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The Hunt Institute for Botanical Documentation, a research division of Carnegie Mellon University, specializes in the history of botany and all aspects of plant science and serves the international scientific community through research and documentation. To this end, the Institute acquires and maintains authoritative collections of books, plant images, manuscripts, portraits and data files, and provides publications and other modes of information service. The Institute meets the reference needs of botanists, biologists, historians, conservationists, librarians, bibliographers and the public at large, especially those concerned with any aspect of the North American flora.

Hunt Institute was dedicated in 1961 as the Rachel McMasters Miller Hunt Botanical Library, an international center for bibliographical research and service in the interests of botany and horticulture, as well as a center for the study of all aspects of the history of the plant sciences. By 1971 the Library's activities had so diversified that the name was changed to Hunt Institute for Botanical Documentation. Growth in collections and research projects led to the establishment of four programmatic departments: Archives, Art, Bibliography and the Library.

ONE OF AMERICA'S LEADING FRUIT TREE AND BERRY PLANT NURSERIES SELLING DIRECT TO THE PLANTER

Bountiful Ridge
Patented Introductions

DAWNE
Plant Patent No. 1053
Earliest Yellow
Freestone Peach

KING LUSCIOUS
Plant Patent No. 1994
New - Extra Fancy
Frost Proof

ERLY-RED-FRE
Plant Patent No. 320
The nation's greatest early
commercial peach.

Win With
REDWIN
Plant Patent No. 1681
THE NATION'S
Earliest Peach.



PRINCESS ANNE, MARYLAND

We offer one of the most complete listings of new and improved fruits available in
Apple, Peach, Pear, Cherry, Plum and Nut Trees — Strawberry, Raspberry
Blueberry, Boysenberry, Blackberry and Asparagus Plants — Grape Vines
Evergreens, Flowering Shrubs and Shade Trees.

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**RICHARD
DELICIOUS**

EARLY RED STAYMAN
(Helping's Strain)
One of The Best
All Red Stayman Types

THE DEVOE PEAR
Plant Patent No. 728
A new blight and disease
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New
SKYLINE SUPREME
Early
Coloring
Delicious

Members American Association of Nurserymen. All quotations, prices, contracts and grading, both for purchase or sale, are based on horticultural standards adopted and revised by this Association. All quotations are for immediate acceptance subject to stock being sold and without liability to us should injury befall the stock from frost, flood, hail, fire or other causes beyond our control.

July 26, 1962

Mr. Wilson Papenoe
Antiqua, Guatemala
Central America

Dear Mr. Papenoe:

This is to acknowledge receipt of your letter under date of July 16, for which we thank you. Please be advised that we are sending along to you, under separate cover a copy of our latest catalog, in which you will find our complete listings on most all types of fruit trees, nut trees, berry plants and ornamentals. We are also sending a catalog to the address of which you were so kind to send to us in the correspondence.

We wish to advise further that we have been exporting into South American and Central America for some years now with a great deal of success, if after looking over our catalog there are items listed therein which are of interest to you and which you would like to plant in your area, please advise us as to which variety you are interested in, the size of tree and the quantity, that you may get our quotations on the prices and approximate shipping costs.

We can, we assure you, obtain all the necessary papers and inspections, both State and Federal that are necessary to send stock into Guatemala. We do have many varieties of fruit which are very popular here in the United States as far as the commercial value is concerned. For example such varieties of peach as Dawne, Redwin, Erly-Red-Fre, Redhaven, Redskin, Halehaven, Washington, Colora, Blake and the many types of Elberta to name just a few.

We do hope that we can have the pleasure of serving you and will be looking forward to hearing from you favorably, we are

Very truly yours,
BOUNTIFUL RIDGE NUSERIES
BY:

Robert G. Kemp
ROBERT G. KEMP

pl

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December 27, 1963

Mr. Wilson Popenoe
c/o Sr. Jorge M. Benitez
Instituto Nacional Agropecuario
La Aurora, Guatemala City, Guatemala, Central America

Dear Mr. Popenoe:

This is to advise you that we have received a remittance from the H. De Sola E Hijos, Sucesores under their registered mail and dated December 20th, 1963. We are in turn sending to you and you will find enclosed our check to the amount of \$87.04 which is due you. The \$85.56 was the amount of the order which we forwarded to H. De Sola E Hijos, Sucesores of El Salvadore and added to this as per our correspondence of December 2nd is \$1.48 which is the refund due on the total amount of the order as originally set up in our files and, of course, this is due you as well.

We do hope that the shipment of nursery stock that we forwarded to you arrived in good time and in good condition. If we can have the privilege and pleasure of serving you on any of your additional needs from time to time please do not hesitate to get in touch with us.

It may be of interest for you to know that I had the opportunity to be in Glen Saint Mary, Florida during the week of December 8th and had the opportunity to talk with Mr. Taber of the Glen Saint Mary Nurseries and told him of our corresponding association with you and he stated that he knew you very well and that he regarded you very highly. This is hoping too, that you and yours have enjoyed a very merry and happy Christmas season and we want to wish you at this time a very happy New Year. With kindest regards, we are

Very truly yours,
BOUNTIFUL RIDGE NURSERIES
BY:

Robert G. Kemp

p1
enc. Check \$87.04

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**New
SKYLINE SUPREME**

Early
Coloring
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January 2, 1964

Mr. Wilson Popenoe
Antigua, Guatemala
Central America

Dear Mr. Popenoe:

This is to acknowledge receipt of your letter under date of December 20th for which we thank you and first relative to the check or money due you to the amount of \$87.04, I wish to advise that just prior to receiving your correspondence we forwarded to you in care of Sr. Jorge Benitez of La Aurora, Guatemala City, Guatemala, Central America as of December 27th our check to the amount of \$87.04 and trust that you have received it by this time.

Of course, had we known that you would have wanted us to deposit it for you in the American Security and Trust Company in Washington, D. C. we would have been glad to do so.

We are very much pleased to note that the shipment which was forwarded to you via air cargo on December 2nd arrived in good time and in good condition and we will be looking forward to your continuous reports on the trial plantings throughout Guatemala and El Salvadore and if in the future we can have the opportunity and privilege of supplying to you any additional needs for your experimental purposes we would be only too glad to have the opportunity to serve you.

We want to thank you also for the names of which you forwarded to us and we wish to advise that we are at this time sending to these people copies of our latest catalog.

Thanking you and with kindest regards, we are

Very truly yours,
BOUNTIFUL RIDGE NURSERIES
BY:

ROBERT G. KEMP

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resistant commercial pear

**New
SKYLINE SUPREME**

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Coloring
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March 6, 1964

Mr. Wilson Popeno
Antigua, Guatemala
Central America

Dear Mr. Popeno:

We thank you very much indeed for your letter under date of February 7th and we are pleased that you have received our letters under date of December 27th and January 7th and along with the check for the amount due you as a refund on the recent shipment.

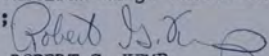
We wish to thank you too, for your very interesting and kind comments relative to the stock which we have forwarded to you in the past and we are always interested in receiving any reports that you might have relative to the stock being adapted to the areas in which you are testing them at this time. If we can be of any assistance to you in the future in supplying any additional needs for your experimental work whether it be in Guatemala or in any country which you happen to secure a great deal of interest for varieties which we are growing we would be only too happy to help you in this line of work.

