmest regards to Fran and yourself,

Faithfully yours,

Wilson Popence

UNIVERSITY OF FLORIDA GAINESVILLE Monday Marsing OFFICE OF THE PRESIDENT Dear Urlson This is heing miritten far fram the "affice of the president" Hank good ness! That I've till begging airmal saper fram layne Cher wise with you in antique and aver some of the heautiful places of colorful Tratemala was an experience shall remember always. Just heing able to he with you far fine days - listening to you any Dearning Somuch has made me appreciate deeply that one are your friends! and there is so much of the Popenaes here alla maran The have stayed with Beat here in his house and has been delightful.) could see that plans were made for us here and think that he really manted 3 same company, and Markovard Glaria have treated ms so mell - aren't they swall and capable ? have enjayed arranging flacaere in the living haam - and fixed althuge boughed of cratons for calar, yesterday he invited the Jarmes Cl. of Mores graduates and reques in for a lettle patty The thought of the nice affair which you and Helen gauge farms abauteight gears ago, Laday and packed a suitcase with the rest of Qui Anatucalan perchases to the arought by something person, Breed was glad to send a suite a Trobicle he can Digitized by Hunt Institute for Botanical Documbaranion for the happy and exciting and Carnegie Melton Vorters Rithough PAC aur hegards to Hohn .

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to have argued 17 Securing the consist of short draw UNIVERSITY OF FLORIDA GAINESVILLE all you . cor OFFICE OF THE PRESIDENT cus dugle I am as hoppy that we could down and artiging and see alither and the Dear Wilson: and algoright out and want su after ow delightful and mensable visit with you, we glided into Lega and evere met by sert. Our first order of burning was to get a box of this gun skells and make the usual purchase of Valkwagen coudles that very of terroom Pocho and I went hunting I got five and this moving I killed the quil we ate four of your frogen whitewing and replenished with frech our now you are a net of four birds to The good and Pochs still has a half box of shell ! Thing are going well here at the School. I have gone over a number of matters with Best. He sis well on top of things. We are, of course, faced with a deficit, but when I get back die going to get in touch with Dutch Hover and either to a I will get a George Hardune and ack that huited pick in at heart 100,000 this year mating of the 50,000 nord committed. I have uported to Bud that you and Johnie wathing will be here about Digitized by Hunt Jastitute for & Main AD ocumentation of Looking forward to good Carnegie Mellon University, Pittsburgh, Latter taky Chico state the will

be here argues 17 during the visit of sof drawne. Fran and Schall wey treasure our wonderful visit with you. We enjoy every mint of one stay and we druply apprint all that you did for us. I am so hoppy that we could us. I am as hoppy that we could spend a doup at antigue and see althe and chickicantaman we now know why people are so fond of teraters But Guetenda is no substitute for d -Rand Popul. and come time tics Janesvilly. " alfinging the get a box ungod you shell and make the purchase of Volkwage could that 1.S. In case you would to break down the pockage we light with you an sud by more than one p is eveloning a tist of the items . ate freed over those you are a vit of your binds to the good and forthe still thes a half boy of abill. Thing are going welt this at the behad. I thave gone over a reamber of mothers with But. He are well on tops of things, les as, of course, faced deficite, but withen I get look din going & with a get in loved with shuld Honor and sitter to a will get a theory Hardom and and That histop fish in at head 100,000 this year unstand of the 3,000 nord Committed I have apported to Real that you and formine within will be here about Digitized by Hunt Institute for Botanical Documentation, 🚣 州 🔥 Carnegie Mellon University, Pittsburgh, PA

UNIVERSITY OF FLORIDA GAINESVILLE

OFFICE OF THE PRESIDENT

September 5, 1963

Dear Wilson:

Thank you for your good letter of August 29 which was delivered to me promptly by Bert Muller.

I have had a good visit with Bert and continue to be impressed with the fine job which he is doing. In regard to the AID contract difficulties, I have suggested that he go to Washington, locate the person directly responsible, delineate the problem clearly, and then if need be, go to New York and talk with George Harrar and Charlie Stillman and work out whatever needs to be done. In this connection, I talked with George yesterday, and he will be available for Bert to see him early next week.

I am also taking steps to ask George Gardner to up the contribution of United Fruit Company to \$100,000 for this year. George Harrar and I discussed this, and he is leaving it to me for the moment. Then George and I plan to be together on October 7, and if nothing happens, the two of us will again go to work on it.