It is my hope that some day that in your visits back to the United States that you might have the opportunity to come to our part of the country and visit with us here at the nursery. We will be awaiting to read and hear of your reports to the American Pomological Society at a later date.

With kindest personal regards, we are

Very truly yours,

Bountiful Ridge Nurseries

by: 
ROBERT G. KEMP

pl



*"A Progressive Nursery Always Striving to Have
the Best Fruit Trees, Berry Plants and
Ornamentals for its Customers"*

PRINCESS ANNE, MARYLAND 21853
PHONE 1104

Fruit Trees
PEACH
World's Largest Variety List
APPLE - PEAR
PLUM - CHERRY
APRICOT - NECTARINE
DWARF FRUIT TREES
NUT TREES
Berry Plants
STRAWBERRIES
BLUEBERRIES
RASPBERRIES
Ornamental Trees & Shrubs

May 29, 1964

Mr. Wilson Popenoe
Antigua, Guatemala
Central America

Dear Mr. Popenoe:

This is to acknowledge receipt of your letter under date of May 17th for which we thank you and relative to supplying to you seedlings of both pear type and of the semi-dwarfing Malling-Mertons and East Malling seedlings we first wish to advise you that we have been trying to obtain for you the Malling-Merton seedlings in either 109 or 111, however, this is practically an impossibility as every source of supply that we have gone to have given to us about the same answer to our question that there is a complete sell out at the present time on Malling-Merton seedlings for another season.

We have been able to find and can supply to you then the East Malling #2 seedlings in quantities of ten thousand and these would be in either of one of two grades. We can supply them in the one year 5-7 M.M. at \$180.00 per thousand, or the 2yr. transplants at \$200.00 per thousand.

Now this same source of supply has advised that he would also be able to supply E. M. #7 seedlings and these would be in the 1yr. 5-7 M.M. at \$190.00 per thousand or in the 2yr. old transplants at \$210.00 per thousand.

Now relative to the pear seedlings we can supply the Bartlett pear seedling and this is the only type that we would be able to supply for another planting season at the present time and that would be at \$80.00 per thousand. These prices which we have given to you here are all f.o.b. the nursery Princess Anne, Maryland.

I would then estimate that the air cargo charges on a shipment of this size would be approximately \$150.00 to \$175.00. Of course, this is only an estimate and would be according to the size seedlings that you would purchase and would also be subject to any increase in air cargo rates between now and the time which we would make shipment. I would imagine that we would not be able to obtain these seedlings and have them ready for you for shipment before the spring season of 1965 when we could make shipment to you around the 1st to the 10th of April.

We have bought seedlings from this source a number of times and with very good results and in fact they supply us a good many of the dwarfing and

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Mr. Wilson Popenoe

-2-

May 29, 1964

semi-dwarfing seedlings that we use at the present time and this outfit is located in Canada, thus the reason that we are having to pay a little more money for these and we do have to pay customs into this Country on this type of stock with also a high rate of freight from Canada to Princess Anne, Maryland.

Should you be desirous of receiving these seedlings for the fall season then, of course, we would advise our source of supply on this so that we would be able to obtain them during the early fall season and make shipment to you then possibly in November or December. We would do our very best to move the shipment if you decide to favor us with an order in any manner that you so desire.

I am sorry that we are unable to supply any Malling-Merton seedlings as they have been in short supply every since the seedling has come into being so to speak and we have not been able to obtain enough for our own propagation use and the shortage on this type of seedling is going to continue yet for many years to come. These are nice seedlings and I will vouch for them myself because we have, as I have said before purchased from this outfit several times and the stock which we have purchased from them has been very good.

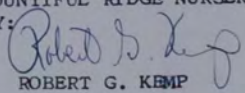
I would want to advise you that we would have to know your needs on these almost immediately if you decide for us to supply the seedlings to you, or to the Instituto Agropecuario Nacional and, of course, this is because very soon now there will soon appear shortages on the East Malling #2 and #7 understocks and we must know then within the next few weeks whether or not you would want these seedlings as it is a possibility we will buy them for our own use even if you decide to not take them, but we would want to know as soon as you can possibly return to us and answer this letter.

The type of seedlings which you would receive would be the types which could be grafted immediately as this is the same type of stock which we use for what we call Bench grafting and use for transplanting purposes during this time of the year.

We will then be looking forward to hearing from you relative to this at your very earliest convenience, and with kindest personal regards, we are

Very truly yours,

BOUNTIFUL RIDGE NURSERIES
BY:


ROBERT G. KEMP

pl

Jerry should graft 200 or
more Quercus (Ben Davis)

order from Bountiful Ridge
for Jan 1965:

25 Methley Plum, 1 yr 4-5 ft
at \$1.95 each

10 Ozark Premier Plum 1 yr
4-5 ft at 1.95 each

10 Sungold and 10 Moongold
apricots, about \$1.95 each

Pears - Dawn, Moonglow and
Magness 10 of each at \$1.60

apples

Early McIntosh

Wealthy

Melrose

Baldwin

Antigua, Guatemala, 12 August 1964

Mr Robert C. Kemp,
Bountiful Ridge Nurseries
Princess Anne, Maryland.

Dear Mr Kemp:

Referring to our inquiry about Malling Merton rootstocks, and your kind reply, Jorge Benitez and I have been working on the local government but have been able to get no action to date, so we had best drop the matter for this year at least.

We are preparing an order for material to be shipped to us next winter, and we will probably ask that it be sent as late in the season as possible (instead of early, as previously requested) because some of the people with whom we place this material do not have water for irrigation and cannot safely plant until the approach of the rainy season.

Don Francisco de Sola, over in El Salvador, with whom we work closely, has become interested in the Ben Davis apple, which we have recently been able to identify here, where it is known as Juarez. I understand that this variety is now obsolete in the United States, but it does so well here, and has such good keeping and shipping qualities, that it may well be worth commercial cultivation until such time as we have more experience with the "standard" sorts now planted in the U.S. I wonder if you would be good enough to tell me why Ben Davis went out of fashion? In Beach, The Apples of New York, I note that in 1903 this variety was a leader in the eastern U.S., along with Baldwin and Rhode Island Greening.

This year we are going to want some more Methley plums, also Ozark Premier; 10 Sungold and 10 Moongold apricots, perhaps ten each of Dawn, Moonglow and Magness pears; and a few apples. And though you do not list it, could you obtain for Francisco de Sola 50 one-year trees of good size, Ben Davis apple?

Sincerely,

WILSON POPENOE



"A Progressive Nursery Always Striving to Have
the Best Fruit Trees, Berry Plants and
Ornamentals for its Customers"

PRINCESS ANNE, MARYLAND 21853

PHONE: 1104

August 26, 1964

Fruit Trees
PEACH
World's Largest Variety List
APPLE - PEAR
PLUM - CHERRY
APRICOT - NECTARINE
DWARF FRUIT TREES
NUT TREES
Berry Plants
STRAWBERRIES
BLUEBERRIES
RASPBERRIES
Ornamental Trees & Shrubs

Mr. Wilson Popenoe
Antigua, Guatemala
Central America

Dear Mr. Popenoe:

This is to acknowledge receipt of your letter under date of August 12 for which we thank you and relative to the Melling Merton Rootstocks, we wish to advise you that this would be perfectly alright to cancel out the order for this year. We have already purchased these for you, however, we can use them quite readily without any problem whatsoever.