It is indeed good to have your comments on Chico de Sola. The detail you give me confirms the impression I had of him, and these facts further confirm that our dear friend Doris is letting emotions override her better judgment. I am indeed unhappy about this situation, but it now appears that only time can heal the wounds. Only yesterday did I receive a letter from Doris written on August 19. As I told Bert when he mentioned the contents of the letter, a copy of which you received, it would indicate that there was some hope for Doris when she recognized that her emotions in retrospect overcame what she should have done in connection with our visit to Costa Rica.

In regard to the matter about which you wrote of writing in appreciation of Doris in the forthcoming publication of CEIBA, it is entirely possible that Doris may still want this to be done even though she indicated that it was now too late. I mention this to point out that this is still a matter between you and Doris, and your action should not be determined by the verbal reaction that I had when I talked with her by phone. In the meantime, I think you are handling the situation very properly, and I quite agree that it will be fine if Bert will write her from time to time and that you too can keep her informed prior to your departure on November 9.

I am delighted to know that the visit with Bob Armour was so highly satisfactory. It is Bert's and my hope that the Board will approve his appointment at its meeting in November. Fran and I greatly appreciate

September 5, 1963 Page 2

your having Bob bring all of our bagatelle. We were able to get an honest answer out of Bob to the effect that they were overweight on their baggage. We also found out that you took care of this excess charge, but we were unable to find out the amount of the charge. Bob's argument was that he was going to defer to a man who was slightly in excess of my age, and he let it go at that! We would so much appreciate it if you would let us know what this charge was.

I am happy to know that you and John Watkins are having such a good time reworking the orchid slate house and the collection therein as well as giving attention to numerous horticultural operations.

I saw Hugh the day before he left for Africa. He was in fine fettle and was delighted with reports he had gotten from us and other sources that you are enjoying such good health and as usual living life at its fullest!

Fran joins me in sending our warm and affectionate regards.

Sincerely,

Wayne Reitz President

Dr. Wilson Popenoe Antigua, Guatemala

Octation 13 ear Wilson long last Law reliting to thank you far rending all & our Cauly Instemation treasurer for Skmaure. Third to pry out of the The armour the cast of heinging them and he he fueld to tell ris. my dear, after all you have done for us, we surely did nad wand you an anyone else to have any expense. Haw con we ever Lekay you The were much excited over everything and have blown the linena and allour Callection to admiring priends And all the ladied

thrilled with the aprove, Do it euler any of ases) again me us arel hill Jugge athen ud Thelie we the ones Calorful from "Marine" shap are the as you said also your gift of the meader hawl is my greated treasure and we are using il for centerpiece on the Cang buble able allowy Latar Thawloupper for curine of distinguished vicitars, I shall hel themil came from the House after and was from the adanial peros Those it was - any main it subsely loade so, They strend a very get Rete Inerto Rican

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to have missed you on your last trip, yan are too careful nad us. The month centry a gas aleyone regret so much leat aning for ulkalts areal auburn Sug Duridency of There and Criends auf a fine Jamile Mayne Secturned fram hew Jork merk - and the meeting of thes Board for humarana ne alscuras anal to 1000 adtended and addresse le of Alarida alumini ting of City, Quer daughter now Stark cretary of the cl Mayore Les the se leaves new yark in Sept 500 will be married at and gening, have 26 here, he the young man, a dostaral candidate

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J. WAYNE REITZ APARTMENT BI211 1600 SOUTH JOYCE STREET ARLINGTON, VIRGINIA 22202

September 20, 1969

Dear Wilson:

I appreciate so very much your letter of September 11 which arrived today.

Upon receiving Chico's letter announcing his intention to resign as President of the Board, I called Galo Plaza. Galo's immediate reaction was that it would be a bad thing for Chico to do at this time. He had the feeling that it would neither be good for the School or for international relations in Central America. While Galo will have to be in Mexico on the 25th he was contacting George Gardner and Charlie Stillman to urge them to get Chico to reconsider.

A day or two later I called John Weeks and learned of your and Bob's visit with Chico in Guatanha and of the news that some of the Hondurans were taking the position that a Honduran could be president of the board just as well as one from El Salvador. Of course, we cannot let that find of competition develop. Then I called Galo again and informed him of this. He was still of the opinion that Chico should not resign.

My position was to honor Chico's request and let George Gardner assume the presidency since he is vice president. This would really require no action of the Board until the next annual meeting. Then we could take stock of things.

Just yesterday Charlie Stillman called me. He had been in conference with Jocko Roberts and George Gardner. Apparently Chico had called Jocko from San Francisco a night or two ago. Chico was adamant about his resignation. Jorge Mejia was with Chico in San Francisco. They wanted Jocko to become president. Personally I believe that was presumptuous, although I would be delighted to have Jocko in that position. But Jocko can't do it because of Rockefeller policy. The next suggestion was that Jorge be named president. That again was Chico's suggestion. Charlie, @ocko, and George then came upon the bright idea that there be created a chairman of the Board and a president. They would go for Horge being chairman and then they wanted to put me up for president. I can't do it, and besides I don't like the idea.

I like your idea of resting upon Bob Armour with George Gardner who is already V P serving until the next election.

Actually what we want Bob to do is what he should be doing anyway. I have been getting increasing concerned over the fact that Chico as president iscarrying on as the table +,+|e|would indicate, whereas he is only in fact chairman of a

Board. Bob is the executive officer. The president or chairman presides, signs some papers as are required, but otherwise operates at the policy level as do other members of the Board. I don't believe Chico visualizes his role as president quite in that fashion. The president should be helpful in every way, and certainly Chico has done that admirably well, but he does not direct the Director except to convey to him is need bes policy decisions of the Board and give counsel when reflected. You see, here is an old college president talking:

Unfortunately I cannot attend the Boston meeting. The notice caught me with commitments which I cannot change. I shall call George again Monday and see how things are jelling.

Charlie Stillman told me the other day that he was pleased to hear that with the current situation involving El Salvador and Honduras, and the general financial situation that he, Bob, felt we should delay the date until 1975 to start the fouryear program. I was pleased to hear this as was Charlie. Certainly we haven't seen the first light of day regarding the necessary finances for the four year program. Somehow I believe the Board could get down to busimess and work more effectively if we could concentrate in the next few years on seeing just how good we can continue to make the present high level program.

Your typing is far superiod to mine, but I hope you can make some sense out of the above.

Fran joins in warmest regards.

Sincerely,

Hayne

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Antigua, Guatemala, 25 "eptember 1969

Dr. J. Wayne Reitz 1600 South Joyce Street Arlingten, Virginia 22202.

Dear Wayne:

It was mighty pleasant to receive your letter of the 20th, not only because of your comments regarding the present situation of Escuela Aricola Panamericana, but even more because it was a long time since you and I had been able to cambiar impresiones, as we say in Spanish (a nice term, dont you think - "exchange impressions?").

Three days ago Bob Armour came through here on his way to Boston. He brought a letter from Galo Plaza which showed conclusively that Chico's resignation must not be accepted at present. I had appreciated the latter's decision to step out of the picture, for the welfare of the school. Chico was sincere in this. But I believe that Galo, who has to view things from the broad angle of Central American peace and progress, was right. It looks as though our little school has, for the moment, became a football in Central American politics.

The news that Bob brought hit me pret'y hard, but I was encouraged by Beb's optimism and the program which he brought with him, which will be presented at the meeting of our Board in Boston today. To my mind, the immediate problem is, Can the members of the Board be convinced that we should accept Bob's program? I wish you could be on hand at this meeting, for you are more familiar with educational matters than most members of the Board.

What you say about the duties of a Board of Directors and the head of a school (or University) is very important. As you point out, we have confused the duties of the Chairman of the Board (which we made

a mistake in calling "President"; with hose of the head of the school Digitized by Hunt Institute for Botanical Documentation, "Carnegie Mellon University, Pittsburgh, PA

who really is the "President", as you were at the Unibersity of Florida.

In my time there was no problem. San Zemurray, who was a man with very brea d vision and a great humanist, told Jeff Coolidge what kind of a school he thought we ought to have (and I think time showed that he was right), an' Jeff told "alter Turnbull and all three of them told me and I tried to carry out the program. They left me to run the scheel. Bob should be doing this today. I only consulted "the Board" when a matter of major policy was involved, which in fact neverpocurred in my time. I have to admit, of course, that times have changed and we just change with them, as the old Romans put it. But Zemurray's i'ea was that training in vocational agriculture was what was most needed in Latin America. We had to start from the ground up. Our best graduates would have plenty of opportunities to go on up to the professional level, through scholarships which we had no difficulty in obtaining. You always cooperated in this, and I am proud of the record of leadership in tropical America which has been made by our boys who went through the University of Florida.

Wayne, our program worked and it still works. We ztill need vocational education in Latin America. More and more scholarships are available for those who want to enter the professional field. The trouble is, Latin American governmentsiin general, and the Ford Foundation and others that all students will be <u>leaders</u> if they have high enough acddemic degrees. I dont believe an academic degree, <u>her se</u>, will make a leader; many of our 1100 graduates have become leaders in Latin America. But even if I am wrong, E cuela Agrícola Ponemericana because of its small size and its isolation, can not attract and hold big men in the teaching profession - as yourself have pointed out on numerous occasiona. And to make great men, you must have great teachers. At least it helps a lot!