Now I note your interest and the interest of Don Francisco de Sola, of El Salvador in the Ben Davis variety of apple. I am certainly sorry that we were not contacted a year ago on this as we were growing a few Ben Davis here at the nursery at that time for a special customer of ours at that time, for a special customer of ours out in the state of Ohio, but last winter he requested all of the trees and we dug them and we did not keep any of these at all for ourselves because we did not have any idea that anyone else would be calling for this variety and consequently we do not have any budwood or graft wood of this variety at this time. I have been trying to check to see if there were any available to the trade from any of the wholesale nurseries in the country, however, I am unable to locate any of the Ben Davis variety anywhere at this time. I will continue to try to locate them and if do I will go ahead and purchase 50 trees in the 1 yr. old if possible. If not I am wondering if Mr. deSola would like for us to go ahead and bud enough of these to have 50 trees for him for another year. I am sure that I would be able to obtain the budwood or at least the graft wood now or later on during the fall season for grafting and budding purposes but I would like to know by return mail if you would want us to go ahead and propagate this for him as I will then attempt to obtain the budwood and or the graft wood for this purpose.

Relative to this particular variety, it is one which is very firm, is good color, however, it does not have the color of a Red Delicious or of a Winesap or an All Red Jonathan, while the color and finish on the Ben Davis seems to be quite rough

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(2)

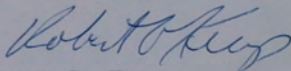
and this particular too can only be used for cooking purposes as it is not desirable here in our markets for dessert quality apple. It seems as though the markets trends have changed a great deal along this line and the past few years as the markets here in the states call mostly for a Red Delicious or a Red Delicious type of apple, so that now the Ben Davis is grown in this country only a few trees here and there in the older orchards and which are being sold on roadside stands, and very few if any, of the the commerical orchardist are attempting to plant the Ben Davis back into their commerical plantings regardless where at a roadside stand or one which is selling to the fresh fruit markets in the cities. The same would be true of the Baldwin and Rhode Island Greening. While we are still propagating some Baldwin, we are discontinuing the propagation of Rhode Island Greening for the same reason as Ben Davis. Lack of demand to the commerical grower.

Noting too in your letter, Mr. Popehoe, the fact that you are interested in some Methley plums, Ozark Premier, as well as Sungold, Moongold apricots. We also have a supply at present of Dawn, Moonglow, and Magness pears and would be able to do most of your apples I am sure as we have them listed in the catalog. We do urge and suggest that you let us know your exact needs as soon as possible as we are not entering any order as yet until we have your advice on this.

Looking forward then to hearing from you at your earliest convenience, we are

Very truly yours,

BOUNTIFUL RIDGE NURSERIES



Robert G. Kemp

RGK:sls



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APPLE - PEAR
PLUM - CHERRY
APRICOT - NECTARINE
DWARF FRUIT TREES
NUT TREES
Berry Plants
STRAWBERRIES
BLUEBERRIES
RASPBERRIES
Ornamental Trees & Shrubs

PRINCESS ANNE, MARYLAND 21853

PHONE 1104

October 20, 1964

Mr. Wilson Popenoe
Antigua, Guatemala
Central America

Dear Mr. Popenoe:

Since writing to you on August 26, 1964 we have not heard from you relative to the anticipated plantings that you had for the coming season and of course, now we will soon start our digging here around the 1st of November and will continue with the fall plantings seasons with our digging on into the spring of 1965. We are wondering if you are go ahead with your planting as you have indicated in your correspondence under date of August 12, 1964. Noting at that time you were interested of course, in the Ben Davis variety of apple and I believe that I answered your questions relative to this variety in our correspondence to you on the 26th of August. Also we noted you were interested in for this coming season the Methley plum, Ozark Premier, Sungold and Moongold Apricots and Dawn, Moonglow and Magness pear as well as some apple trees. We do want to suggest to you Mr. Popenoe that if you are going ahead with your plantings for this season that you let us know your needs as early as you can because sales have been quite active on all of these varieties which you are interested in as they are becoming the more popular varieties in the United States and certainly we would not want to disappoint you in anyway by not having the trees available at the time you make your request. If you would let us know your needs we would be glad to reserve them for you and make shipment at the requested date.

We also want to take this opportunity to sincerely thank you for the business which you have sent to us in the past as it is greatly appreciated and we do hope that we can have the continued privilege of serving you with your needs in the future and will then be awaiting your favorable reply at your convenience, we are

Very truly yours,

BOUNTIFUL RIDGE NURSERIES

Robert G. Kemp

It Pays to Plant Bountiful Ridge Trees and Plants



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Antigua, Guatemala, 4 November 1964

Mr Robert C Kemp,
Bountiful Ridge Nurseries
Princess Anne, Maryland.

Dear Mr Kemp:

On returning from Venezuela, where I read the enclosed paper before the annual meeting of the American Society for Horticultural Science (Caribbean Region) I find your letter of 20 October. I am sorry not to have written you earlier. The fact is, we are not able to go ahead with anything here in Guatemala this season. Jorge Benitez has left the government service to take up extensive plantings of apples and pears and other fruits and vegetables for Kern's, a big concern from California which is going into the business of fruit juices and other products. And the government was not able to make any definite plans for further experiments, which does not mean that we are not going ahead, but it does mean that we will have to hold off for this season.

I think I wrote you that Francisco de Sola has decided not to go ahead with Ben Davis but to use varieties which are available locally. In a way, I am happy that we are beginning to reach the point where we can supply nursery stock of many things, though I still believe we will want further material from you in the future.

Some four years ago I went to Venezuela at the request of the Fundacion Eugenio Mendoza, to plan experiments with temperate zone fruits in the Andes. On the trip from which I have just returned I was able to go into this matter and I found that the experimental plantings which they made two and three years ago are showing results which justify extension of this work to a number of small planters. I have recommended to the Fundacion that they order several hundred apple and plum trees of standard varieties from you, to be received in January or February. If they carry out this recommendation, and I believe they will, you will get an order for Winter Banana and perhaps some Red Delicious, and Santa Rosa and Satsuma plums. Since these are things I assume you stock in considerable quantity I feel sure you will be able to handle the order even at this late date.

I am going up to Florida about Thanksgiving time to attend the annual meeting of the Florida Crop and Soil Science Society, at which I will talk about temperate zone fruits in the tropics. I will probably be publishing an article or two on this same subject in the near future. We are developing quite a bit of interest in this field, which I hope will bring some business to you, for I want to say that you have been most cooperative in this work and have helped more than purely business interests would require.

Sincerely,



*"A Progressive Nursery Always Striving to Have
the Best Fruit Trees, Berry Plants and
Ornamentals for its Customers"*

PRINCESS ANNE, MARYLAND 21853

PHONE 1104

November 12, 1964

Fruit Trees
PEACH
World's Largest Variety List
APPLE - PEAR
PLUM - CHERRY
APRICOT - NECTARINE
DWARF FRUIT TREES
NUT TREES
Berry Plants
STRAWBERRIES
BLUEBERRIES
RASPBERRIES
Ornamental Trees & Shrubs

Mr. Wilson Popenoe
Antigua, Guatemala
Central America

Dear Mr. Popenoe:

This is to acknowledge receipt of your letter and the paper which you presented before the American Society of Horticultural Science of the Caribbean Region for which we sincerely thank you and certainly the contents of the paper is quite interesting and one which we will hold in our files for future reference for any inquiry and information which we may be able to supply to the growers in the area in which these papers are considered. I do want to tell you that we have been very pleased to have the opportunity to assist you in anyway that we possibly have in order to help you with your experiments with the people and fruit growers of Central America. I realize that you undoubtedly have your problems and probably number one is the amount of funds allotted for this type of work through these various governments. I am certainly sorry to note that you have had some loss of personnel and indeed this is quite a blow to your work especially as you have someone trained to a degree that they are beginning to be of a great deal of assistance.