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2

Most members of our Board have argued for the past five or six years that we shouldnt worry about getting great teachers, nor about financing the fourth year. Shico seems to have worked on this basis. But up to now, in spite of sincere effort, we havent get much money, in fact we are running more and more into the red, every year, as regards operating costs of the <u>present three year program</u>. This year Bob says we are going to have a deficit of about One Hundred Thousand Dellars. If we go on at this rate (and in all preabbility it will get worse if we do not frim our sails), we are going to eat up our endowment fund.

I am encouraged by your statement that Charley Stillman seems to be feeling that we had best delay setting up the fourth year until the political situation is more favorable and we have some hard money in sight. /I have other members of the Beard will begin to think along these lines. Gale Plaza dees not seem to feel sure that our relationship with the University of Henduras will develop satisfactorily. Fortunately, it probably will not affect us seriously unless we actually put the four year program on foot. Erge, let's say we can't see any hope of being tale to take this step in the "forseeable future", as they like to Say these days. Bob's program is to do just this, and to increase our efforts to estain funds which will enable us to operate the school on the present three year basis without eating into our endowment fund (and better still to build up the latter); and at the same time, de what you have suggested, continue to improve our academic curriculum (which is handicapped by insufficient well-trained faculty), and to avoid increasing our fuition to the point where it will drive away many of our best candidates.

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3.

Bob is proposing that we increase tuition from the present \$120 to \$300 per year. The Board has been discussing higher figures. And as you know, the Beard is in faver of a lean fund, which is to be handled by local banks. Dr Sequeira took ip this matter with several banks and reported that banks will handle these leans, but the interest rate will be something like \$12 or \$14 per annum on every \$100 loaned. The bevs will be given four or five years to repay the loans. It is not likely that many will pay before the time limit expires. The school has leaned money in past years without charging any interest at all, and the result has been unsatisfactory in most instances. I cont mind if we dont get our money back, but I do fislike to incur the hard feeling which may come from collecting loans at 12 or 14%. I want the grafuates to look back on their Alma Mater with gratitude and appreciation for the education they received. The \$2500 a year the school has contributed will be forgotten when they feel they have been exploited unfairly in connection with the lean.

I hope you will/receive copies of Bab's memos which he took to Besten. Perhaps you wont, for they are addressed to the Ad Hee Committee on Development. There will be a meeting of the Beard at Zamerane about December first. You <u>must</u> gome. Perhaps Chico will listen to your arguments. He has not listened to mine, nor even to Gale Plaza's. The Beard as a whole just goes along with Chico because, I believe, they are carried away by the idea of putting the school on the University level. They must accept the fact that we can not attempt this for a long time yet.

Warmest regards to Fran and yourself. We will meet at Zamerane. Faithfully yours,

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4.

[March 1970]

Dear Wayne:

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I ahould no even

News has come to me, unifficially of course, that you are willing to accept the position of Chairman of the Board of Escuela Agricola Panamericana if offered to you at the meeting to be held in Boston 6 April. I am delighted. No one else on the Board is so well qualified by experience in the field of agricultural education. More another matterio

Twenty years ago Jeff Coolidge told me that a man begins to Summit 5 run down hill at 65. I was 78 this month, so by the same token I have been running down hill for a long time. I would like to retire as an active member of the Board. I can be of just as much assistance to the school (to which I do not need to tell that I an devoted with my whole heart and soul) in my capacity of Director Emeritus, and going over to Zamorano frequently, as I shall certainly continue to do, as I could f I remained on the Board But I would like to see someone take my place on the Board who knows the school well, and who is more up-to-date than max I, when it comes to the modern concept of agricultural education.

It seems to me this is my son Hugh. You can understand that I would not suggest come forward with such a suggestion at a meeting of the Board, and I only suxix make the suggestion to you because I have known you so long and so well, for so many years

One might almost say that Hugh grew up at Zamorano. He has followed its progress closely. And he is in touch with the Foundations in the United States, and with agricultural schools inxkgtinxinssism and other institutions in Latin America, withxwhickxEffx from which have EAP must getxixs support, financial and otherwise. And perhaps most important of all, he is at the Unoversity of Florira, which Digitized by Haffer by Buratime (but more capecially since you became President) Carnegie Mellon University, Pittsburgh, PA has carried so many of our graduates SAXESX into the field of higher professional education, with the excellent results known to everyone.