I note that primarily because of this you are going to apparently postpone for this time any additional plantings on other varieties of fruit. Of course, this is quite satisfactory for us and we will be ready to assist you in anyway in the future when you are ready to continue with this work and will be glad to do whatever we can.

Perhaps you would be interested in knowing that we have just received from the Agriculture Division Agency for International Development United States A.I.D. Mission to Guatemala the American Embassy Guatemala City, Guatemala, Central America a request to bid on quite a lot of nursery stock, however, it is unfortunate that this request comes into us at this late in the season as we are certainly unable to quote on any of the items at this time. For example, their requesting some 5,000 trees of the Winter Banana on the M.M. understocks and frankly I do not know of 5,000 Winter Banana trees being grown by the nurseries here in the United States on any under stock at this time. Their request also on Red Delicious, of course, these probably could be obtained if

It Pays to Plant Bountiful Ridge Trees and Plants

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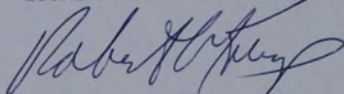
the request had come in earlier, but most of our Red Delicious are already sold for this season. Their also requesting some 25,000 Malling Merton seedlings either on 109 or 111 understock and also B.M. #2 understock. This means of course, that these cannot be obtain this season and as far as I know would not be able to be obtained from any source because they are very scarce especially Malling Merton understocks. They hav quite a list of pears as well, wanting some quotations from anywhere from 2 to 25,000 trees in such varieties as the Lincoln, Beurre Bose, Beurre d'Anjou, Baldwin, Kieffer, and Hood using European rootstocks. Of course, our understock are of the Bartlett pear seedlings. Again they are going to have their problems in obtaing this type of tree as well. They also have given us on their list as their needs being from 1 to 10,000 plum and of course, they are not particular to the rootstock but I think it would be very important that they should hav plum rootstock in Santa Rosa, Satsuma, Mariposa, Elephant Heart, Kelsey, and Ozark Premier. Again these varieties are short in supply at this late date in the season and I am sure they are going to have quite a problem in obtaining them. The variety of peach which they are interested in is the Jewel in quantities of 5,000 trees. Now these they may be able to obtain from a southern nursery.

I though you might be interested in this list and probably some of the work that you have been doing there has not been wasted at all apparently the United States government is becoming interested in this as well. The letter has been signed by Donald R.Fiester, Agriculture Division at the American embassy. Perhaps you know this gentlemen. I would appreciate you would keep the information that I have given you confidential or at least so for the time being.

Again let us say it has been a privilege to help you and that we hope that when we can have the opportunity to do so again that you will call upon us. With kindest regards, we are

Very truly yours,

BOUNTIFUL RIDGE NURSERIES



Robert G. Kemp

RGK:sls

Antigua, Guatemala, 17 November 1964

Mr Robert C Kemp,
Bountiful Ridge Nurseries,
Princess Anne, Maryland.

Dear Mr Kemp:

Your letter of the 12th has just come. We are sure getting ourselves in deep, aren't we? Over our head and hands, as we used to say in the old swimming hole in Kansas. You have this tremendous list of material wanted by the Guatemalan government - based on AID money, and you will probably get another order from the Fundacion Eugenio Mendoza in Venezuela before long, based on a program I worked up with them when I was down there a couple of weeks ago.

The only pleasant side of all this is that we have aroused so much interest in this part of the world, and that we have sufficient information on which to base fairly sound recommendations. A discouraging feature is that I have just received a letter from Paul Stark in which he says reports from Australia indicate that the Malling Merton rootstocks are not proving woolly-aphis resistant over there. Paul doesn't seem to know what we can do about this and I don't either. But I feel that we should go on using them, if and when we can get them. Jorge Benitez feels hopeful, based on his observations to date here.

You mention Don Fiester, who is horticulturist for the AID here and is working closely with the Guatemalan government. I brought Don to Honduras from California some 15 years ago and been closely in touch with him ever since. He is a good horticulturist, as is also Bill Cowgill, who is with another of the US agencies here - I think they call it ROCAP but I can't keep up with all these things. Fiester, however, will probably have charge of the program for extensive plantings of temperate zone fruits here in the highlands, with exception of Alimentos Kern of Guatemala, with which Jorge Benitez is now working, and which plans to develop orchards of apples and pears and later peaches, for production of canned juices and canned fruits. Lots of interest, plenty of money in sight, but we won't get trees very fast. This is probably a good thing because many mistakes would be made in planting the wrong lands in the wrong climates.

I will not quote you as to the list of material Fiester has brought to your attention, though I think I am fairly informed on the situation here and all the material he has mentioned in his request is, I think, based on the paper which Benitez and I prepared for the Venezuela meeting and of which I sent you a copy. But the fact is, I would like to see you folks get this business, if and when you can handle it, because you have done such a fine job in the past, in connection with our work down here.

Right now we are up against it - Benitez and myself - in connection with pears. Glen Saint Mary is using calleryana rootstocks, or so Mr Taber told me a year or so ago. Herbst Bros of New York list this in their catalog of seeds for nurseryment, but I have just written them and they reply that due to "crop failure" they have no calleryana seed this year. I dont know that we need it; we are going to order a good lot of Bartlett seed, because we just simply cannot get much pear seed locally. Everybody here is using Crataegus stipulosa as a rootstock for pears. It cannot be too bad, as there are trees in production which are at least fifty years old, but I do not like its slow growth and the fact that the scion outgrows the rootstock tremendously. As for pear varieties, I am hoping we can get some trees from Glen Saint Mary of Baldwin and Hood, but I doubt that they will have many. When I was there a year ago they werent going in very strong for this sort of thing; most of their business now, I believe, is in Citrus.

Again I say, we seem to have started a snowball rolling down hill, and I only hope interest can be kept alive (and money rolling in) until we get a big program under way in these countries. I am afraid, very much afraid, that we may go too fast; that we may get more trees next year than we can place (I mean the big agencies, not me, I am just playing the game from the sidelines) in good hands in good locations. I shall try to help in this respect - again from the sidelines.

What about Old Home pear? Do we need this as a rootstock? I am not very much afraid of fire blight down here - see that paper we presented in Venezuela. I wish I knew more about calleryana. We were working with it when I was in Dr David Fairchild's office in Washington 40 years ago. I agree with you about plum rootstocks for plum instead of peach. I am not sure that Fiester is right in going in for 5000 Jewel peaches. Jewel is a fine eating peach but the way peaches are handled down here I dont know they are going to get it to the market in good condition, and for juice and canning, I feel sure we have some local seedlings of what we call the Spanish race which will be much more satisfactory than anything we can get from the States. Incidentally, I hope not many people down here will order peaches such as Elberta or the California canning clings for this part of the world. They have been flat failures as far as I have seen, and I think most the excellent peaches you offer will be the same.