- 1- FP

Will you give this matter some thought, and drop me a line, telling me how you feel about it? I am sincere in saying that the years are beginning to weigh upon my shoulders and I feel that the time has come for me to step into the background. But as long as I am physically able, I shall continue to visit the school frequently and to help Bob Armour in any way I can, for he is doing a fine job. As the school goes upon a higher academic level he not willingly cut down the emphasis on practical training (which everyone admits has made EAP so valuable to all tropical America); and he will cooperate with governments and institutions in every way.

I am sending a copy of this letter to Galo Plaza, because I have worked so closely with him and because he believes so firmly shatx in the motto Ciro Molina Garcés of Colombia gave us many years ago "Aquel que no supo hacer, junca sabra mandar" ("He who fight" know to do the job, will never know how to boss the job.")

With old-time regards,

Faithfully yours

J. WAYNE REITZ APARTMENT BI211 1800 SOUTH JOYCE STREET ARLINGTON, VIRGINIA 22202

March 76, 1970

Dear Wilson after much discussion with George Hardner, I told him that I would conside occepting the Chairmanship of the Bond of East I depinitely wanted George or Jocks to take ,' but each seems to have a good reason for not doing so . We shall woit and see, but there is some creduce to the "empirial news" you received. I dislike the thought of your setting from the Board, although Fin willing & respect your withes. you need not feel the least heritant in mentioning Hugh. Kitty and I have already dricenced the mother. That was byou I received your letter. Augh would be an admirable Choice and his presence would mointain a fucious thread of Continuity. We may or may not take it up at this Board meeting, but it shall be done then or within the year.

I haveit talked will Golo Plaza recently, but I checked with this office and find that he is planning to be precent on the 6th & hope and assume that you will be their. Fran foins in sending our love. Sincerely, Hoyne J.S. Why hasih Prisident hifon appointed an ambauder

to Rosta Rica .



DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE OFFICE OF EDUCATION WASHINGTON. D.C. 20202

BUREAU OF HIGHER EDUCATION

September 29, 1970

Dr. Hugh Popence Center for Tropical Studies College of Agriculture University of Florida Gainesville, Florida 32601

Dear Hugh:

At this late date I want to thank you for accompanying me to Zamorano. We had a busy time of it but I believe we accomplished something, particularly with respect to clarifying some budget matters so that the Board can more clearly determine its future course of action.

The Executive Committee will meet in New York on the afternoon of October 8.

I am enclosing a copy of the summary of our visit which I sent to the Members of the Board. Also, there is enclosed some statistical information although I believe you have a copy of it. I send both items with the thought that you might have some observations prior to the Executive Committee meeting. Obviously, there is one over-riding question which continues to haunt me, namely are we in a position to embark upon a four-year degree program? If, on the basis of your observations, you have a strong feeling one way or the other on this matter, I would appreciate hearing from you.

Sincerely,

Trayue

J. Wayne Reitz, Director Division of University Programs

Enclosures

ESCUELA AGRICOLA PAN AMERICANA

To:

Members of the Board of Trustees - EAP

Subject: Report on my visit to EAP - September 4 -9. 1970

With Dr. Hugh Popence, Director, Center for Tropical Agriculture, University of Florida, accompanying me, we spent five days at the School reviewing present operations and more particularly issues and problems which confront us in moving into the 4-year program.

We were joined during the last two days of our visit by Dr. Catherine Coolidge and Mr. Carl Dobrin.

This report will be short and perhaps disjointed, but I trust it will convey to each of you some of our general impressions and more particularly the inviting opportunity yet immense responsibility of each Board member in the months and years immediately shead.

We find the School operating in a neat and orderly fashion. The students represent a splendid group of young men who take great pride in being a part of a rigorous and demanding schedule. Certainly the orderliness with which they carry out their daily schedules is like a breath of fresh air after witnessing and reading about the disorders on campuses in the States and throughout the world.

The faculty is carrying out its functions with dedication in sustaining the practical and theoretical aspects of the program.

All in our party agree that the physical plant and grounds are in the best condition in the history of the School. Crops are progressing well and the care and handling of livestock, with constant improvement of quality, is in good shape.

We had extensive discussions with Director Armour concerning inaugurating the 4-year program. It is now definite that it will be impossible to inaugurate the program on January 1, 1971. There are two reasons for this. First and most important is that the class entering in 1971 is to be admitted in October with a tuition rate of \$300, and, secondly, the necessary funding is not in sight.

At the Board meeting in December we must at that time determine with definitives whether we shall embark upon the 4-year program in 1972. This will depend on the results of our fund raising campaign as of that date.