It is a mistake to sell people in the region between Mexico City and Lima, Peru many of the North American peaches (except those new ones from California and those from Florida with South China blood), any of the European plums (stick to the Japs); vinifera grapes except in those few regions where they can afford to spray them every two weeks; and above all, olives. But of course I cant blame a nurseryman for selling anybody anything he wants to buy. I grew up in the nursery business in California so my feelings are with you nurserymen.

Sincerely,

Wilson Popenoe

I am not going
to worry about
dwarfs and spur
types, and I am
going to keep my
fingers crossed
about the pollin-
ation business.



*"A Progressive Nursery Always Striving to Have
the Best Fruit Trees, Berry Plants and
Ornamentals for its Customers"*

PRINCESS ANNE, MARYLAND 21853

PHONE 1104
December 3, 1964

Fruit Trees
PEACH
World's Largest Variety List
APPLE - PEAR
PLUM - CHERRY
APRICOT - NECTARINE
DWARF FRUIT TREES
NUT TREES
Berry Plants
STRAWBERRIES
BLUEBERRIES
RASPBERRIES
Ornamental Trees & Shrubs

Mr. Wilson Popenoe
Antigua, Guatemala
Central America

Dear Mr. Popenoe:

It was indeed good to hear from you once again in your letter of November 17. I certainly must agree with you first in stating that apparently the program is under way of some sort within the country of Guatemala for the planting of many fruit trees especially apple, pear, and plum and some peach trees. I am very much of the opinion that you are that probably and especially after going over the invitation to bid on this that it may be that they are going into this too quickly because even on the bid in the case of the apple trees they mentioned only two varieties, Winter Banana and Red Delicious and there has been no consideration taken relative to proper pollinators for these varieties and certainly the Red Delicious itself is unfruitful and the Winter Banana pretty much so also and I did suggest and bring this to the attention of Mr. Donald R. Fiester about the possibility of ordering trees and planting them in solid blocks that he certainly would run into plenty of trouble because these trees will not fruit unless they are properly pollinated and about the best pollinators for the Red Delicious would be Yellow Delicious and possibly the Jonathan whichever one would do best in that particular area. Now either the Yellow Delicious or the Jonathan will properly pollinate Winter Banana as well. Of course, I am not so sure they would want too many Winter Banana to be planted, however, after going over your paper carefully I see where you do recommend it for commercial purposes. Of course, we are pretty much use to recommending other varieties in place of the Winter Banana here in the United States and as you did mention in your paper the Winter Banana is practically obsolete in this country and I would imagine that in a few years the Winter Banana will be discontinued altogether from all of the major nurseries.

I advised Mr. Fiester that it would probably be absolutely out of the question to obtain the amount of trees that they are anticipating on planting for this season at least and I did also advise him that in order for us to quote or even supply the trees that we would have to know by January 1, 1965 for another year. That is because the demand

It Pays to Plant Bountiful Ridge Trees and Plants

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for apple trees not only in the United States but outside of the United States has become very heavy over the past several seasons and we simply do not have the seedling stock of some of these semi-dwarfing to keep up with the demand and in fact I am beginning to wonder where the saturation point might be, especially here in the United States as far as Red Delicious is concerned.

Now I also brought to Mr. Fiester's attention the fact that there are many sports of the Red Delicious and of course I brought to his attention and do sincerely feel that the sports of the Red Delicious that we have is the Richared, Double Red and Skyline Supreme or about the three best that could be planted in a commercial planting and as you probably know I am not too enthused about the spur type trees regardless of what variety they might be although we are intending on introducing one for the first time next year, but we are not going to try to sell the variety over and above the varieties that we already now list. I do not believe and I could possibly be very wrong, and I have been before, but I do not believe that the spur type trees will be in existence possibly in 20 years especially after the first many thousands have come to full maturity and the growers see the problems that they are going to come up with. I think that the main problem that we have heard especially from those growers who are bringing them into fruiting now is the fact that the fruit on the tree are being damaged heavily from the spurs which do not set fruit on these spur type trees giving the same effect as a hail storm and leaving the fruit damaged heavily and as heavily as 50% of a loss in a good crop. Now a good crop of apples is hard to find even during a good year and it is expensive enough to raise a good crop of apple during a good season let alone losing them when you don't have to, but be that as it may, we will just have to wait and see.

Now as far as the woolly-aphid is concerned in the growing of apple trees, we feel that we have a process of fumigating our soil that is a great deal of help. We have started over the past several years spraying our ground where the apple trees are to be planted with BHC at the rate of 8 pounds per 100 gallons of water and we try to get 100 gallons of water to the acre even if possibly we do get a little more it doesn't make much difference and then after the trees are planted and we begin to get leaf surface or leaf growth we give three applications of systox. This is a systemic and seems to do the job very well for us. Now we have used this process some years ago without the use of BHC and we had very little if any woolly-aphid in our soil. We discontinued the use of systox because there is some problem using it around the human being as the person using this must be very well protected as you could probably very well realize and do know and as soon as we discontinued it we noticed the woolly-aphid returning; therefore, we have gone to the BHC and systox sprays once again and we can tell all the difference in the world and as far as we know the woolly-aphid does not exist in our soils again.

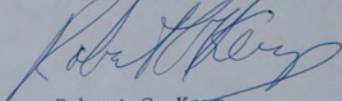
We would very much like to have the opportunity to serve the agency for International Development in their program or help them in any way that we possibly can even if we do not get all of the business, but as you can very well realize, we could not handle such amount of understocks or fruit trees on such short notice and I do hope that Mr. Fiester does realize one must know one year in advance on such as this because we do have our obligations to our customers here in the United States and many of our good friends and customers which we have made in other countries who purchase from us each year and that this order of this type would be over and above our

normal propagation, but we would be glad to do it and I believe that we could do a good job. At any rate, we do appreciate again the information which you have sent to us in the past and your interest in the fruit industry and I am sure that it has been through you that we had the original opportunity to quote on this and we do appreciate it very much.

With kindest regards, we are

Very truly yours,

BOUNTIFUL RIDGE NURSERIES

A handwritten signature in blue ink, appearing to read "Robert G. Kemp", written in a cursive style.

Robert G. Kemp

RGK:sls



*"A Progressive Nursery Always Striving to Have
the Best Fruit Trees, Berry Plants and
Ornamentals for its Customers"*

PRINCESS ANNE, MARYLAND 21853

(AREA CODE - 301) 651-0400

October 26, 1965

Fruit Trees
PEACH
World's Largest Variety List
APPLE - PEAR
PLUM - CHERRY
APRICOT - NECTARINE
DWARF FRUIT TREES
NUT TREES
Berry Plants
STRAWBERRIES
BLUEBERRIES
RASPBERRIES
Ornamental Trees & Shrubs

Mr. Wilson Popenoe
Antiqua, Guatemala
Central America

Dear Mr. Popenoe:

I don't Hardly know, when we take the time to write to you, just where to write as we never know exactly where your mail will catch up with you. At any rate, we are trying at this address and I certainly hope that within a reasonable amount of time that you will be able to receive this correspondence. We have heard so much about your work from so many different sources from the country of Mexico south into northern sections of South America. We had the privilege of during this past summer to have some of our customers out of Mexico to visit with us, people who I am sure you have worked with or at least assisted in some manner, Mr. Sergio Arsuaga and Mr. Augustine Rumayor of Satullio, Mexico who are familiar with your work. We are now supplying a good many thousands of trees into the country of Mexico both apple and peach trees over the past several years, with a great deal of success. Of course the varieties have to be picked and the varieties would have to be set up in such a manner that they will be able to grow and produce in the areas designated.