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Page 2

We had a thorough discussion of the curriculum for the 4-year program. This appears to be in logical and good order although there may be some constraints imposed by the University of Honduras which may not be as forward looking as the objectives of the School for producing well trained and well rounded agriculturalists would dictate. I believe that any needed adjustments can be resolved prior to students actually entering the fourth year of the 4-year program.

There still remains apprehension over some of the provisions in our agreement with the University of Honduras, the principle ones being the certification of our faculty members and the approval of curriculum and research changes as well as the examination of students for the Ing. Agronomo degree. We believe that the certification of faculty can be resolved by Director Armour seeking agreement of minimum qualifications for faculty members and if these are adhered to approval could be automatic in the case of newly hired faculty. Of course, we shall have to proceed on good faith with the realization that it is only through this agreement that we can legally award the degree and have assurances of its acceptance throughout the area we serve. Director Armour will bring additional information on these matters at the Board meeting in December.

I come now to the problem of finances. On August 7 Director Armour sent a memo to members of the Executive, Investment and Finance, and Development Program Committees called attention to the fact that as of that date we were \$186,000 short in fund raising for gifts during the 1970 year of which \$166,000 is required from U.S. sources. At the same time I find that expenditures at the School for 1970 may be \$17,000 in excess of the budget authorized by the Board. When one considers that from 1965 through 1969 we had an accumulated deficit of \$181,530 it becomes apparent that as Board members we have not fostered and nourished this School in keeping with our responsibilities. It is further evident that in our fund raising campaign our largest need is to finance the present 3-year agronomo program since the deficit for the first three years of study is far in excess of the requirements for adding the fourth year. Thus our fund raising efforts must be in total support and not just that of adding a fourth year.

In connection with the development program ably headed by George Gardner I appreciate those members of the Board who have responded to him with their gifts and pledges. As he continues his efforts we must all respond because no fund raising campaign can succeed until all members of the Board and those who solicit have made a serious commitment from their resources. Then George will need our continuing support in soliciting key gifts. We need to stand ready to meet the requests for such help when he places them before us. This is a new activity for most Board members. It is one which will demand much of us, but it will be one of the most rewarding in which we have ever engaged, for the future of an outstanding and unique institution rests in our hands.

Finally, I urge that you make plans now to attend the Board meeting to be held at Zamarano on December 6. It is hoped that you can arrive in ample time for graduation exercises on Saturday morning December 5. Those who can arrive on the morning of December 4 or remain beyond December 6 will find rewarding opportunities to gain lasting and enthusiastic impressions of the School.

J. Hoynelity

ESCUELA AGRICOLA PANAMERICANA

ESTIMATED EXPENDITURES FOR 4-YEAR PROGRAM STARTING IN 1971 INCLUDING BETTERMENTS (\$20,000) WITH INCOME COMPARISONS AND RESULTING DEFIGITS

	Expenditures	4-Year Average Income 1966-69	Deficit	5-Year Average Endowment Income 1965-69	Deficit
19 19 19 19 19 19 19	71 845,000 72 930,000 73 1,010,000 74 1,050,000	\$ 651,500 651,500 651,500 651,500 651,500 651,500	\$ 143,500 193,500 278,500 358,500 398,500 438,500 \$1,811,000	\$ 313,200 313,200 313,200 313,200 313,200 313,200 313,200	\$ 481,800 531,800 616,800 696,800 736,800 776,800 \$ 3,840,800
	Deficit 1965-69	FOR 3-YEAR	181,530 \$1,992,530 PROGRAM		<u>181,530</u> \$4,022,330
19 19 19 19	70 \$ 795,000 71 824,000 72 854,000 73 884,000 74 914,000 75 940,000	\$ 651,500 651,500 651,500 651,500 651,500 651,500	\$ 143,500 172,500 202,500 232,500 262,500 288,500	\$ 313,200 313,200 313,200 313,200 313,200 313,200 313,200	\$ 481,800 510,800 540,800 570,800 600,800 626,800
То	otal \$5,211,000 Deficit 1965-69		\$1,302,000 <u>181,530</u> \$1,483,530		\$3,331,800 <u>181,530</u> \$3,513,330

JWR/aml

ESCUELA AGRICOLA PANAMERICANA

(Revised)