It has been our contention and our opinion throughout in answering any correspondence into the Central American and South American countries to recommend varieties which we feel would do the best for any given area due to the local conditions that might exist especially the dormant hours. Of course as you know our listings do not carry many of these varieties which are needed in these countries. We feel that some of our listings should be set up on a trial basis in many of these countries because on some of the varieties that we list there are not any determined dormant hours nor as far as I know they have not been tested. At any rate, it seems as though when we do make these recommendations and try to help many of the people that they then take this information and go elsewhere to make their purchases, but we still feel that we are doing the right thing in making these recommendations. The only thing that would probably hurt us worst would be that some of the agencies and people who are buying quantities are not buying according to variety but according to price only. This is going to hurt the entire program in many countries because of the fact that there are those people now involved who have only one thing in mind and that is a profit on the sale of trees. This I assure you is going to

It Pays to Plant Bountiful Ridge Trees and Plants

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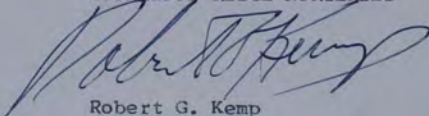
hurt the grower. It cannot possibly hurt the Nurserymen nor can it possibly hurt the person making the purchases. We have noticed in so many instances that the list comes through are geared not to the needs of any particular country but are geared to the needs of the man making the purchases and what would be available, and above all the nurseries which quote the lowest price gets this order regardless of variety. In fact just last year we know of one large quantity of fruit trees going into the country of Mexico in which there were varieties listings of varieties which were reasonably low in dormant hours and in quoting on the list many of the nurseries here in the United States could not supply the trees that were listed and thus gave an alternate list of such varieties which were so high in dormant hours I am sure they would not grow in the most southern part of Mexico, that is from Mexico City South and gave a quotation of lower prices and those which were quoted on the original list and thus the order was placed and I am sure that there will be many of these trees after the first couple of growing season will fail to produce and in fact bear. This distrubs me to no end, Mr. Popenoe because this is not fair to those people who such as yourself are trying to educate the growers in these countries and I imagine that this is quite a problem in itself. It is not fair to those of us to the nursery business who are trying to set up the variety listings which would be reasonably considered as varieties which would grow in those areas for example in the county of Mexico which can grow peaches without any problems, but this would also pertain to apples as well. I firmly believe and I would want you to correct me If I am wrong that from our observations that the Red Delicious and Yellow Delicious varieties can be produced in most circumstances in the central american countries. We have also noted that the King Luscious variety which we have in the catalog is producing now in Florida under much more adverse conditions then that in Mexico even, and it is possibility that this is a variety that may be taken into consideration on shorter chilling variety of apple.

I had the opportunity to visit for a few days into Mexico and into Mexico City area during March of 1965 and was amazed at some of the varieties being planted in that area. I was also amazed at the culture being used and the culture that has been recommended by some of the nurserymen here in the United States as far as pruning is concerned it was absolutely a mess. What is needed is more people like yourself that can do this work and to properly educate these people but I must admit too and I can see very well what you are up against that these people are awfully hard to teach and often times I have noticed that it is the last person that may talk to these people and this would be the method that they would use, and they do not seem to comprehend or do not seem to want to comprehend or to evaluate on any given method or methods.

We hope that sometime in the future you may have the opportunity to visit with us. We hope that we can hear from you and any information you might have for this year. With best wishes, we are

Very truly yours,

BOUNTIFUL RIDGE NURSERIES



Robert G. Kemp



*"A Progressive Nursery Always Striving to Have
the Best Fruit Trees, Berry Plants and
Ornamentals for its Customers"*

PRINCESS ANNE, MARYLAND 21853

(AREA CODE - 301) 651-0400

November 7, 1966

Fruit Trees
PEACH
World's Largest Variety List
APPLE - PEAR
PLUM - CHERRY
APRICOT - NECTARINE
DWARF FRUIT TREES
NUT TREES
Berry Plants
STRAWBERRIES
BLUEBERRIES
RASPBERRIES
Ornamental Trees & Shrubs

Wilson Popenoe
1722 N.W. 2nd Avenue
Gainesville, Florida 32601

Dear Mr. Popenoe:

We hope that this letter will get to you before you leave Florida and head back into Guatemala, but I have a favor to ask you and in fact it is more information than anything else. We have recently received correspondence from a Peter Carlin, "El Refugio" Farm, Pension Bonifaz Quezaltenango, Guatemala, C. A., giving to us a small order which we will be shipping to him very soon and the fact that he has advised that he would like for us to supply him with many trees for experimental purposes indicating to us that he would like for these trees to be free of charge and he at the same time would provide the necessary information publicity for the Bountiful Ridge Nurseries relative to a report on the trees that he receives and their performance received under his conditions. I certainly of course do not have any idea who this gentleman is. He is apparently an American, in Guatemala and I am wondering if you know him and if you have any recommendation or thoughts relative to this gentleman. He says that he is a leader who is trying out and experimenting with many new varieties of pears and apples for example and of course if he is the type of man who works on this diligently we would certainly be interested. We would like to have any information that you can give us and wish to certainly assure you that any information that you might give would certainly be held in the strictest of confidence.

Thanking you for any cooperation that you will give in advance, with best personal regards, we are

Very truly yours

BOUNTIFUL RIDGE NURSERIES

Robert G. Kemp

RGK/dmh

It Pays to Plant Bountiful Ridge Trees and Plants

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Gainesville, Florida
12 November 1966

Mr Robert G Kemp
Bountiful Ridge Nurseries
Princess Anne, Maryland.

Dear Mr Kemp:

Replying to your letter of the 7th, about Peter Carlin and his project at Quezaltenango, Guatemala:

Mr Carlin called on me a year ago in Antigua and told me of his plans. I assume he must have some capital. I do not know anything about his horticultural background. His land is in a good area for apples, pears and plums. I am sure you are right in thinking that he is an American.

I think he may go ahead on a considerable scale and that you might get orders for quite a few trees. You mention that he has already placed a small one. You do not say what varieties he has ordered, but if he has not put in for the following I think it would be worth your while to give him, on the basis that his trials will redound to the general good of his region, two or three trees each of Early McIntosh, Wealthy, Richared Delicious, Williams Early Red and Lodi. These are all varieties on which we need more experience in Guatemala. As for pears, he should have Moonglow, Bosc, Anjou and Douglas.

Regarding apples, one of the big problems we are facing is woolly aphid resistance and we must gain experience with as many of the MM rootstocks as possible. But because these cost so much I doubt that you will want to give him apple trees on MM stocks. I expect to be in Quezaltenango early in December (I leave for Guatemala next week) and will call on him. Perhaps he will really be worth considerable help.

Sincerely,



*"A Progressive Nursery Always Striving to Have
the Best Fruit Trees, Berry Plants and
Ornamentals for its Customers"*

PRINCESS ANNE, MARYLAND 21853

(AREA CODE - 301) 651-0400

November 22, 1966

Fruit Trees
PEACH
World's Largest Variety List
APPLE - PEAR
PLUM - CHERRY
APRICOT - NECTARINE
DWARF FRUIT TREES
NUT TREES
Berry Plants
STRAWBERRIES
BLUEBERRIES
RASPBERRIES
Ornamental Trees & Shrubs

Mr. Wilson Popenoe
Antiqua, Guatemala
Central America

Dear Dr. Popenoe:

We acknowledge receipt of your letter dated 12th of November relative to which you had written to us before leaving the states to go to Guatemala I hope your trip was a pleasant one and that you are enjoying the hospitality of the people in Central America at this time. I read with interest your letter relative to Peter Carlin and in all probability we will go ahead and forward to him some of the varieties which you have indicated in your letter which would be possible for him to experiment with and some of those varieties which should be adapted to the area. Of course many of these will not be known until they come into fruiting exactly what they will do as far as production and quality, size and color is concerned and the only thing we have to do is wait. As nearly as possible we will try to supply him with trees on Malling Merton understocks but on some varieties we do not have these for example the Wealthy and they will have to be on standard understock. Early McIntosh, Richard Delicious, Williams Early Red and Lodi will be no problem and as far as the pear is concerned the Moonglow, Bosc, Anjou and Douglas will all naturally be on a regular or standard pear understock but as far as the varieties are concerned this is no problem either.

As per your request we are sending 1/2 dozen catalogs via regular mail to your address in Antiqua and you should receive them I would imagine in a couple of weeks. That is if regular mail to Guatemala moves about as regular mail does into Mexico which is very slow. Remember too if we can be of any help or assistance to you in your work please do not hesitate to get in touch with us. Thanking you and with best regards, we are

Very truly yours,

BOUNTIFUL RIDGE NURSERIES

Robert G. Kemp

RGK:sls

It Pays to Plant Bountiful Ridge Trees and Plants

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*"A Progressive Nursery Always Striving to Have
the Best Fruit Trees, Berry Plants and
Ornamentals for its Customers"*

PRINCESS ANNE, MARYLAND 21853

(AREA CODE - 301) 651-0400

January 31, 1967

Fruit Trees
PEACH
World's Largest Variety List
APPLE - PEAR
PLUM - CHERRY
APRICOT - NECTARINE
DWARF FRUIT TREES
NUT TREES
Berry Plants
STRAWBERRIES
BLUEBERRIES
RASPBERRIES
Ornamental Trees & Shrubs

Mr. Wilson Popenoe
Antiqua, Guatemala
Central America

Dear Dr. Popenoe:

We have at hand your letter dated 7th of January for which we sincerely thank you and as usual it is always very nice and informative to receive your correspondence. We appreciate the information you send to us from time to time and it is helpful and some of our recommendations to the growers in many of the central and south American Countries. I note your comments about the Winter Banana variety of apple and in checking closely in the catalog we note that you are absolutely right in stating that we do say it is of high quality. I think that the best way to explain this, Dr. Popenoe, is the fact that the Winter Banana is not grown in too many locations here in the United States as you are certainly well aware. The Winter Banana when grown at high elevation and in heavy shell types of soil has an excellent quality. Maybe you are not aware of this. They also obtain at these higher elevations a red cheek on the apple which makes it of course very attractive. Thus on the other hand the same variety grown at lower elevation is practically colorless and of low quality. We are basing our information in the catalog on the variety grown under proper conditions and I must agree with you that it does not apply in all instances and the Winter Banana itself can be a very poor quality. It probably contains more wax than another apple having handled it several times you will note even after rubbing quite vigorously that it still maintains and holds large amounts of wax which is considered good.

We are going to begin propagation of the Winter Banana on semi-dwarfing understocks. Primarily because of some of the recommendations which you have made in the central and South American Countries and because of the demand which we are beginning to get out of these areas for this variety on these understocks. But on the other hand we are beginning to become a little bit confused and we note in your next to last paragraph of your letter what you have to state relative to the Malling Merton understocks. In many ways I am very much in agreement with your conclusions because I think that in many instances the Malling Merton understocks have been highly overrated and aren't nearly as good as they originally anticipated.

It Pays to Plant Bountiful Ridge Trees and Plants

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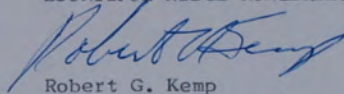
Primarily this was a sales factor as you could probably be very well aware of. The Malling Merton understocks are not as resistant to woolly-aphids as was originally predicted and we have seen the 106 for example, infested with woolly-aphids. Of course here in the states we are able to combat this with a soil fumigation of B.HC with follow ups with systemic sprays of systox. If these chemicals can become available to your growers there then the problem of Woolly-aphids can certainly be alleviated. We have seen this at work and it does a fine job. All soils prior to being planted into apples can be fumigated with BHC at the rate of approximately eight pounds per acre and discd into the soil followed by the recommended doses of systox stay on the trees itself finishes the job. We would recommend to you the use of systox over several years. Of course being a systemic it must be carefully proportioned when the trees come into bearing and must not be allowed to be put on any of the trees that have fruit 30 days prior to picking.

We thank you too for the information given to us relative to Peter Carlin's farm and we are sending to him for experimental purposes two each of All Red Jonathan, Winter Banana, Red Gravenstein, Early McIntosh, Wealthy, Richared Delicious, Williams Early Red, Lodi, and King Luscious varieties of apple. We have added the King Luscious as you will note as we have reason to believe that this variety will do well under the same conditions. In pear two each of Moonglow, Buerre Bosc, Buerre d'Anjou, Douglas and Devoe and again we have added Devoe as we have seen it work and in the southern areas of the United States and at high dryer altitudes it is fairly blight resistant. We hope you will soon be in touch with Mr. Carlin more in the future and possibly be able to give to him some of your valuable information that you can be so helpful with. He is ordering primarily asparagus plants which should do well even in poor soil with a little water and a few raspberry plants which I assume are for experimental purposes only.

Again thanking you for your kind interest and also we wish to advise further if we can assist or help you in any other way in the future please advise us. Thanking you, we are

Very truly yours,

BOUNTIFUL RIDGE NURSERIES



Robert G. Kemp

RGK:sls

Antigua, Guatemala, 28 Feb 1967

Mr Robert G. Kemp
Bountiful Ridge Nurseries
Princess Anne, Maryland 21853

Dear Mr Kemp:

Many thanks for your letter of 31 January. We need all the information we can get about Winter Banana, because it is so popular here and we want to be sure we right about encouraging commercial plantings. Our experience here, as I am sure you know, is to the effect that it has a relatively low chilling requirement; it is a strong grower; good bearer; the fruit is of good size and attractive appearance (the red cheek which develops well in our cool climate is an essential here, really, if an apple is to meet with popular reception).

As to quality, your comments are extremely interesting. Beach, in "The Apples of New York", has this to say about Winter Banana: "Flesh whitish tinged with pale yellow, moderately firm, a little coarse, somewhat crisp, tender, juicy, mild subacid, distinctly aromatic, good to very good." Personally I feel that this is a very accurate statement. Your comment that the variety does not develop quality at low elevations in the United States is significant. Fortunately, this does not concern us very much because we will always grow commercial apples in cool climates (at least that is our present situation). I doubt that we are going to get as much sugar in our apples as you get where they mature during warmer weather than we ever have at our apple-growing elevations. My impression of Winter Banana as I have eaten it here is that as a dessert fruit it can not stand comparison with Jonathan or several others, but our market is not educated as to quality, though Red Delicious comes here in considerable quantities from the Pacific coast.