9-5-70

BUDGETS ESTIMATES 1969-74

		Income & Expense		(:			
	1969	1970	1971	1972 '	1973	1974	%
Current Income							
U.S. Grants AID	130,000	125,000	100,000	75,000	50,000	25,000	3
Other Gifts	125,498	244,000	335,000	380,000	420,000	461,000	50
Endowment Income	318,080	315,000	320,000	325,000	330,000	335,000	3.6
Matriculation fees	19,300	19,000	45,000	45,000	50,000	54,000	6
Sale of School Products	51,600	. 50,000	50,000	50,000	· 50,000	50,000	5
Total Income	644,478	753,000	850,000	875,000	900,000	925,000	100
Current Expenditures							
Instruction & Administration	373,449	381,500	395,500	410,500	425,500	440,500	50
Students' Expenses	112,446	115,000	120,000	125,000	130,000	135,000	15
General Operating Expenses	162,256	165,000	175,000	185,000	195,000	205,000	23
Development Program	39,536	100,000	100,000	100,000	100,000	100,000	11
Investment Management Services	9,975	10,000	10,000	10,000	10,000	10,000	1
Auditors' fees	2,270	2,000	2,000	2,000	2,000	2,000	
Annual Report	340	500	500 -	500	500	500	
Miscellaneous, Net	925	1,000	1,000	1,000	1,000	1,000	
Total Expenditures	701,197	775,000	804,000	834,000	864,000	894,000	100
BETTERMENTS	16,700	20,000	. 20,000	20,000	20,000	20,000	
TOTALS	717,897	795,000	824,000	854,000	884,000	914,000	
Net Deficit (-) or surplus	-73,419	-42,000	26,000	21,000	16,000	11,000	
Average number of students	185	190	195	195	195	~ 195	
Average Costs per student	3,790	4,079	4,123	4;277	4,431	4,585	
Index of current income 1969 =	100	117	132	136	140	144	
Index of current expense 1969 =	100	111	115	119	123	127	
Index of cost per student 1969 =	100	108	109	113	117	121	

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ESCUEIA AGRICOLA PANAMERICANA

(Revised) 9-5-70

BUDGETS ESTIMATES 1969-74

Income & Expense

(4th Year)

	1969	1970	1971	1972	1973	1974	%
Current Income					. ?		•
U.S. Grants AID	130,000	125,000	100,000	75,000	50,000	25,000	2
Other Gifts	125,498	244,000	410,000	440,000	535,000	585,000	. 54
Endowment Income	318,080	315,000	320,000	325,000	330,000	335,000	31
Matriculation fees	19,300	19,000	45,000	59,000	. 68,000	80,000	8
Sale of School Products	51,600	50,000	50,000	50,000	50,000	50,000	5
Total Income	644,478	753,000	925,000	949,000	1,033,000	1,075,000	100
Current Expenditures							
Instruction & Administration	373,449	381,500	415,500	484,500	548,500	567,500	55
Students' Expenses	112,446	115,000	121,000	127,000	133,000	139,000	14
General Operating Expenses	162,256	165,000	175,000	185,000	195,000	210,000	20
Development Program	39,536	100,000	100,000	100,000	100,000	100,000	10
Investment Management Services	9,975	10,000	10,000	10,000	10,000	10,000	1
Auditors' fees	2,270	2,000	2,000 -	2,000	2,000	2,000	
Annual Report	340	500 .	500	500	500	500	
Miscellaneous, Net	925	1,000	1,000	1,000	1,000	1,000	
Total Expenditures	701,197	775,000	825,000	910,000	990,000	1,030,000	100
BETTERMENTS	16,700	20,000	20,000	20,000	20,000	20,000	
TOTALS	717,897	795,000	845,000	930,000	1,010,000	1,050,000	
Net Deficit (-) or Surplus	-73,419	-42,000	80,000	19,000	23,000	25,000	-
Average number of students	185	190	195	195	195	195	
Average Costs per student	3,790	4,079	4,231	4,667	5,077	5,282	
Index of current income 1969 =		117	144	147	160	167	
Index of current expense 1969 =	100	111	118	130	141	147	
Index of cost per student 1969 =	100	108	112	123	134	139	

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ESCUELA AGRICOLA PANAMERICANA

BUDGET ESTIMATES 1969-74

(Revised) 9-4-70

INCOME (\$1,000)