At the same time, I have not heard any of our growers (they are very few) criticise Winter Banana as to quality. I have not heard them compare it unfavorably with Delicious or any other variety. I think it will be a long time before people here become quality-conscious, at least to an extent which will make them refuse an apple which is not the equal of Delicious or Yellow Delicious or Jonathan. In fact, I have heard no criticism of Ben Davis!

You mention that you going to begin producing nursery stock of Winter Banana on semi-dwarfing understocks. This is something to which we must really devote attention. Dr Ralph Vorhies, a pomologist who is here from California Polytechnic, has begun to wonder if we want dwarfing rootstocks. I have too, and so has Jorge Benitez, who has had more experience with Mallin Mertons than anybody else here. In our cool climate, apple trees take a very long timento to reach large size. There are a number (5 or 6) trees near Tecpan at about 7500 feet which were planted back in the 1890s. They came from Europe and we do not know the variety. But these trees are not so large as old apple trees are in the States. We are almost on the point of becoming convinced that we do not want dwarfing rootstocks. But I must not jump the gun. So far as I know, we have only had Mallin Mertons here for about five years.

Our reason for going in for Mallin Mertons was that we believed they would prove highly resistant to Woolly Aphis which is our worst pest, so far as apple trees are concerned. You state that these understocks are not as resistant as was hoped and expected. We had had a report from Australia to the same effect. And Benitez, in his experiments at Quezaltenango, is getting worried.

All of which sums up to this, so far as I am concerned. I am going easy on Mallin Mertons until we know more about them in this climate.

Regarding Peter Carlin, Dr Vorhies was over at his place recently, and found his young plantings in bad shape, due to lack of water, He has

very sandy soil, very dry. Personally I don't feel sure that it will ever make a good apple orchard. When he bought the property there was a small orchard at the foot of the mountain, on one side of his property, which has done fairly well. Dr. Vorhies feels that this may get a little moisture by seepage from the mountainside. This is not true of the major part of his land. He is putting down a well from which he will probably be able to irrigate his nursery - and he wants to go into this business on a considerable scale, if he can. But he will never be able to irrigate a large orchard. He says, on this area of flat land, this year's wheat crop was a failure. I wonder if he was not able to get this piece of land, a piece of considerable size, in a region where very little land is on the market, because the previous owner had not found it a very good place?

Next week I am going up to Florida for a month, then will come back here and hope to remain in Guatemala during the fruit season. I think we can do some interesting work this year on peaches and pears, and we will get some new observations on apples at Quezaltenango. I have been very favorably impressed by Jonwin, which we got from George Roeding. We will see what it does this season, - its third in fruit.

With best regards,

Faithfully yours,

Wilson Popenoe

copy to Dr Ralph Vorhies



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Ornamental Trees & Shrubs

Mr. Wilson Popenoe
1722 N.W. 2nd Avenue
Gainesville, Florida 32601

Dear Mr. Popenoe:

It was certainly nice to hear from you once again with your recent letter and as is always the information which you supply is valuable in a good many of our recommendations to potential customers in Mexico, Central and South America. We note with interest your comments further on the Winter Banana variety and your comments relative to the Jonwin and I am not familiar with this particular variety at all and do not know the origin at this time. I note too what you have to say relative to the Malling Merton understocks and the possibility of not using any dwarfing or semi-dwarfing understocks in the growing of apple in Central and South America. This according to the information which you have supplied is evident and certainly I can see no reason why one should plant a tree with a weaker root system when the tree with a standard root system which is better as far as we are concerned, would do the job, and of course, cheaper also. I looked forward to see Malling Merton understocks along with all semi-dwarfing and dwarfing understocks becoming scarce in supply because it is anticipated that the plant Quarantine Division of the United States Department of Agriculture will soon be putting on a Quarantine on all stock outside the limits of the United States. Possibly including Canada. Thus this means that our source of supply will be cut very hard possibly 75%. This means too that the sources of supply here in the United States will naturally take advantage of this shortage and it is quite possible to see understocks go to \$500.00 per thousand. We are trying to fight this very much at this time to try to stop it. If you can, or do have any influence with the plant quarantine Division of the United States Department of Agriculture I would appreciate anything you might do to help us. I can see no reason why there should be a quarantine on Malling Merton and East Malling understocks for example from the country of England since they have been shipping them in here to us since 1947 and any diseases or viruses which may come into this country are already here and we see no sense whatsoever in closing the door to the barn after the horse has been stolen. It looks to me like again it is someone up front with nothing else to do but read over regulations

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from a book and can possibly never know the outcome of what he may indicate to his superiors is a problem to what hardships it may put on the fruit growers of the country and little do they care. This in my opinion is very discusting. Don't misunderstand me, Mr. Popenoe, we are one of the first ones to be willing to cooperate in anyway to keep diseases especially virus diseases and other pest and insects out of this country, but we would also be one of the first ones to be willing to admit that it would be very little use to try to stop something that you undoubtly already have just to say you are putting on a quarantine and to add stress to the already strained relationships between some countries. I feel without a shutter of a doubt that we will have retaliatory quarantines on nursery stock going in to these countries which the quarantine will effect. I won't go into this any further with you. It could go on for a good while but perhaps you are already familiar with the situation that we are up against on this.

We have been receiving over the past two years seedlings from England and these are far superior to any seedlings we have ever seen grown here in the United States and of such high quality that we would purchase them in the quantities of 50 to 100 thousand in the future if we felt that we would not be limited under a quarantine but it looks like this will not happen. I have had correspondence from Mr. Larry Ridley, Agricultural Research Cordinator of the Gerber Products Company in Freemont, Michigan. Perhaps you are familiar and know this gentleman. He has spent some time in Mexico and has had some conversations with Dr. Ernesto Casseres in Mexico relative to the setting up andgrowing of fruits in Mexico, Costa Rica, and Venezuela. It is apparent that Gerber is going ahead with research work with the possibilities of introducing into these countries their factories and production of baby foods. Needless to say, this would be a shot in the arm to the economy of any country that would be able to have this company come into their country. They are interested in mend a contact relative to possibly growing on a commercial basis in these three countries in particular and mend a contract relative to research work. I am wondering if you would have some information relative to names and address that you could supply to me and I would passon to Mr. Ridley and atthe same time possibly even other recommendations that would be helpful in his selection of personnel when contacting these various people in these countries.

I believe that once you get someone like Gerber Industries *interested* in the possibilities of growing fruits in these countries then naturally you will see a nice amount of American Money being instituted around this research work and this naturally what you need to continue the research work. Also more personnel geared to this purpose I imagine would be worth a lot also. This is a possibility at the present time, and it looks I do not know just how much you would be interested in contacting and going into this with Mr. Ridley further His complete address is; The Gerber Products Company, 445 State Street, Freemont, Michigan 49412(zip code), or perhaps you *have* already done so. Again with best wishes, we are

Very truly yours,

BOUNTFUL RIDGE NURSERIES


Robert G. Kemp