	1969	1970	. 1971	1972	1973	197
Endowment Income Excluding Retirement fund income	318.1	315.0	320.0	325.0	330.0	335
Sale of school products	51.6	50.0	50.0	50.0	50.0	50
Tuition	19.3	19.0	45.0	59.0	68.0	80
Fund Raising (U.S.) Foundations (UFCo., R.F. Ford) Corporations Individuals	$ \frac{52.5}{12.9} \\ 10.0 $	$ \underbrace{\frac{175.0}{50.0}}_{25.0} $	<u>300.0</u> <u>150.0</u> <u>100.0</u> <u>50.0</u>	<u>325.0</u> <u>175.0</u> <u>100.0</u> <u>50.0</u>	<u>425.0</u> <u>275.0</u> <u>100.0</u> <u>50.0</u>	<u>475</u> <u>325.0</u> <u>100.0</u> <u>50.0</u>
Fund Raising (L.A.) Foundations Corporations Individuals F.C.E., Inc., D.R. USAID Missions, L.A.	<u>_50.1</u> <u>21.6</u> <u>-</u> <u>28.5</u> <u>-</u>	<u>69.0</u> 	$ \frac{110.0}{35.0} \frac{-}{45.0} 30.0 $	<u>115.0</u> 35.0 45.0 35.0	$ \frac{110.0}{40.0} \frac{-}{30.0} \frac{-}{40.0} $	<u>45.0</u> <u>-</u> <u>15.0</u> <u>50.0</u>
Government Grants (AID) Excluding Betterment	130.0	125.0	100.0	75.0	50.0	25
TOTALS:	644.5	753.0	925.0	949.0	1,033.0	1,075

ESCUELA AGRICOLA PANAMERICANA

BUDGET ESTIMÀTES 1969-74

EXPENDITURES (\$1,000)

(Revised) Sept. 4, 1970

	1969	1970	1971	1972	1973	1974
Instruction & Administration	356.8	364.0	396.0	463.0	525.0	542.0
Student Affairs (Room & board, Clothing & Misc.)	97.5	100.0	105.0	110.0	115.0	120.0
Health Program- Student Medical expense	14.9	15.0	16. 0	17.0	18.0	19.0
Maintenance of Building & Grounds	162.3	165.0	175.0	185.0	195.0	210.0
Fund Raising and Public Relations	39.5	100.0	100.0	100.0	100.0	100.0
Retirement Contributions, including Social Security	11.6	12.0	13.0	14.0	15.0	16.0
Miscellaneous	8.6	9.0	10.0	11.0	12.0	13.0
Investment Management Services	10.0	10.0	10.0	10.0	10.0	10.0
Betterments	16.7	20.0	20.0	20.0	20.0	20.0
Totals	717.9	795.0	845.0	930.0	1,010.0	1,050.0

(Revised) 9-5-70

PROPOSED OPERATION AND MAINTEMANCE BUDGET FOR 4-YEAR INGENIERO AGRONOMO COURSE

AT EAP. - BASED ON REVISED CURRICULUM AND 1969 EXPENDITURES

	1969	1970	1971	1972	1973	1974	1975
INCOME						1	
Endowment Income	318.1	315.0	320.0	325.0	330.0	335.0	340.0
Grants: USA Foundations	52.5	100.0	150.0	175.0	275.0	325.0	380.0
Grants: USAID (Washington)	130.0	125.0	100.0	75.0	50.0	25.0	-
Gifts: USA Unrestricted	22.9	75.0	150.0	150.0	150.0	150.0	150.0
Gifts: Latin America Unrestricted	21.6	28.5	35.0	35.0	40.0	45.0	50.0
Matriculation & Tultion	19.3	19.0	45.0	59.0	63.0	80.0	80.0
Sale of School Products	51.6	50.0	50.0	50.0	50.0	50.0	50.0
USAID Scholarships (L.A. Missions)	-		30.0	35.0	40.0	50.0	50.0
Scholarships L.A. (AGEAP) (F.C.E., Inc.)	28.5	40.5	45.0	-45.0	30.0	15.0	-
Total Income:	644.5	753.0	925.0	949.0	1,033.0	1,075.0	1,100.0
EXPENDITURES: (Development Program)	39.5	100.0	100.0	100,.0	100.0	100.0	100.0
Instruction & Administration -	386.0	394.0	428.0	497.0	561.0	580.0	600.0
Student Affairs	112.4	115.0	121.0	127.0	133.0	139.0	144.0
Buildings, Grounds & Farm	162.3	165.0	175.0	185.0	. 195.0	210.0	225.0
Sub-Totals	700.2	774.0	824.0	909.0	989.0	1,029.0	1,069.0
Other Expenditures (Non-Recurring)	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Total Expenditures	701.2	775.0	825.0	910.0	990.0	1,030.0	1,070.0
BETTERMENTS	16.7	20.0	20.0	20.0	20.0	20.0	20.0
Total Operating Expenditures	717.9	795.0	845.0	930.0	1,010.0	1,050.0	1,090.0
tized by MuntumerformBotanic	al72 Oct	Imentation	, RO. N	19.0	23.0	25.0	10.0

J.

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